

First Quarter 2024 Earnings

April 24, 2024



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Cautionary Statement Under the Private Securities Litigation Reform Act; Non-GAAP Measures

This presentation contains “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements may relate to, among other things, the Company’s second quarter 2024 and full year 2024 outlook including expected sales, expected organic sales, expected earnings per share, expected adjusted earnings per share, estimated net income and estimated adjusted EBITDA and the assumptions underlying these expectations, anticipated future acquisition behavior, resource deployment and focus and organic and inorganic growth, anticipated trends in end markets, and the anticipated benefits of the Company’s recent acquisitions, and are indicated by words or phrases such as “anticipates,” “estimates,” “plans,” “guidance,” “expects,” “projects,” “forecasts,” “should,” “could,” “will,” “management believes,” “the Company believes,” “the Company intends” and similar words or phrases. These statements are subject to inherent uncertainties and risks that could cause actual results to differ materially from those anticipated at the date of this presentation.

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Additional factors that could cause actual results to differ materially from those reflected in the forward looking statements include, but are not limited to, the risks discussed in the “Risk Factors” section included in the Company’s most recent annual report on Form 10-K and the Company’s subsequent quarterly reports filed with the Securities and Exchange Commission (“SEC”) and the other risks discussed in the Company’s filings with the SEC. The forward-looking statements included here are only made as of the date of this presentation, and management undertakes no obligation to publicly update them to reflect subsequent events or circumstances, except as may be required by law. Investors are cautioned not to rely unduly on forward-looking statements when evaluating the information presented here.

This presentation contains non-GAAP financial information. Reconciliations of non-GAAP measures are included either in this presentation or our earnings release which is available on our website.

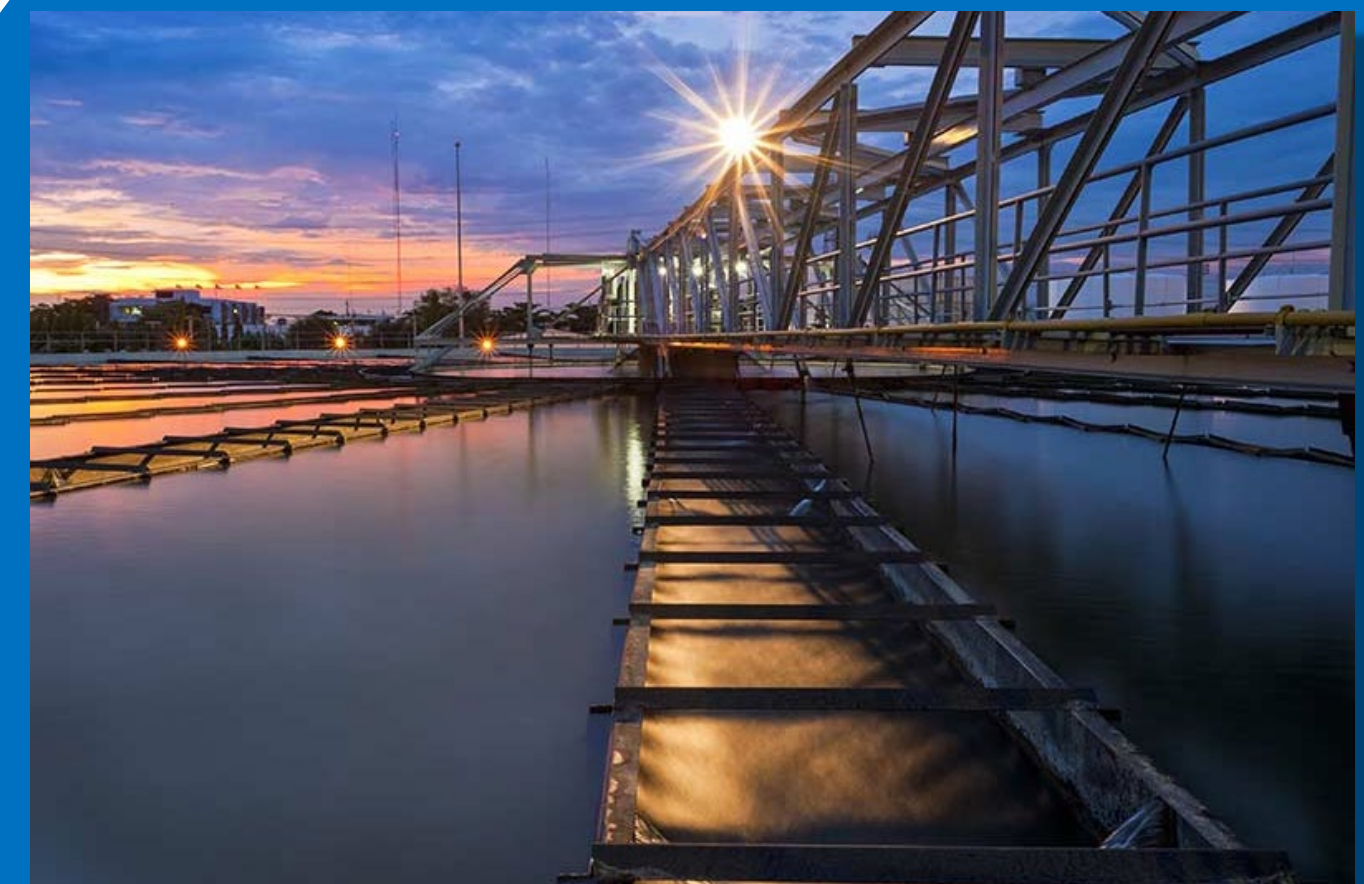
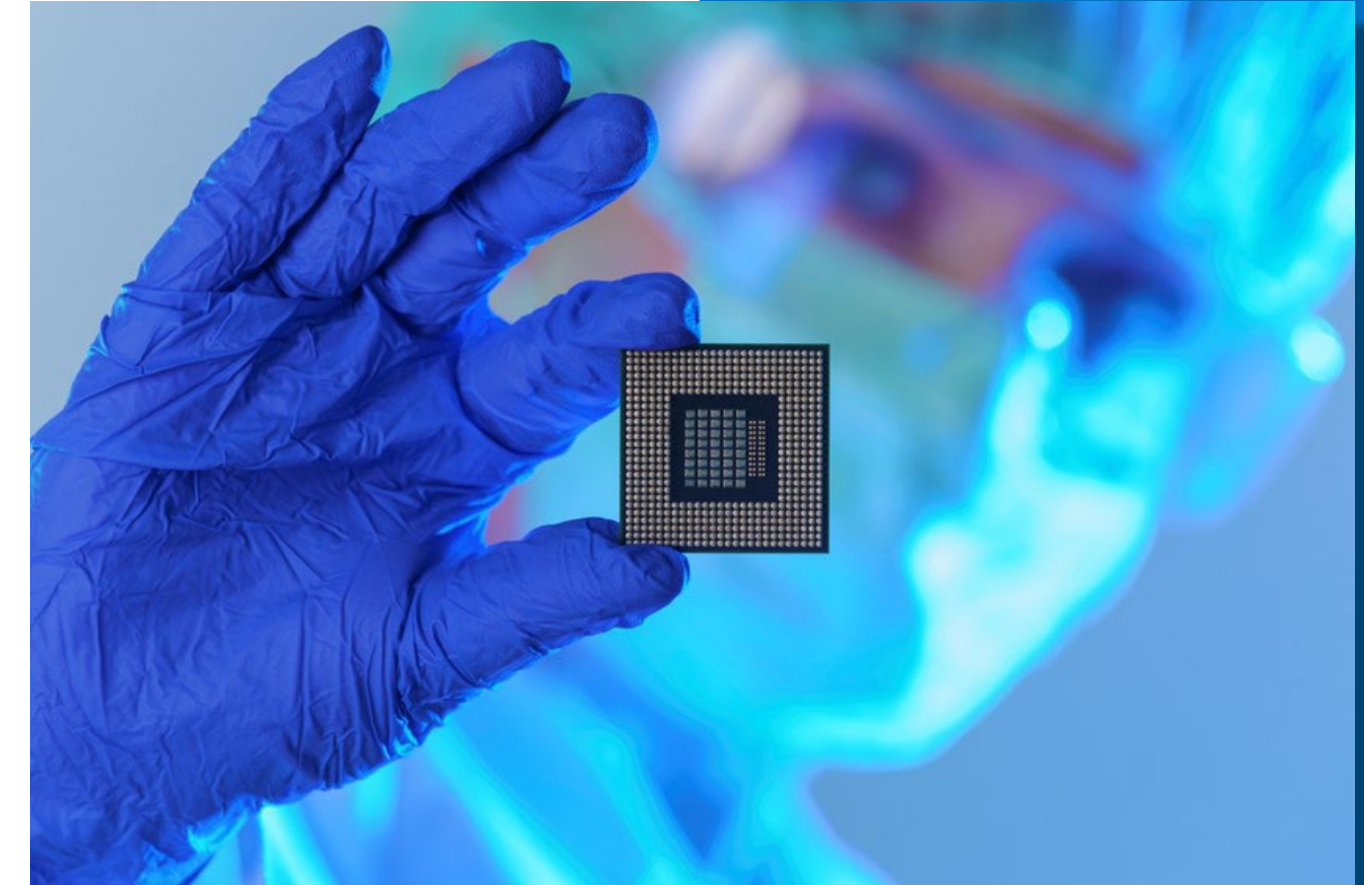
IDEX Overview

First Quarter Results

- Solid execution and strong cash generation
- Sequential orders lift in Industrials & Water
- Differing rates of recovery in HST targeted markets
- Dispensing better performance than expected

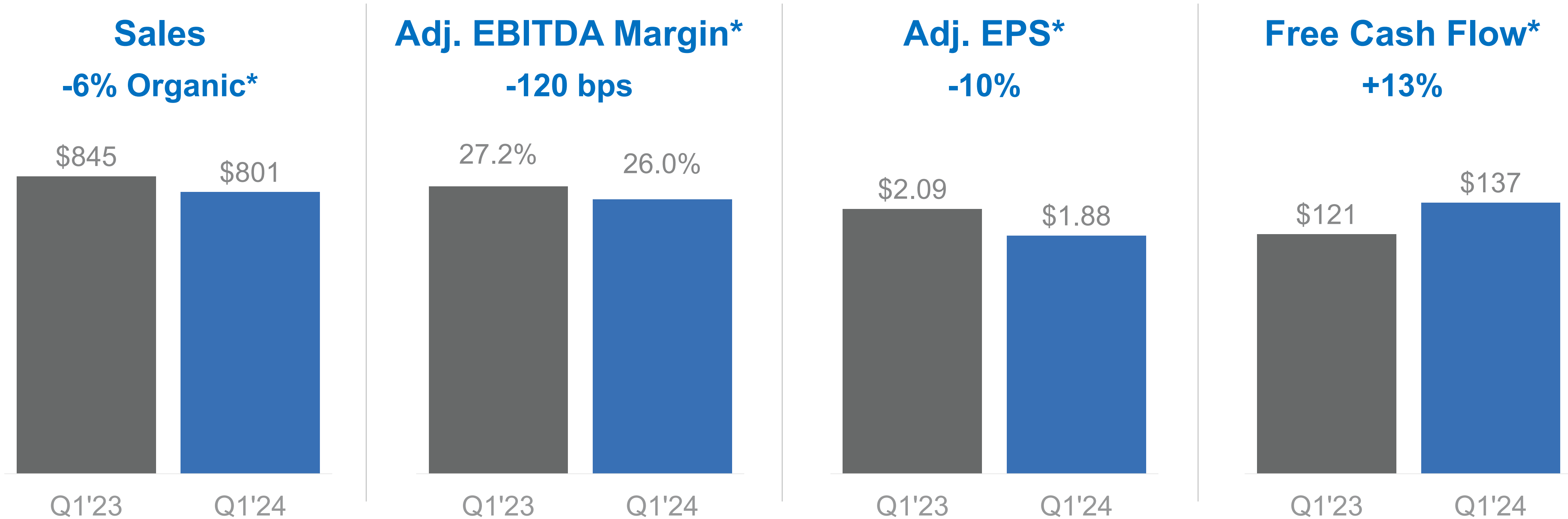
Looking Ahead

- Strength in Water due to global municipal budgets
- Industrial day rates steady
- Life Science & Analytical Instrumentation recovery timing remains uncertain
- Continued focus on targeted growth bets, M&A, talent and execution



Q1 2024 Financial Performance

(\$ in millions excl. EPS)



	Organic	FX	M&A	YoYΔ
Sales Growth	-6%	-	1%	-5%

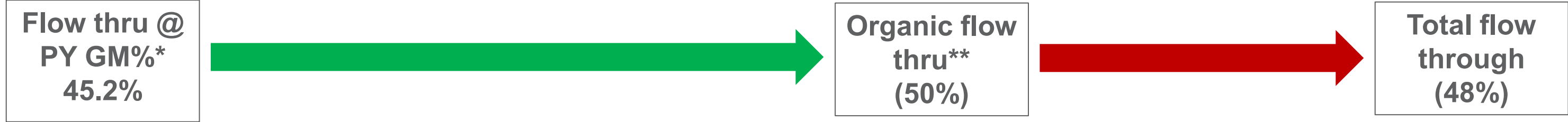
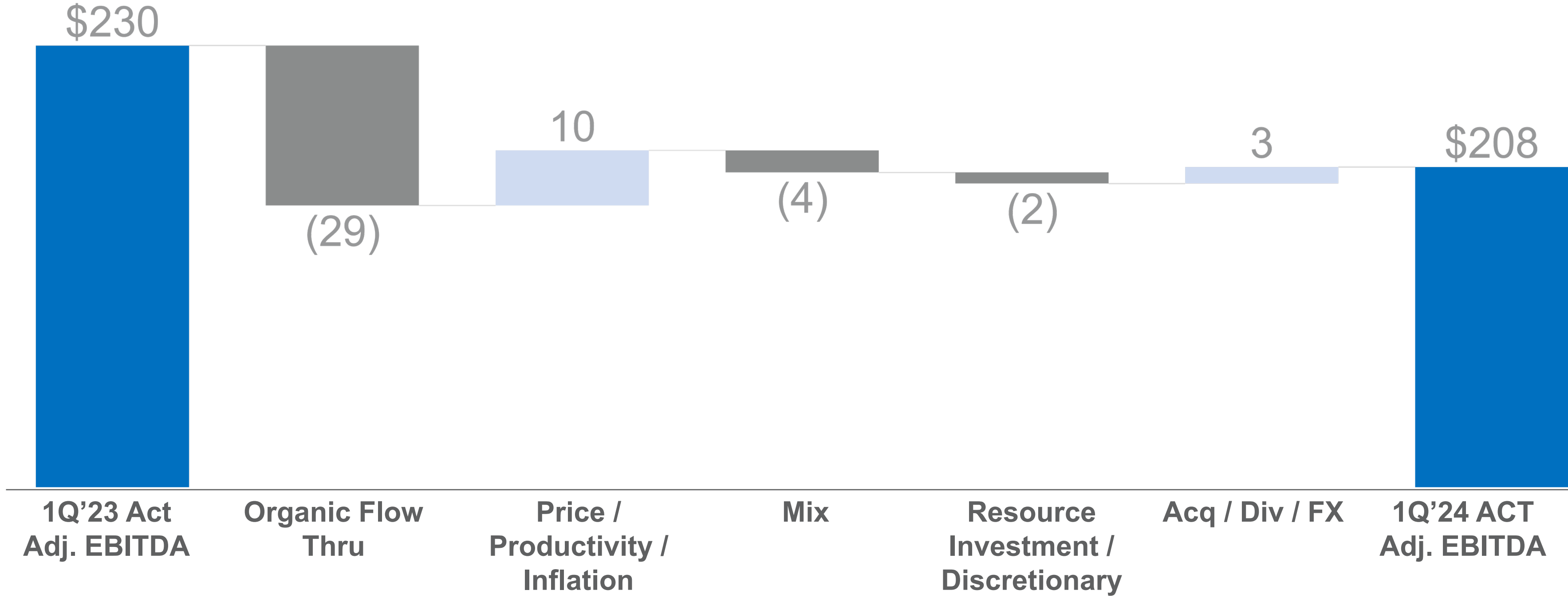


Solid results despite challenging comps and strong Free Cash Flow

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Q1 2024 Adjusted EBITDA Walk

(\$ in millions)



**Excludes Acquisition, Divestiture, FX

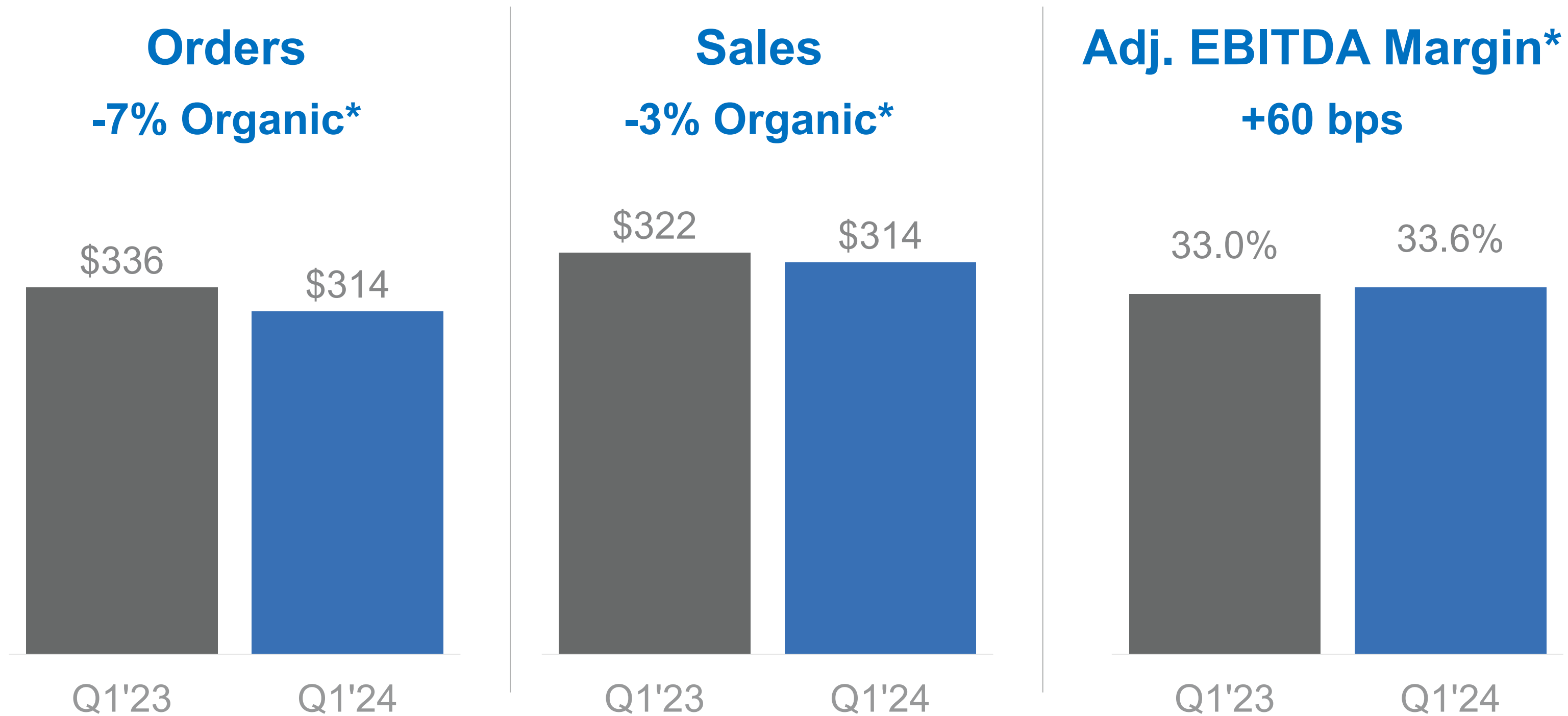


Price & Productivity performance mitigating volume headwinds

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Q1 2024: Fluid & Metering Technologies

(\$ in millions)



	Organic	FX	M&A	YoYΔ
Sales Growth	-3%	-	-	-3%

Highlights

- Water project timing headwind
- Energy market remains stable
- Ag cyclically down
- Profitability improvement driven by price/cost and productivity

Key Markets Health

	2024
Water Solutions & Services	+
Diversified Industrials	✓
Agriculture	-

+ Positive Catalysts
 ✓ Stable / moderate lift
 - Flat / No signs of bounce back / Cyclically down

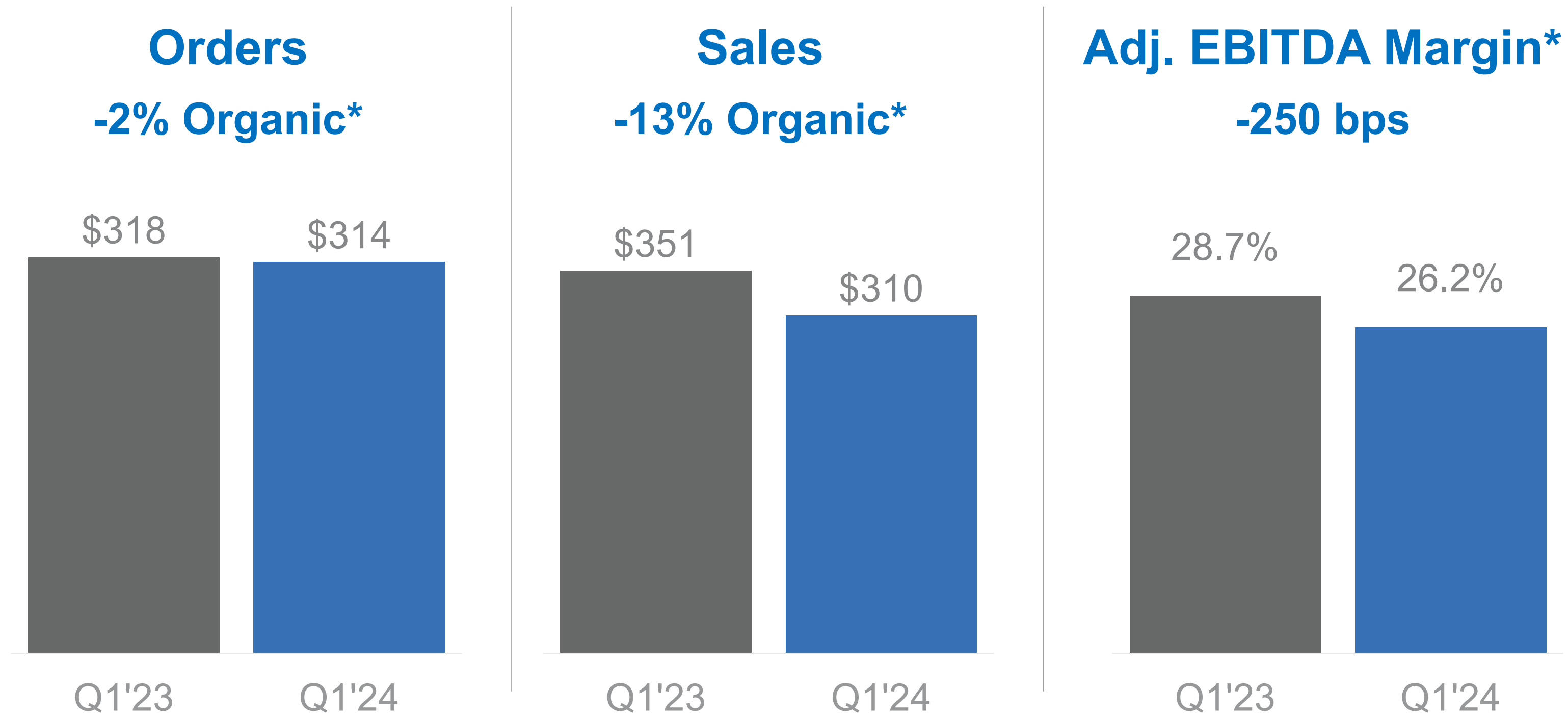


Positive market signals continue excluding Agriculture

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Q1 2024: Health & Science Technologies

(\$ in millions)



	Organic	FX	M&A	YoYΔ
Sales Growth	-13%	-	1%	-12%

Highlights

- Life Science / Analytical Instrumentation in line with expectation
- Semiconductor improving
- Industrials stable
- Lower volume leverage partially offset by price/cost and operational productivity

Key Markets Health

	2024
Industrials	✓
Semiconductor	✓
Life Sciences	—
Analytical Instrumentation	—

+ Positive Catalysts
 ✓ Stable / moderate lift
 — Flat / No signs of bounce back / Cyclically down

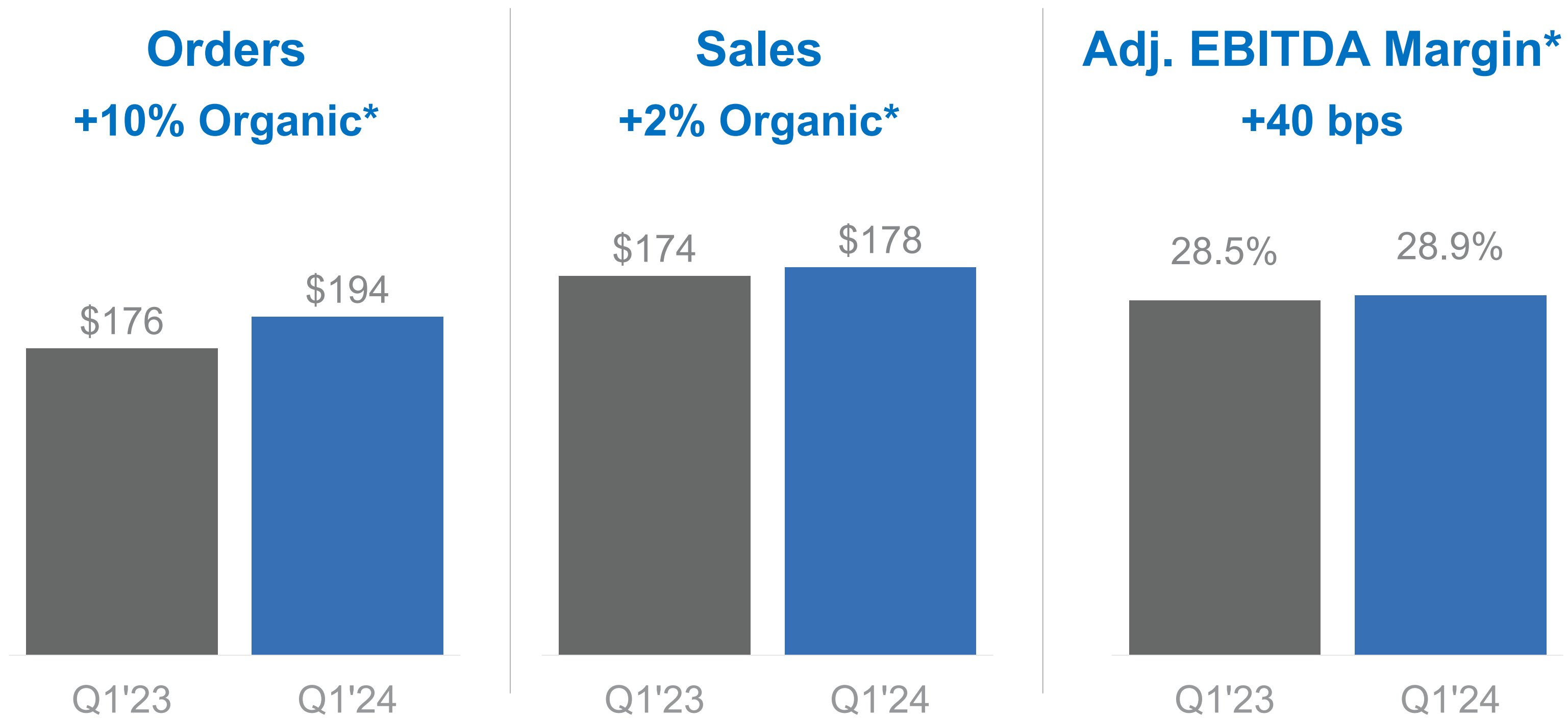


Mixed Market Signals, Focus on Growth Bets

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Q1 2024: Fire & Safety / Diversified Products

(\$ in millions)



	Organic	FX	M&A	YoYΔ
Sales Growth	2%	-		2%

Highlights

- Dispensing project wins in emerging markets
- Stability in Fire & Rescue
- BAND-IT strength in automotive
- Profitability improvement driven by price/cost performance

Key Markets Health

	2024
Fire & Rescue	✓
Auto, Aero & Defense	✓
Dispensing	—

+ Positive Catalysts
 ✓ Stable / moderate lift
 — Flat / No signs of bounce back / Cyclically down



Dispensing wins in emerging markets with margin expansion

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2024 Guidance Summary

		<u>Second Quarter</u> Current Guidance	<u>Full Year</u> Current Guidance
Revenue % vs Prior Year Organic*	Organic*	(3%) – (2%)	0% - 2% growth
EBITDA %	Adjusted*	~27.5%	~28%
Earnings Per Share	Reported*	\$1.75 - \$1.80	\$7.13 - \$7.43
Earnings Per Share	Adjusted*	\$2.00 - \$2.05	\$8.15 - \$8.45
<u>Other Modeling Items:</u>			
FX Impact on Sales		0% -a)	0%
Acquisition/Divestiture impact on Sales		0%	~1%
Depreciation \$		~\$17 Million	~\$71 Million
Amortization \$		~\$24 Million	~\$98 Million
Net Interest \$		~\$10 Million	~\$43 Million
Capital Expenditures			\$75+ Million
Tax Rate		~23%	~23%
Free Cash Flow % of Adjusted Net Income			100%+
Corporate costs		~\$22 Million	~\$95 Million

(a – Based on 3/31/2024 FX Rate)

Earnings per share estimates exclude all future acquisitions and any future restructuring expenses



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IDEX Value Drivers



+



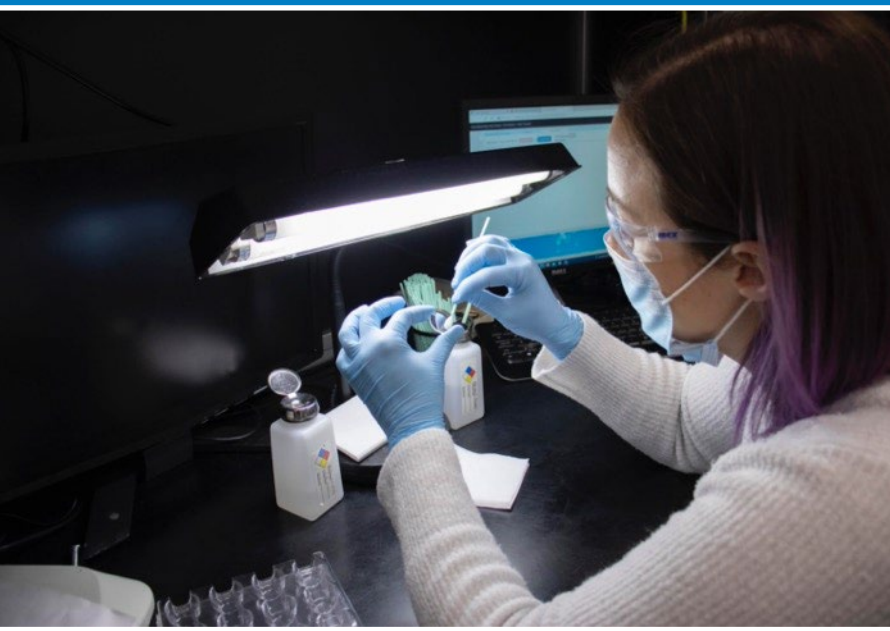
+



- Leading market entitlement
- Pricing Execution
- Growth Bets Prioritization

- Strong funnel of M&A opportunities
- Fast growing companies
- Disciplined capital deployment

- Leading the IDEX Op Model
- 80/20
- Leverage



Non-GAAP Reconciliations

Table 1: Reconciliations of the Change in Net Sales to Organic Net Sales

	Three Months Ended March 31, 2024			
	FMT	HST	FSDP	IDEX
Change in net sales	(3%)	(12%)	2%	(5%)
Less:				
Net impact from acquisitions/divestitures ⁽¹⁾	—%	1%	—%	1%
Impact from foreign currency	—%	—%	—%	—%
Change in organic net sales	<u>(3%)</u>	<u>(13%)</u>	<u>2%</u>	<u>(6%)</u>

⁽¹⁾ Represents the sales from acquired or divested businesses during the first 12 months of ownership or prior to divestiture.

Table 2: Reconciliations of Reported-to-Adjusted Gross Profit and Gross Margin (dollars in millions)

	Three Months Ended March 31,	
	2024	2023
Gross profit	\$ 357.4	\$ 382.5
Fair value inventory step-up charge	2.5	—
Adjusted gross profit	<u>\$ 359.9</u>	<u>\$ 382.5</u>
Net sales	\$ 800.5	\$ 845.4
Gross margin	44.6%	45.2%
Adjusted gross margin	45.0%	45.2%

Table 3: Reconciliations of Reported-to-Adjusted Net Income Attributable to IDEX and Diluted EPS Attributable to IDEX (in millions, other than per share amounts)

	Three Months Ended March 31,	
	2024	2023
Reported net income attributable to IDEX	\$ 121.4	\$ 139.8
Fair value inventory step-up charge	2.5	—
Tax impact on fair value inventory step-up charge	(0.5)	—
Restructuring expenses and asset impairments	1.1	0.5
Tax impact on restructuring expenses and asset impairments	(0.3)	(0.1)
Acquisition-related intangible asset amortization	24.6	23.6
Tax impact on acquisition-related intangible asset amortization	(5.6)	(5.2)
Adjusted net income attributable to IDEX	<u>\$ 143.2</u>	<u>\$ 158.6</u>
Reported diluted EPS attributable to IDEX	\$ 1.60	\$ 1.84
Fair value inventory step-up charge	0.03	—
Tax impact on fair value inventory step-up charge	(0.01)	—
Restructuring expenses and asset impairments	0.01	0.01
Tax impact on restructuring expenses and asset impairments	—	—
Acquisition-related intangible asset amortization	0.32	0.31
Tax impact on acquisition-related intangible asset amortization	(0.07)	(0.07)
Adjusted diluted EPS attributable to IDEX	<u>\$ 1.88</u>	<u>\$ 2.09</u>
Diluted weighted average shares outstanding	75.9	75.9

Table 4: Reconciliations of Net Income to Adjusted EBITDA (dollars in millions)

	Three Months Ended March 31,									
	2024					2023				
	FMT	HST	FSDP	Corporate	IDEX	FMT	HST	FSDP	Corporate	IDEX
Reported net income	\$ —	\$ —	\$ —	\$ —	\$ 121.3	\$ —	\$ —	\$ —	\$ —	\$ 139.8
Provision for income taxes	—	—	—	—	33.2	—	—	—	—	40.0
Interest expense - net	—	—	—	—	9.4	—	—	—	—	13.1
Other (income) expense - net	—	—	—	—	(2.7)	—	—	—	—	(0.6)
Operating income (loss)	94.8	49.2	47.7	(30.5)	161.2	96.5	77.5	46.0	(27.7)	192.3
Other income (expense) - net	0.5	2.1	(0.2)	0.3	2.7	0.5	(0.3)	(0.2)	0.6	0.6
Depreciation	4.3	9.4	2.3	0.2	16.2	3.1	7.3	2.1	0.3	12.8
Amortization	5.3	17.7	1.6	—	24.6	6.0	15.9	1.7	—	23.6
Fair value inventory step-up charge	—	2.5	—	—	2.5	—	—	—	—	—
Restructuring expenses and asset impairments	0.5	0.5	—	0.1	1.1	0.1	0.3	0.1	—	0.5
Adjusted EBITDA	<u>\$ 105.4</u>	<u>\$ 81.4</u>	<u>\$ 51.4</u>	<u>\$ (29.9)</u>	<u>\$ 208.3</u>	<u>\$ 106.2</u>	<u>\$ 100.7</u>	<u>\$ 49.7</u>	<u>\$ (26.8)</u>	<u>\$ 229.8</u>
Net sales (eliminations)	\$ 313.7	\$ 310.1	\$ 178.0	\$ (1.3)	\$ 800.5	\$ 321.8	\$ 351.0	\$ 174.4	\$ (1.8)	\$ 845.4
Net income margin					15.2%					16.5%
Adjusted EBITDA margin	33.6%	26.2%	28.9%	n/m	26.0%	33.0%	28.7%	28.5%	n/m	27.2%

Table 5: Reconciliations of Cash Flows from Operating Activities to Free Cash Flow (dollars in millions)

	Three Months Ended March 31,	
	2024	2023
Cash flows from operating activities	\$ 156.6	\$ 147.9
Less: Capital expenditures	20.0	26.6
Free cash flow	<u>\$ 136.6</u>	<u>\$ 121.3</u>

Table 6: Reconciliation of Estimated 2024 Change in Net Sales to Change in Organic Net Sales

	Guidance			
	Second Quarter 2024		Full Year 2024	
	Low End	High End	Low End	High End
Change in net sales	(3%)	(2%)	1%	3%
Less:				
Net impact from acquisitions/divestitures	—%	—%	1%	1%
Impact from foreign currency	—%	—%	—%	—%
Change in organic net sales	<u>(3%)</u>	<u>(2%)</u>	<u>—%</u>	<u>2%</u>

Table 7: Reconciliation of Estimated 2024 Diluted EPS Attributable to IDEX to Adjusted Diluted EPS Attributable to IDEX

	Guidance	
	Second Quarter 2024	Full Year 2024
Estimated diluted EPS attributable to IDEX	\$1.75 - \$1.80	\$7.13 - \$7.43
Fair value inventory step-up charge	—	0.03
Tax impact on fair value inventory step-up charge	—	(0.01)
Restructuring expenses and asset impairments	—	0.01
Tax impact on restructuring expenses and asset impairments	—	—
Acquisition-related intangible asset amortization	0.32	1.28
Tax impact on acquisition-related intangible asset amortization	(0.07)	(0.29)
Estimated adjusted diluted EPS attributable to IDEX	\$2.00 - \$2.05	\$8.15 - \$8.45

Table 8: Reconciliation of Estimated 2024 Net Income to Adjusted EBITDA (dollars in millions)

	Guidance			
	Second Quarter 2024		Full Year 2024	
	Low End	High End	Low End	High End
Reported net income	\$ 133.3	\$ 136.4	\$ 541.5	\$ 564.5
Provision for income taxes	39.8	40.8	162.0	168.9
Interest expense - net	10.4	10.4	42.6	42.6
Depreciation	17.4	17.4	70.8	70.8
Amortization of intangible assets	24.2	24.2	97.5	97.5
Fair value inventory step-up charge	—	—	2.5	2.5
Restructuring expenses and asset impairments	—	—	1.1	1.1
Adjusted EBITDA	\$ 225.1	\$ 229.2	\$ 918.0	\$ 947.9
Net sales	\$ 819.1	\$ 828.1	\$ 3,320.3	\$ 3,385.6
Net income margin	16.3%	16.5%	16.3%	16.7%
Adjusted EBITDA margin	27.5%	27.7%	27.6%	28.0%