### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

> Date of report: October 27, 2020 (Date of earliest event reported)

### **IDEX CORPORATION**

(Exact name of registrant as specified in its charter)

1-10235

Delaware (State or other jurisdiction of incorporation)

(Commission File Number)

3100 Sanders Road, Suite 301 Northbrook, Illinois 60062 (Address of principal executive offices, including zip code)

(847) 498-7070 (Registrant's telephone number, including area code)

(Registrant's telephone number, including area cour

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

 Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Title of Each Class

Common Stock, par value \$.01 per share

Trading Symbol(s) IEX Name of Each Exchange on Which Registered New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange

36-3555336 (IRS Employer Identification No.)

Act. 🗆

### Item 2.02 – Results of Operations and Financial Condition.

On October 27, 2020, IDEX Corporation (the "Company") issued a press release announcing financial results for the period ended September 30, 2020.

A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Current Report furnished pursuant to Item 2.02 shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. This information shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended.

#### Item 7.01 - Regulation FD Disclosure.

#### Q3 2020 Presentation Slides

Presentation slides discussing IDEX Corporation's quarterly operating results are attached to this Current Report on Form 8-K as Exhibit 99.2 and are incorporated herein by reference.

The Securities and Exchange Commission encourages companies to disclose forward-looking information so that investors can better understand the future prospects of a company and make informed investment decisions. This Current Report and the Exhibits hereto may contain "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements may relate to, among other things, the anticipated continuing effects of the coronavirus pandemic, including with respect to the Company's sales, facility closures, supply chains and access to capital expenditures, acquisitions, cost reductions, cash flow, revenues, earnings, market conditions, global economies and operating improvements, and are indicated by words or phrases such as "anticipates," "estimates," "plans," "expects," "projects," "forecasts," "should," "could," "will," "management believes," the Company believes," the Company intends," and similar words or phrases such as "anticipates to the following: the duration of the coronavirus pandemic and the continuing effects of the coronavirus on our ability to operate our business and facilities, on our customers, on supply chains and on the U.S. and global economy generally; economic and political consequences resulting from terrorist attacks and wars; levels of industrial activity and economic conditions in the U.S. and other countries around the world; pricing pressures and other company's ability to make acquisitions and to integrate and operate acquired businesses on a profitable basis; the relationship of the U.S. dollar to other currencies and its impact on pricing and costs; labor market; market conditions in which the Company operates; developments with respect to contingencies, such as flitigation and environmental matters. Additional factors that could cause actual results to differ material costs; and developments with respect to contingencies, such as inspace to the company's most recent annual report on Form 10-K and the Company's subsequent q

The information in this Current Report furnished pursuant to Items 7.01 and 9.01 shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of

that Section. This information shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended. The furnishing of the information in this Current Report is not intended to, and does not, constitute a representation that such furnishing is required by Regulation FD or that the information this Current Report contains is material investor information that is not otherwise publicly available.

### Item 9.01 – Financial Statements and Exhibits.

- (a) Exhibits
  - 99.1 Press release dated October 27, 2020 announcing IDEX Corporation's quarterly operating results
  - 99.2 Presentation slides of IDEX Corporation's quarterly operating results

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### IDEX CORPORATION

By: /s/ W

/s/ WILLIAM K. GROGAN William K. Grogan

Senior Vice President and Chief Financial Officer

October 28, 2020

### Exhibit Number

<u>99.1</u> 99.2 Description
Press release dated October 27, 2020
Presentation slides of IDEX Corporation's quarterly operating results



#### For further information: TRADED: NYSE (IEX) EX-99.1 Investor Contact: William K. Grogan Senior Vice President and Chief Financial Officer (847) 498-7070

TUESDAY, OCTOBER 27, 2020

### IDEX REPORTS THIRD QUARTER RESULTS

NORTHBROOK, IL, OCTOBER 27 - IDEX Corporation (NYSE: IEX) today announced its financial results for the three month period ended September 30, 2020.

#### Third Quarter 2020 Highlights

- Cash from operations of \$153.7 million led to quarterly free cash flow of \$135.3 million
- Operating margin of 22.6%; adjusted operating margin of 23.1%
- EPS of \$1.37; adjusted EPS of \$1.40
- Adjusted EBITDA margin of 26.9%

### Third Quarter 2020

Orders of \$570.3 million were down 3 percent compared with the prior year period (-5 percent organic, +1 percent acquisitions and +1 percent foreign currency translation).

Sales of \$581.1 million were down 7 percent compared with the prior year period (-12 percent organic, +4 percent acquisitions and +1 percent foreign currency translation). Gross margin of 43.3 percent was down 190 basis points compared with the prior year period as a result of lower volume and business mix, partially offset by price capture.

Operating income of \$131.2 million resulted in an operating margin of 22.6 percent which was down 10 basis points compared with the prior year period as a result of lower volume and business mix, partially offset by price capture and cost savings in the current year as well as the asset impairment and fair value inventory step-up charges in the prior year period. Excluding \$2.9 million of restructuring expenses, adjusted operating income was \$134.1 million with an adjusted operating margin of 23.1 percent, down 210 basis points compared with the adjusted prior year period.

Provision for income taxes of \$17.4 million in the third quarter of 2020 resulted in an effective tax rate (ETR) of 14.4 percent, which was lower than the prior year period ETR of 18.6 percent primarily due to benefits associated with the finalization of the Global Intangible Low-Tax Income regulations in the third quarter of 2020.

Net income was \$103.8 million which resulted in EPS of \$1.37. Excluding restructuring expenses, adjusted EPS was \$1.40, a decrease of 12 cents, or 8 percent, from the adjusted prior year period EPS. EBITDA of \$153.3 million was 26 percent of sales and covered interest expense by over 14 times. Adjusted EBITDA of \$156.2 million was 27 percent of sales and covered interest expense by almost 15 times.

Cash from operations of \$153.7 million was down 2 percent from the prior year period due to lower earnings in the third quarter of 2019. Cash from operations led to free cash flow of \$135.3 million, which

was down 7 percent from the prior year period and was 128 percent of adjusted net income due to higher capital expenditures in the third quarter of 2020.

"Our team continued to execute well in a challenging operating environment during the quarter, delivering essential products safely to our customers and producing better than expected financial results. Business conditions improved in the quarter, with September organic orders posting our first monthly year over year increase since February 2020. The improved commercial performance through the third quarter resulted in organic orders and sales being down 5 percent and 12 percent, respectively. Sales of \$581 million in the third quarter drove adjusted operating margin of 23.1 percent and adjusted EPS of \$1.40. Adjusted operating margin improved 200 basis points sequentially, primarily due to higher volume and additional cost actions we took in the second quarter.

Our team aggressively managed working capital, driving free cash flow of \$135 million. Despite the global pandemic, the financial durability of our businesses has generated nearly \$300 million of free cash flow over the past two quarters. We ended the quarter with record cash of \$878 million and nearly \$800 million available under our revolving credit facility. Our strong balance sheet and liquidity position are key strengths to leverage as we continue pivoting to offense. In the third quarter, we increased our year over year capital spending by two-thirds as we invest to support our organic growth.

Some of that investment is targeted at opportunities supporting the COVID-19 battle, including disinfection, testing and vaccines. One of the applications under development is associated with a rapid testing solution that will support the millions of tests needed as the world navigates COVID-19.

In the past I have discussed the four different phases of the COVID-19 pandemic. We have entered the third phase, which is living with the virus. While the macro environment remains fluid, I'm encouraged to see our business and the overall economy recover. Against that backdrop, we expect fourth quarter organic sales to continue to improve sequentially and be down approximately 3 to 5 percent versus prior year."

Andrew K. Silvernail

Chairman and Chief Executive Officer

### Third Quarter 2020 Segment Highlights

#### Fluid & Metering Technologies

- Sales of \$220.7 million reflected an 8 percent decrease compared to the third quarter of 2019 (-17 percent organic, +8 percent acquisition and +1 percent foreign currency translation).
   Operating income of \$58.4 million resulted in an operating margin of 26.5 percent which was down 570 basis points compared with the prior year period primarily due to lower volume and higher restructuring expenses, partially offset by price capture and cost savings. Excluding \$0.6 million of restructuring expenses, adjusted operating income was \$59.0 million with an adjusted operating margin of 26.7 percent, a 550 basis point decrease compared to the adjusted prior year period.
- EBITDA of \$66.3 million resulted in an EBITDA margin of 30.0 percent. Excluding \$0.6 million of restructuring expenses, adjusted EBITDA of \$66.9 million resulted in an adjusted EBITDA margin of 30.3 percent, a 400 basis point decrease compared to the adjusted prior year period primarily due to lower volume.

#### Health & Science Technologies

Sales of \$220.4 million reflected a 4 percent decrease compared to the third quarter of 2019 (-6 percent organic, +1 percent acquisition and +1 percent foreign currency translation).
 Operating income of \$49.9 million resulted in an operating margin of 22.6 percent which was up 510 basis points compared with the prior year period primarily due to price capture and cost savings in the current year period and the asset impairment and fair value inventory step-up charges in the prior year period, partially offset by lower volume and the impact on margins from

the Velcora acquisition. Excluding \$1.0 million of restructuring expenses, adjusted operating income was \$50.9 million with an adjusted operating margin of 23.1 percent, an 70 basis point decrease compared to the adjusted prior year period.

EBITDA of \$60.2 million resulted in an EBITDA margin of 27.3 percent. Excluding the \$1.0 million of restructuring expenses, adjusted EBITDA of \$61.2 million resulted in an adjusted EBITDA margin of 27.7 percent, a 10 basis point decrease compared to the adjusted prior year period primarily due to lower volume.

### Fire & Safety/Diversified Products

- Sales of \$140.9 million reflected a 9 percent decrease compared to the third quarter of 2019 (-10 percent organic and +1 percent foreign currency translation).
- Operating income of \$37.1 million resulted in an operating margin of 26.3 percent which was down 90 basis points compared with the prior year period as a result of lower volume and higher restructuring expenses, partially offset by price capture and cost savings. Excluding \$1.2 million of restructuring expenses, adjusted operating income was \$38.3 million with an adjusted operating margin of 27.2 percent, which was flat compared to the adjusted prior year period. EBITDA of \$40.6 million resulted in an EBITDA margin of 28.8 percent. Excluding the \$1.2 million of restructuring expenses, adjusted EBITDA of \$41.8 million resulted in an adjusted
- EBITDA margin of 29.7 percent, a 10 basis point increase compared to the prior year period primarily due to price capture and lower variable costs

For the third quarter of 2020, Fluid & Metering Technologies contributed 38 percent of sales, 40 percent of operating income and 40 percent of EBITDA; Health & Science Technologies accounted for 38 percent of sales, 34 percent of operating income and 36 percent of EBITDA; and Fire & Safety/Diversified Products represented 24 percent of sales, 26 percent of operating income and 24 percent of EBITDA

#### **Corporate Costs**

Corporate costs decreased to \$14.1 million in the third quarter of 2020 from \$17.2 million in the third quarter of 2019 primarily as a result of tightly controlling discretionary spending, restructuring savings and lower variable costs in 2020.

### COVID-19 Impact

The Company has adapted to help in the fight against COVID-19 with several of our businesses pivoting to support many products that are being used in the fight against COVID-19. We have placed safety atop our list of priorities, implementing protocols at all of our facilities, including temperature taking, social distancing, enhanced cleaning and face coverings. These measures have placed safety atop our list of priorities, implementing protocols at all of our facilities, including temperature taking, social distancing, enhanced cleaning and tace coverings. These measures have enabled successful business continuity, allowing our facilities to remain in operation with only temporary shutdowns at the initial onset of the COVID-19 pandemic. Although we have remained in operation throughout the pandemic, satisfying customer needs in part through our focus on the development and manufacturing of products used in the fight against COVID-19, the pandemic and the enacted containment measures have adversely affected our business and results of operations. The businesses of our customers have been harmed by the economic conditions caused by COVID-19 and as a result, our customers are purchasing less product than they have historically purchased outside of these conditions. Based on currently available information and management's current expectations, the Company anticipates that organic sales will be down approximately 3 to 5 percent in the fourth quarter of 2020 but we believe our strong balance sheet, with over \$1.6 billion of liquidity and gross leverage of 1.7 times, will provide IDEX the necessary capital to navigate the COVID-19 pandemic for the foreseeable future. Additionally, IDEX implemented cost reduction actions, including employee reductions, and continues to maintain a tight cost control environment. Despite our expectations and the actions taken to reduce costs, without the pandemic that access the our invested cash cash equivalents or short-term investments. we can provide no assurances that access to our invested cash, cash equivalents or short-term investments will not be impacted by adverse conditions in the financial markets, including, without limitation, as a result of the impact of the COVID-19 pandemic and we cannot predict how long the COVID-19 pandemic will continue. Moreover, COVID-19 and related measures to contain its impact have caused material disruptions in both national and global financial markets and economies. The continuing impact of

COVID-19 and the enacted containment measures cannot be predicted and may continue to adversely affect, perhaps materially, our business, results of operations, financial condition and liauidity.

### Non-U.S. GAAP Measures of Financial Performance

The Company supplements certain U.S. GAAP financial performance metrics with non-U.S. GAAP financial performance metrics. Management believes these non-U.S. GAAP financial performance metrics provide investors with greater insight, transparency and a more comprehensive understanding of the financial information used by management in its financial and operational decision making because certain of these adjusted metrics exclude items not reflective of ongoing operations, such as restructuring expenses, fair value inventory step-up charges and the loss on early debt redemption. Reconciliations of non-U.S. GAAP financial performance metrics to their most comparable U.S. GAAP financial performance metrics are defined and presented below and should not be considered a substitute for, nor superior to, the financial data prepared in accordance with U.S. GAAP. There were no adjustments to U.S. GAAP financial performance metrics other than the items noted below.

Organic orders and sales are calculated excluding amounts from acquired or divested businesses during the first twelve months of ownership or divestiture and the impact of foreign currency translation.

- Adjusted gross profit is calculated as gross profit plus fair value inventory step-up charges.
- Adjusted gross margin is calculated as adjusted gross profit divided by net sales.
- Adjusted operating income is calculated as operating income plus fair value inventory step-up charges plus restructuring expenses.
- Adjusted operating margin is calculated as adjusted operating income divided by net sales. Adjusted net income is calculated as net income plus fair value inventory step-up charges plus restructuring expenses plus the loss on early debt redemption, net of the statutory tax expense or benefit.
- Adjusted EPS is calculated as adjusted net income divided by the diluted weighted average shares outstanding. EBITDA is calculated as net income plus interest expense plus provision for income taxes plus depreciation and amortization. We reconcile EBITDA to net income on a consolidated basis as we do not allocate consolidated interest expense or consolidated provision for income taxes to our segments.
- Adjusted EBITDA is calculated as EBITDA plus fair value inventory step-up charges plus restructuring expenses plus the loss on early debt redemption. .
- Adjusted EBITDA margin is calculated as adjusted EBITDA divided by net sales.
- Free cash flow is calculated as cash flow from operating activities less capital expenditures

#### Table 1: Reconciliations of the Change in Net Sales to Organic Net Sales 1.10

		Three Months Ender	l September 30, 2020			Nine Months Ended	September 30, 2020	
	FMT	HST	FSDP	IDEX	FMT	HST	FSDP	IDEX
Change in net sales	(8)%	(4)%	(9)%	(7)%	(9)%	(4)%	(13)%	(8)%
- Net impact from acquisitions	8 %	1 %	— %	4 %	6 %	3 %	— %	3 %
- Impact from FX	1 %	1 %	1 %	1 %	— %	— %	— %	- %
Change in organic net sales	(17)%	(6)%	(10)%	(12)%	(15)%	(7)%	(13)%	(11)%

### Table 2: Reconciliations of Reported-to-Adjusted Gross Profit and Margin (dollars in thousands)

		Three Months Er	ded Sep	otember 30,	Nine Months En	ded September 30,		
		2020		2019	 2020		2019	
Gross profit	\$	251,500	\$	281,978	\$ 758,256	\$	858,149	
+ Fair value inventory step-up charge		_		3,340	 4,107		3,340	
Adjusted gross profit	\$	251,500	\$	285,318	\$ 762,363	\$	861,489	
Net sales	s	581,113	\$	624,246	\$ 1,736,824	\$	1,888,576	
Gross margin Adjusted gross margin		43.3 % 43.3 %		45.2 % 45.7 %	43.7 % 43.9 %		45.4 % 45.6 %	

### Table 3: Reconciliations of Reported-to-Adjusted Operating Income and Margin (dollars in thousands)

		-		-						Three Mo	onths Ende	d September 30										
						2020							,				2019					
		FMT		HST		FSDP		Corporate		IDEX		FMT		HST		FSD	Р	Co	rporate			IDEX
Reported operating income (loss)	\$	58,402	\$	49,912	\$	37,103	\$	(14,204)	\$	131,213	\$	77,481	s	40	,170 \$		41,967	\$	(17,853)		\$	141,765
+ Restructuring expenses		585		978		1,249		105		2,917		_		11	,196		104		656			11,956
+ Fair value inventory step-up charge				_	_			_	_	-		-		3	,340		_		-		_	3,340
Adjusted operating income (loss)	\$	58,987	\$	50,890	\$	38,352	\$	(14,099)	\$	134,130	\$	77,481	\$	54	,706 \$		42,071	\$	(17,197)	-1719700	0 s	157,061
Net sales (eliminations)	\$	220,747	5	220,378	5	140,896	s	(908)	s	581,113	\$	240,861	\$	225	,610 \$	:	154,543	\$	(768)		\$	624,246
Reported operating margin		26.5 %		22.6 %		26.3 %		n/m		22.6 %		32.2 9	6		17.5 %		27.2 %		n/m			22.7 %
Adjusted operating margin		26.7 %		23.1 %		27.2 %		n/m		23.1 %		32.2 9	6		23.8 %		27.2 %		n/m			25.2 %
										Nine N	Ionths En	led September 3	80,									
	_					2020											2019					
	_	FMT		HST		FSDP		Corporate		IDEX		FM	Т		HST	_	FSD	P	Cor	porate	_	IDEX
Reported operating income (loss)	\$	176,111	1 \$	150,5	62	\$ 103,9	77	\$ (4	8,902)	\$ 38	31,748	s	223,493	\$	151,087	\$		125,909	\$	(55,659)	\$	444,830
+ Restructuring expenses		2,433	3	2,1	62	1,8	90		273		6,758		930		11,526			923		703		14,082
+ Fair value inventory step-up charge		4,107	7				_		_		4,107		_		3,340			_		-		3,340
Adjusted operating income (loss)	\$	182,651	1 \$	152,7	24	\$ 105,8	67	\$ (4	8,629)	\$ 39	92,613	5	224,423	\$	165,953	\$		126,832	\$	(54,956)	\$	462,252
Net sales (eliminations)	\$	666,720	o s	660,1	05	\$ 412,2	96	s (	2,297)	\$ 1,73	36,824	s	729,572	\$	687,153	\$		474,745	s	(2,894)	\$	1,888,576
Reported operating margin		26.4	4%	22	2.8 %	2	5.2 %		n/m		22.0 %		30.6 %		22.0	%		26.5 %		n/m		23.6 %
Adjusted operating margin		27.4	4 %	23	8.1 %	2	5.7 %		n/m		22.6 %		30.8 %		24.2	%		26.7 %		n/m		24.5 %

Table 4: Reconciliations of Reported-to-Adjusted Net Income and EPS (in thousands, except EPS)

	Three Months Ended September 30, 2020 2019		Nine Months End	led Septem	ber 30,		
		2020		2019	2020		2019
Reported net income	\$	103,848	\$	105,194	\$ 276,710	\$	328,671
+ Restructuring expenses		2,917		11,956	6,758		14,082
+ Tax impact on restructuring expenses		(703)		(2,776)	(1,540)		(3,336)
+ Fair value inventory step-up charge		_		3,340	4,107		3,340
+ Tax impact on fair value inventory step-up charge		_		(735)	(932)		(735)
+ Loss on early debt redemption		_		-	8,421		_
+ Tax impact on loss on early debt redemption		_			(1,912)		
Adjusted net income	\$	106,062	\$	116,979	\$ 291,612	\$	342,022
		Three Months En	ded Sept	ember 30,	Nine Months End	led Septem	ber 30,
		2020		2019	2020		2019
Reported diluted EPS	\$	1.37	\$	1.37	\$ 3.64	\$	4.30
+ Restructuring expenses		0.04		0.16	0.09		0.18
+ Tax impact on restructuring expenses		(0.01)		(0.04)	(0.02)		(0.04)
+ Fair value inventory step-up charge		_		0.04	0.05		0.04
+ Tax impact on fair value inventory step-up charge		_		(0.01)	(0.01)		(0.01)
+ Loss on early debt redemption		-		_	0.11		_
+ Tax impact on loss on early debt redemption		_		_	(0.02)		_
Adjusted diluted EPS	\$	1.40	\$	1.52	\$ 3.84	\$	4.47
Diluted weighted average shares outstanding		75,960		76,577	76,119		76,415

### Table 5: Reconciliations of EBITDA to Net Income (dollars in thousands)

								Three Months End	led Sep	otember 30,							
				2020										2019			
		FMT	HST	FSDP		Corporate		IDEX		FMT		HST		FSDP	 Corporate		IDEX
Reported operating income (loss)	\$	58,402	\$ 49,912	\$ 37,103	\$	(14,204)	\$	131,213	\$	77,481	\$	40,170	\$	41,967	\$ (17,853)	\$	141,765
- Other (income) expense - net		(719)	(32)	340		(293)		(704)		295		1,272		(92)	(256)		1,219
+ Depreciation and amortization		7,163	10,230	3,854		104		21,351		5,507		10,296		3,566	154		19,523
EBITDA	_	66,284	 60,174	40,617	_	(13,807)		153,268		82,693		49,194		45,625	(17,443)		160,069
- Interest expense								10,642									11,330
- Provision for income taxes								17,427									24,022
- Depreciation and amortization								21,351									19,523
Reported net income							\$	103,848								\$	105,194
Net sales (eliminations)	\$	220,747	\$ 220,378	\$ 140,896	s	(908)	\$	581,113	s	240,861	\$	229,610	s	154,543	\$ (768)	\$	624,246
Reported operating margin		26.5 %	22.6 %	26.3 %		n/m		22.6 %		32.2 %		17.5 %		27.2 %	n/m		22.7 %
EBITDA margin		30.0 %	27.3 %	28.8 %		n/m		26.4 %		34.3 %		21.4 %		29.5 %	n/m		25.6 %
								Nine Months End	led Sep	otember 30,							
				2020										2019			
		FMT	HST	 FSDP	_	Corporate	_	IDEX		FMT		HST	_	FSDP	 Corporate	_	IDEX
Reported operating income (loss)	\$	176,111	\$ 150,562	\$ 103,977	\$	(48,902)	\$	381,748	\$	223,493	\$	151,087	\$	125,909	\$ (55,659)	\$	444,830
- Other (income) expense - net		(35)	(91)	148		7,299		7,321		612		1,636		273	(1,820)		701
+ Depreciation and amortization		19,370	 30,806	 11,409	_	389	_	61,974	_	16,653	_	29,438		10,745	 510		57,346
EBITDA		195,516	181,459	115,238		(55,812)		436,401		239,534		178,889		136,381	(53,329)		501,475
- Interest expense								33,958									33,262
- Provision for income taxes								63,759									82,196
- Depreciation and amortization							_	61,974	_								57,346
Reported net income							\$	276,710	=							\$	328,671
Net sales (eliminations)	\$	666,720	\$ 660,105	\$ 412,296	\$	(2,297)	\$	1,736,824	s	729,572	\$	687,153	s	474,745	\$ (2,894)	\$	1,888,576
Reported operating margin		26.4 %	22.8 %	25.2 %		n/m		22.0 %	5	30.6 %	ó	22.0 %	5	26.5 %	n/m		23.6 %
EBITDA margin		29.3 %	27.5 %	28.0 %		n/m		25.1 %		32.8 %	ó	26.0 %	5	28.7 %	n/m		26.6 %

### Table 6 : Reconciliations of EBITDA to Adjusted EBITDA (dollars in thousands)

	Three Months Ended									Ended September 30,									
					2020										2019				
	 FMT		HST		FSDP		Corporate		IDEX		FMT		HST		FSDP		Corporate		IDEX
EBITDA <sup>(1)</sup>	\$ 66,284	\$	60,174	\$	40,617	\$	(13,807)	\$	153,268	\$	82,693	\$	49,194	\$	45,625	\$	(17,443)	\$	160,069
+ Restructuring expenses	585		978		1,249		105		2,917		_		11,196		104		656		11,956
+ Fair value inventory step-up charge	 		_										3,340						3,340
Adjusted EBITDA	\$ 66,869	\$	61,152	\$	41,866	\$	(13,702)	\$	156,185	\$	82,693	\$	63,730	\$	45,729	\$	(16,787)	\$	175,365
Adjusted EBITDA margin	30.3 %		27.7 %		29.7 %		n/m		26.9 %		34.3 %		27.8 %		29.6 %		n/m		28.1 %
									Nine Months Er	ided Se	eptember 30,								
					2020										2019				
	FMT	_	HST		FSDP		Corporate		IDEX		FMT		HST		FSDP	_	Corporate	_	IDEX
EBITDA <sup>(1)</sup>	\$ 195,516	\$	181,459	\$	115,238	\$	(55,812	2) \$	436,401	s	239,534	\$	178,889	\$	136,381	\$	(53,329)	\$	501,475
+ Restructuring expenses	2,433		2,162		1,890		27.	3	6,758		930		11,526		923		703		14,082
+ Fair value inventory step-up charge	4,107		_		_		-	-	4,107		_		3,340		_		_		3,340
+ Loss on early debt redemption	 -		_		_		8,42	1	8,421		_		_		_				_
Adjusted EBITDA	\$ 202,056	\$	183,621	\$	117,128	\$	(47,118	\$	455,687	\$	240,464	\$	193,755		137,304	\$	(52,626)	\$	518,897
Adjusted EBITDA margin	30.3 %		27.8 %	6	28.4	%	n/	m	26.2	%	33.0 %	%	28.2	%	28.9 %	6	n/m		27.5 %

(1) EBITDA, a non-GAAP financial measure, is reconciled to net income, its most directly comparable GAAP financial measure, immediately above in Table 5.

### Table 7: Reconciliations of Cash Flows from Operating Activities to Free Cash Flow (in thousands)

		T	hree Months Ended				Nine Mon	ths End	ed
	Septem	ıber 30,			June 30,		Septen	ber 30,	
	 2020		2019		2020		2020		2019
Cash flows from operating activities	\$ 153,686	\$	157,064	\$	169,453	\$	407,899	\$	376,902
- Capital expenditures	 18,353		11,031		8,323		39,438		36,773
Free cash flow	\$ 135,333	\$	146,033	\$	161,130	\$	368,461	\$	340,129
		-		_		-		-	

Conference Call to be Broadcast over the Internet IDEX will broadcast its third quarter earnings conference call over the Internet on Wednesday, October 28, 2020 at 9:30 a.m. CT. Chairman and Chief Executive Officer Andy Silvernail and Senior Vice President and Chief Financial Officer William Grogan will discuss the Company's recent financial performance and respond to questions from the financial analyst community. IDEX invites interested investors to listen to the call and view the accompanying slide presentation, which will be carried live on its website at <u>wwwidexcorp.com</u>. Those who wish to participate should log on several minutes before the discussion begins. After clicking on the presentation icon, investors should follow the instructions to ensure their systems are set up to hear the event and view the presentation slides, or download the correct applications at no charge. Investors will also be able to hear a replay of the call by dialing 877.660.6853 (or 201.612.7415 for international participants) using the ID #13694806.

### Forward-Looking Statements

This news release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements may relate to, among other things, the anticipated continuing effects of the coronavirus pandemic, including with respect to the Company's sales, facility closures, supply chains and access to capital, capital expenditures, acquisitions, cost reductions, cash flow, revenues, earnings, market conditions, global economies and operating improvements, and are indicated by words or phrases such as "anticipates," "estimates," "plans," "expects," "forecasts," "forecasts," "should," "could," "will," "management believes," "the Company believes," "the Company intends" and similar words or phrases. These statements are subject to inherent uncertainties and risks that could cause actual results to differ materially from those anticipated at the date of this news release. The risks and uncertainties include, but are not limited to, the following: the duration of the coronavirus pandemic and the continuing effects of the coronavirus on our ability to operate our business and facilities, on our customers, on supply chains and on the U.S. and global economy generally; economic and political consequences resulting from terrorist attacks and wars; levels of industrial activity and economic conditions in the U.S. and other countries around the world, pricing pressures and other currencies and levels of capital spending in certain industries, all of which could have a material impact on order rates and the Company sresults, particularly in light of the low levels of order backlogs it typically maintains; the Company's ability to make acquisitions and to integrate and operate acquired businesses on a profitable basis; the relationship of the U.S. dollar to other currencies and its impact on pricing and cost competitiveness; political and economic conditions in foreign countries in which the Company operates; developments with respect to contingencies, such as litigation an

#### About IDEX

IDEX (NYSE: IEX) is a company that has undoubtedly touched your life in some way. In fact, IDEX businesses make thousands of products that are mission-critical components in everyday activities. Chances are the car you're driving has a BAND-IT® clamp holding your side airbag safely in place. If you were ever in a car accident, a Hurst Jaws of Life® rescue tool may have saved your life. If you or a family member is battling cancer, your doctor may have tested your DNA in a quest to find the best targeted medicine for you. It's likely your DNA test was run on equipment that contains components made by our growing IDEX Health & Science team. Founded in 1988 with three small, entrepreneurial manufacturing companies, we're proud to say that we now call 40 diverse businesses around the world part of the IDEX family. With 7,000 employees and manufacturing operations in more than 20 countries, IDEX is a high-performing, global \$2+ billion company committed to making trusted solutions that improve lives. IDEX shares are traded on the New York Stock Exchange under the symbol "IEX".

For further information on IDEX Corporation and its business units, visit the company's website at www.idexcorp.com.

(Financial reports follow)

IDEX CORPORATION Condensed Consolidated Statements of Operations (in thousands except per share amounts) (unaudited)

oundo	encept per bilare	
	(unaudited)	

	1	nded Sep	otember 30,	Nine Months End	Ended September 30,		
		2020		2019	 2020		2019
Net sales	\$	581,113	\$	624,246	\$ 1,736,824	\$	1,888,576
Cost of sales		329,613		342,268	978,568		1,030,427
Gross profit		251,500		281,978	758,256		858,149
Selling, general and administrative expenses		117,370		128,257	369,750		399,237
Restructuring expenses		2,917		11,956	6,758		14,082
Operating income		131,213		141,765	381,748		444,830
Other (income) expense - net		(704)		1,219	7,321		701
Interest expense		10,642		11,330	33,958		33,262
Income before income taxes		121,275		129,216	340,469		410,867
Provision for income taxes		17,427		24,022	63,759		82,196
Net income	\$	103,848	\$	105,194	\$ 276,710	\$	328,671
Earnings per Common Share:							
Basic earnings per common share	\$	1.38	\$	1.39	\$ 3.66	\$	4.34
Diluted earnings per common share	\$	1.37	\$	1.37	\$ 3.64	\$	4.30
Share Data:							
Basic weighted average common shares outstanding		75,352		75,698	75,423		75,532
Diluted weighted average common shares outstanding		75,960		76,577	76,119		76,415

# IDEX CORPORATION Condensed Consolidated Balance Sheets (in thousands) (unaudited)

	(unauanea)		
		September 30, 2020	December 31, 2019
Assets	—		
Current assets			
Cash and cash equivalents	\$	877,758	\$ 632,581
Receivables - net		275,432	298,186
Inventories		302,410	293,467
Other current assets		65,152	37,211
Total current assets		1,520,752	1,261,445
Property, plant and equipment - net		293,304	280,316
Goodwill and intangible assets - net		2,280,657	2,167,776
Other noncurrent assets		130,882	104,375
Total assets	\$	4,225,595	\$ 3,813,912
Liabilities and shareholders' equity Current liabilities Trade accounts payable Accrued expenses Short-term borrowings Dividends payable	\$	134,782 236,937 150 37,830	180,290 388 38,736
Total current liabilities		409,699	357,877
Long-term borrowings		1,044,112	848,864
Other noncurrent liabilities		375,255	343,942
Total liabilities		1,829,066	1,550,683
Total shareholders' equity		2,396,529	2,263,229
Total liabilities and shareholders' equity	ŝ	4,225,595	\$ 3,813,912

IDEX CORPORATION Condensed Consolidated Statements of Cash Flows (in thousands)

(unaudited)

(unaudited)		
	Nine Months Ende	d September 30,
	2020	2019
Cash flows from operating activities		
Net income \$	276,710	\$ 328,671
Adjustments to reconcile net income to net cash provided by operating activities:		
Asset impairments	85	9,680
Depreciation and amortization	30,851	29,599
Amortization of intangible assets	31,123	27,747
Amortization of debt issuance expenses	1,351	1,013
Share-based compensation expense	21,155	20,620
Deferred income taxes	1,323	11,528
Non-cash interest expense associated with forward starting swaps	5,153	4,737
Changes in (net of the effect from acquisitions):		
Receivables	33,291	(2,071)
Inventories	17,920	(16,987)
Other current assets	(27,655)	(19,186)
Trade accounts payable	(11,496)	2,807
Accrued expenses	24,333	(23,222)
Other - net	3,755	1,966
Net cash flows provided by operating activities	407,899	376,902
Cash flows from investing activities		
Purchases of property, plant and equipment	(39,438)	(36,773)
Acquisition of businesses, net of cash acquired	(118,159)	(87,180)
Proceeds from disposal of fixed assets	2,230	957
Other - net	(238)	407
Net cash flows used in investing activities	(155,605)	(122,589)
Cash flows from financing activities		
Borrowings under revolving credit facilities	150,000	_
Proceeds from issuance of 3.0% Senior Notes	499,100	_
Payment of 4.5% Senior Notes	(300,000)	_
Payments under revolving credit facilities	(150,000)	_
Payments under other long-term borrowings	(352)	(49,923)
Payment of make-whole redemption premium	(6,756)	_
Debt issuance costs	(4,741)	_
Dividends paid	(114,248)	(109,227)
Proceeds from stock option exercises	28,729	35,595
Repurchases of common stock	(110,342)	(54,668)
Shares surrendered for tax withholding	(12,198)	(12,583)
Other - net	_	(1,865)
Net cash flows used in financing activities	(20,808)	(192,671)
Effect of exchange rate changes on cash and cash equivalents	13,691	(12,064)
Net increase in cash	245,177	49,578
Cash and cash equivalents at beginning of year	632,581	466,407
Cash and cash equivalents at end of period \$	877,758	\$ 515,985

# IDEX CORPORATION Company and Segment Financial Information - Reported (dollars in thousands) (unaudited)

(	madanea)	Three Mo Septeml	nths End ber 30, <sup>(a)</sup>	ed		Nine Mon Septemb	ths Ende er 30, <sup>(a)</sup>	d
		2020		2019		2020		2019
Fluid & Metering Technologies								
Net sales	\$	220,747	\$	240,861	\$	666,720	\$	729,572
Operating income (b)		58,402		77,481		176,111		223,493
Operating margin		26.5 %		32.2 %		26.4 %		30.6 %
EBITDA <sup>(c)</sup>	\$	66,284	\$	82,693	\$	195,516	\$	239,534
EBITDA margin <sup>(c)</sup>		30.0 %		34.3 %		29.3 %		32.8 %
Depreciation and amortization	\$	7,163	\$	5,507	\$	19,370	\$	16,653
Capital expenditures		2,452		3,627		8,774		10,207
Health & Science Technologies								
Net sales	\$	220,378	\$	229,610	\$	660,105	\$	687,153
Operating income <sup>(b)</sup>		49,912		40,170		150,562		151,087
Operating margin		22.6 %		17.5 %		22.8 %		22.0 %
EBITDA <sup>(c)</sup>	\$	60,174	\$	49,194	\$	181,459	\$	178,889
EBITDA margin <sup>(c)</sup>		27.3 %		21.4 %		27.5 %		26.0 %
Depreciation and amortization	\$	10,230	\$	10,296	\$	30,806	\$	29,438
Capital expenditures		10,558		4,984		20,842		16,201
Fire & Safety/Diversified Products								
Net sales	\$	140,896	\$	154,543	\$	412,296	\$	474,745
Operating income <sup>(b)</sup>		37,103		41,967		103,977		125,909
Operating margin		26.3 %		27.2 %		25.2 %		26.5 %
EBITDA <sup>(c)</sup>	\$	40,617	\$	45,625	\$	115,238	\$	136,381
EBITDA margin <sup>(c)</sup>		28.8 %		29.5 %		28.0 %		28.7 %
Depreciation and amortization	\$	3,854	\$	3,566	\$	11,409	\$	10,745
Capital expenditures		2,340		2,257		6,534		8,744
Corporate Office and Eliminations								
Intersegment sales eliminations	\$	(908)	\$	(768)	\$	(2,297)	\$	(2,894)
Operating income <sup>(b)</sup>		(14,204)		(17,853)		(48,902)		(55,659)
EBITDA <sup>(c)</sup>		(13,807)		(17,443)		(55,812)		(53,329)
Depreciation and amortization <sup>(d)</sup>		104		154		389		510
Capital expenditures		3,003		163		3,288		1,621
Company								
Net sales	\$	581,113	\$	624,246	\$	1,736,824	\$	1,888,576
Operating income		131,213		141,765		381,748		444,830
Operating margin		22.6 %		22.7 %		22.0 %		23.6 %
EBITDA <sup>(c)</sup>	\$	153,268	\$	160,069	\$	436,401	\$	501,475
EBITDA margin <sup>(c)</sup>	-	26.4 %		25.6 %	-	25.1 %	-	26.6 %
Depreciation and amortization <sup>(d)</sup>	\$	21,351	\$	19,523	\$	61,974	\$	57,346
Capital expenditures	-	18,353		11,031	-	39,438	-	36,773
		- 0,000				50,155		

IDEX CORPORATION Company and Segment Financial Information - Adjusted (Non-GAAP) (dollars in thousands)

(unaudited)

		Three Mo Septemb	nths En ber 30, (*	ded		Nine Mon Septemb	ths End oer 30, (*	ed
		2020		2019		2020		2019
Fluid & Metering Technologies	\$	220 7 17	s	240,861	<i>c</i>	666,720		720 572
Net sales	\$	220,747 58,987	Э	240,861 77.481	\$	182,651	\$	729,572 224,423
Adjusted operating income <sup>(b)(c)</sup>		26.7 %		32.2 %		182,651		224,423
Adjusted operating margin <sup>(c)</sup>	¢		\$	32.2 % 82,693	\$		s	
Adjusted EBITDA(c) Adjusted EBITDA margin(c)	\$	66,869 30.3 %	э	82,693 34.3 %	5	202,056 30.3 %	5	240,464 33.0 %
Depreciation and amortization	\$	7,163	\$	5,507	\$	19,370	s	16,653
Capital expenditures	3	2,452	э	3,627	Þ	8,774	3	10,055
		2,432		5,627		0,774		10,207
Health & Science Technologies								
Net sales	\$	220,378	\$	229,610	\$	660,105	\$	687,153
Adjusted operating income <sup>(b)(c)</sup>		50,890		54,706		152,724		165,953
Adjusted operating margin <sup>(c)</sup>	<u>,</u>	23.1 %		23.8 %		23.1 %	~	24.2 %
Adjusted EBITDA <sup>(c)</sup>	\$	61,152 27.7 %	\$	63,730 27.8 %	\$	183,621 27.8 %	\$	193,755 28.2 %
Adjusted EBITDA margin <sup>(c)</sup>	¢		s		s		s	
Depreciation and amortization	\$	10,230	э	10,296	5	30,806	5	29,438
Capital expenditures		10,558		4,984		20,842		16,201
Fire & Safety/Diversified Products								
Net sales	\$	140,896	\$	154,543	\$	412,296	\$	474,745
Adjusted operating income <sup>(b)(c)</sup>		38,352		42,071		105,867		126,832
Adjusted operating margin <sup>(c)</sup>		27.2 %		27.2 %		25.7 %		26.7 %
Adjusted EBITDA <sup>(c)</sup>	\$	41,866	\$	45,729	\$	117,128	\$	137,304
Adjusted EBITDA margin <sup>(c)</sup>		29.7 %		29.6 %		28.4 %		28.9 %
Depreciation and amortization	\$	3,854	\$	3,566	\$	11,409	\$	10,745
Capital expenditures		2,340		2,257		6,534		8,744
Corporate Office and Eliminations								
Intersegment sales eliminations	\$	(908)	\$	(768)	\$	(2,297)	\$	(2,894)
Adjusted operating income <sup>(b)(c)</sup>		(14,099)		(17,197)		(48,629)		(54,956)
Adjusted EBITDA <sup>(c)</sup>		(13,702)		(16,787)		(47,118)		(52,626)
Depreciation and amortization <sup>(d)</sup>		104		154		389		510
Capital expenditures		3,003		163		3,288		1,621
Company								
Net sales	\$	581,113	\$	624,246	\$	1,736,824	\$	1,888,576
Adjusted operating income <sup>(c)</sup>		134,130		157,061		392,613		462,252
Adjusted operating margin <sup>(c)</sup>		23.1 %		25.2 %		22.6 %		24.5 %
Adjusted EBITDA <sup>(c)</sup>	\$	156,185	\$	175,365	\$	455,687	\$	518,897
Adjusted EBITDA margin <sup>(c)</sup>		26.9 %		28.1 %		26.2 %		27.5 %
Depreciation and amortization <sup>(d)</sup>	\$	21,351	\$	19,523	\$	61,974	\$	57,346
Capital expenditures		18,353		11,031		39,438		36,773

 Corporation
 18,353

 Three and nine month data includes the results of the Velcora acquisition (luly 2019) in the Health & Science Technologies segment and the Flow MD acquisition (February 2020) in the Fluid & Metering Technologies segment.

 Segment coxpertation gincome excludes unallocated corporate operating expenses which are included in Corporate Office and Eliminations.

 These are non-GAAP financial measures. For a reconciliation of these non-GAAP financial measure calculated and presented in accordance with GAAP, see the reconciliation tables above.

 Depreciation and amortization excludes smantrization of edeb issuance costs.

(a) (b) (c) (d)



## Agenda



### **IDEX Business Overview**

- Q3 Overview
- COVID-19 Opportunities
- End Market Update

### Financials

- Q3 Performance
- Operating Profit

### Q4 Summary

Q&A



## **Replay Information**

- Dial toll-free: 877.660.6853
  International: 201.612.7415
  Conference ID: #13694806
- Log on to: www.idexcorp.com





## **Cautionary Statement**

### Cautionary Statement Under the Private Securities Litigation Reform Act; Non-GAAP Measures

This presentation and discussion will include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements may relate to, among other things, the anticipated effects of the coronavirus pandemic, including with respect to the Company's revenues, facility closures and access to capital, capital expenditures, acquisitions, cost reductions, cash flow, cash requirements, revenues earnings, market conditions, global economies, plant and equipment capacity and operating improvements, and are indicated by words or phrases such "anticipates," "stimates," "plans," "expects," "projects," "forecasts," "should," "will, "management believes," the company believes," the company believes," and similar words or phrases. These statements are subject to inherent uncertainties and insk that could cause actual results to differ material from those anticipated at the date of this news release. The risks and uncertainties include, but are not limited to, the following: the duration of the coronavirus pandemic and the effects of the coronavirus on our ability to operate our business and facilities, on our customers and on the U.S. and glob economic conditions in dother competitive factors, and levels of capital spending in certain industries – all o which could have a material impact on order rates and DEX's results, particularly in light of the low levels of order backdogs it typically maintains; its abil to make acquisitions and the effect this has on costs; labor markets; market conditions and metrial costs; and developments with respect to coningencies, such a litigation and the effect this has on costs; labor markets; market conditions and material costs; and developments with respect to configencies, such a litigation and the effect this has on costs; labor markets; market conditions in foreign countries in which the company's most recent annual report on Form 1.0-K filed with the SEC and the other risks discussed in the company's filings with to be seffected

This presentation contains non-GAAP financial information. Reconciliations of non-GAAP measures are included either in this presentation or our earnir release for the nine-month period ending September 30, 2020, which is available on our website.



## **Business Update**



# Q3 Overview



### Living with the Virus moving to the New Normal

- Continuing to leverage COVID playbook
- Strong teams delivering globally
- Continued focus on solving our customers' challenges

### **Business Resilience**

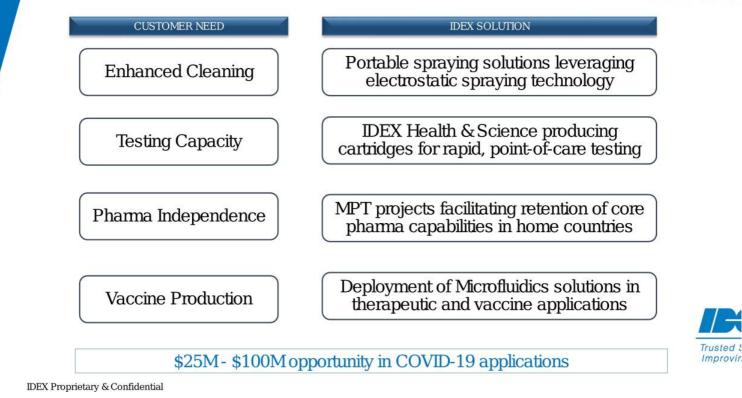
- Effectively managing business recovery
- Diversified portfolio balancing declines
- Continued financial strength, strong cash flow

### Turning to Offense

- Organic investments made
- Innovative growth in target markets
- Pursuing M&A opportunities



## COVID-19 Organic Opportunities



## COVID-19 Testing

- IDEX Health & Science Microfluidics capabilities are enabling rapid Point-of-Care molecular diagnostic testing for COVID-19
  - The IDEX technology is at the heart of consumable cartridges used within customers POC testing devices
  - These cartridges are a critical component in the push to bring rapid, <u>highly accurate</u> testing solutions to market in the fight against COVID-19
- IH&S also supplies fluidics and optics components and assemblies for multiple instruments used in the testing for COVID-19



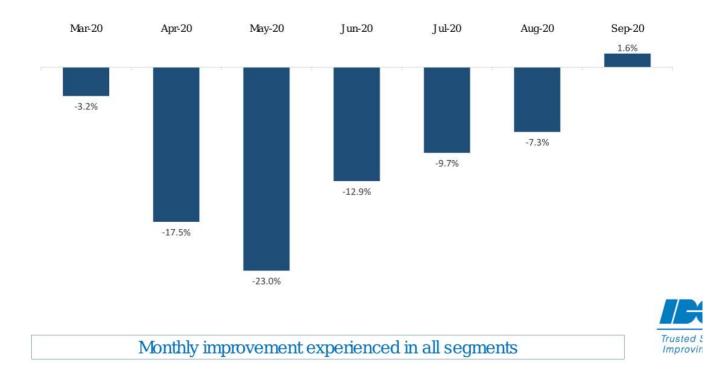
Representative model of POC consumable



# Market Update

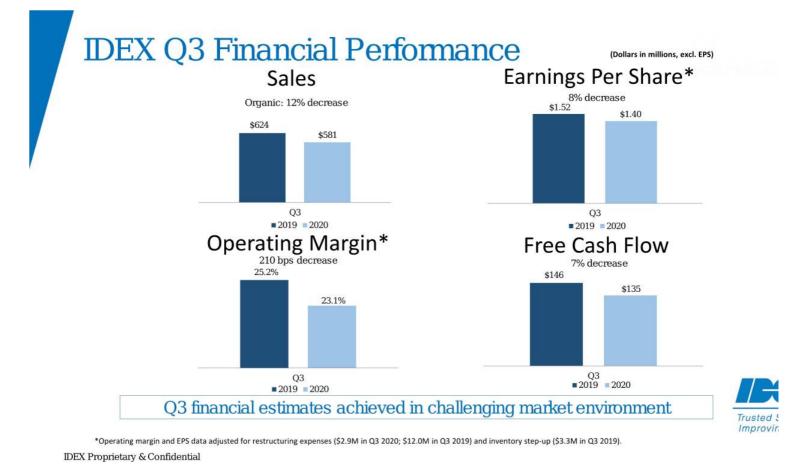
	FLUID & METERING TECHNOLOGY	HEALTH & SCIENCE TECHNOLOGY	FIRE & SAFETY / DIVERSIFIED		
2020 Q3 REVENUE \$221M		\$220M	\$141M		
% OF TOTAL	38%	38%	24%		
	1 Industrial	Life Sciences	Dispensing		
	Chemical	Analytical Instrumentation	<b>↑</b> Rescue		
	Energy	1 Industrial / Other	<b>Fire</b>		
END MARKETS	Water	Food / Pharma	Automotive		
	Agriculture	Auto	🛉 📃 Industrial / Other		
		Semiconductor			
	↑ - Change vs Q2		Tru Im		
EX Proprietary & Confidential	- Down <(5%) vs PY	– Down (5%) – (15%) vs PY	- Down >(15%) vs PY		

## Organic Order Performance



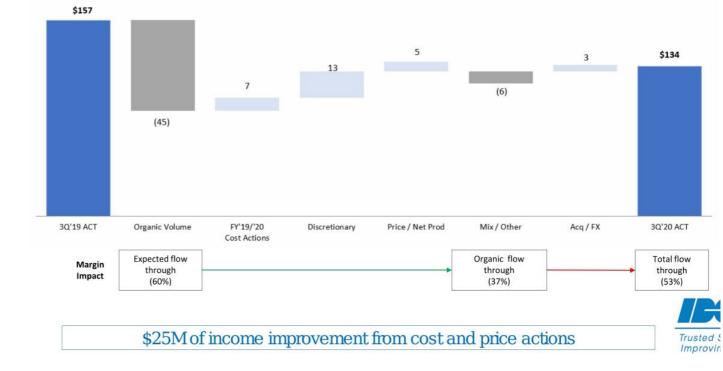
## Financials





# Q3 Adjusted Operating Income Walk

(Dollars in millions)



## Q4 Summary

- Organic revenue expected to be down 3% 5%
- Significant discretionary cost reductions already taken, top line organic flow through ~40%
- Pivoting to offense as core business and cash flow resiliency evi
- Free cash flow conversion greater than 100% of net income



## Appendix



## Fluid & Metering Technologies

(Dollars in milli



### Volume decline partially mitigated through targeted restructuring and cost control



\*Operating margin adjusted restructuring expenses (\$.6M in Q3 2020; \$.0M in Q3 2019). IDEX Proprietary & Confidential

### Health & Science Technologies

(Dollars in milli

Improvir



\*Operating margin adjusted for restructuring expenses (\$1.0M in Q3 2020; \$11.2M in Q3 2019) and inventory step-up charge of \$3.3M in Q3 2019.

## Fire & Safety / Diversified Products

(Dollars in milli



Markets stabilized and showing signs of recovery



\*Operating margin adjusted for restructuring expenses (\$1.2M in Q3 2020; \$.1M in Q3 2019).