



Second Quarter Earnings

July 19, 2016

AGENDA

- IDEX's Outlook
- Q2 2016 Financial Performance
- Q2 2016 Segment Performance
 - Fluid & Metering
 - Health & Science
 - Fire & Safety / Diversified Products
- 2016 Guidance Detail
- Q&A



Replay Information

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This presentation contains non-GAAP financial information. Reconciliations of non-GAAP measures are included either in this presentation or our earnings release for the three-month period ending June 30, 2016, which is available on our website.



IDEX Q2 Financial Performance



EPS increased 11 percent with Free Cash Flow over 106 percent of net income



2016 Q2 Results Bridge

	EPS
Midpoint of Q2'16 Guidance	\$0.92
Q2'16 Operational Over Performance	.02
Q2'16 Akron Brass Inventory Set-up Adjustment (vs guidance)	.02
Contingent Consideration Adjustment	.01
Q2'16 Lower Tax Rate (vs guidance)	.01
Favorable FX (recorded as other income)	.01
Reported Q2'16 Results	\$0.99



Fluid & Metering

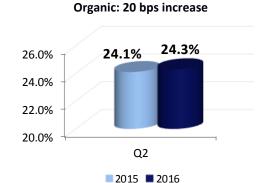
Orders

\$300 \$219 \$220 \$200 \$100 \$0 Q2

Sales



Operating Margin



Q2 Sales Mi	ix: O	rganic
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1%

Q2 Summary:

- Acquisition 29
- 2%
 - ☐ Water market remains strong in North America

☐ FMT organic sales increased for first time since Q1 2015

- Fx <u>0%</u>
- □ North American industrial distribution market showing signs of stabilization
- Reported Sales 3%
- ☐ Energy projects that had been delayed for several quarters shipped in Q2

(\$M)

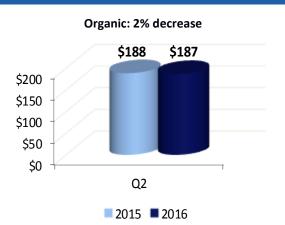
Organic sales up 1%



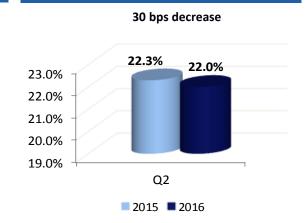
Health & Science



Sales



Operating Margin





Acquisition/Divestiture 2%

Fx <u>-1%</u>

Reported Sales -1%

Q2 Summary:

- Scientific Fluidics end markets continue to over deliver with positive outlook for remainder of year
- ☐ Strong pharma market in Asia continues to drive the MPT platform
- ☐ Industrial exposed business continues to be soft resulting in the decline in organic sales
- ☐ Sealing platform benefitting from strength in semiconductor market

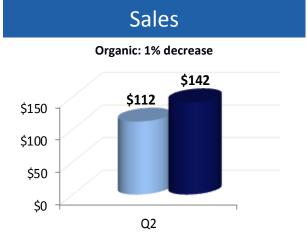
(\$M)

Life Science and semiconductor markets remain strong



Fire & Safety / Diversified





2015 2016



Q2 Summary:
☐ Excluding the Akron Brass fair value inventory step-up charge of \$3.6 million, operating margin for the segment would have been 26.6%
☐ Integration of Akron Brass and AWG progressing as planned
☐ Dispensing core markets in North America, Asia and Europe remain solid,
with profitability improvements driven by increased X-Smart sales
☐ Rescue continues to see project delays in Asian markets

(\$M)

AWG acquired on July 1st



Outlook: 2016 Guidance Summary

Q3 2016

- EPS estimate range: \$0.90 \$0.92
- Organic revenue growth: Flat
- Operating margin: ~ 20.5%
- Tax rate: ~ 27%
- Fx impact: ~1.0% topline headwind, based on June 30, 2016 Fx rates

FY 2016

- EPS estimate range: \$3.70 \$3.75
- Organic revenue growth: Flat
- Operating margin: 20.5% 21.0%
- Fx impact: ~1.0% topline headwind, based on June 30, 2016 Fx rates
- Other modeling items
 - Tax rate: ~ 27%
 - Cap Ex: ~ \$45M
 - Free Cash Flow will be ~120% of net income
 - Continued share repurchases: ~ net 1% reduction
 - EPS estimate excludes all future acquisitions and associated costs

