



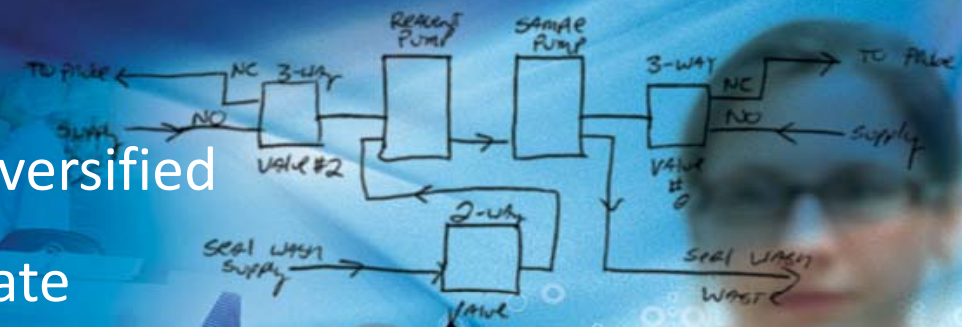
Second Quarter 2012 Earnings Release

July 24, 2012

Agenda

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- IDEX Mid Year Assessment
- Q2 2012 Summary
- 2012 Segment Performance
 - Fluid & Metering
 - Health & Science
 - Fire & Safety / Diversified
- 2012 Guidance Update
- Q&A



Replay Information

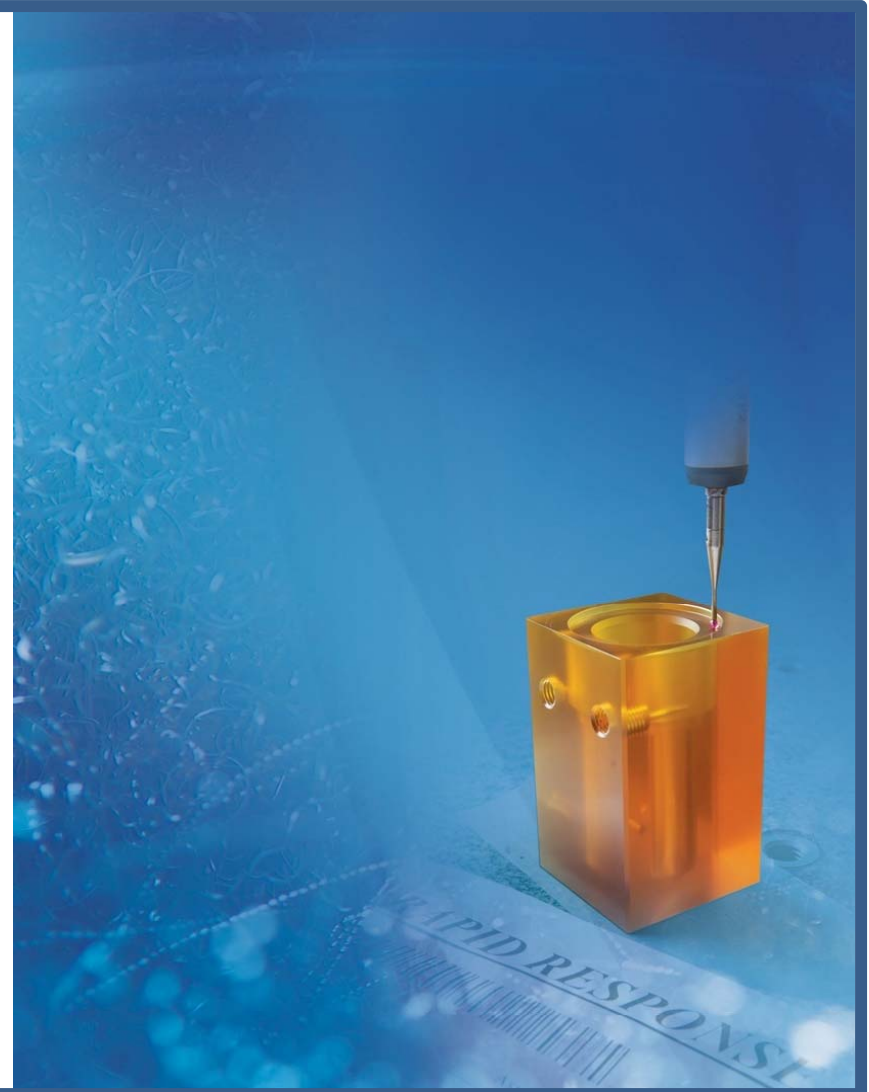
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**Cautionary Statement
Under the Private Securities
Litigation Reform Act**

This presentation and discussion will include forward-looking statements. Our actual performance may differ materially from that indicated or suggested by any such statements. There are a number of factors that could cause those differences, including those presented in our most recent annual report and other company filings with the SEC.

❑ Global Deceleration

- Strong first quarter followed by slowing second quarter
- North America remains strong for industrial and infrastructure-related markets
- Weak demand in Europe and slowing growth in China
- Growth rates in 2H will slow modestly

❑ Exceptional Operating Performance in Attractive Market Segments

- Defensible diversified business with strong global teams delivering exceptional value
- Execution: operating margin expansion with laser focus on cash conversion
- Strong balance sheet and disciplined approach to deployment of capital

❑ IOP Challenged HST Performance

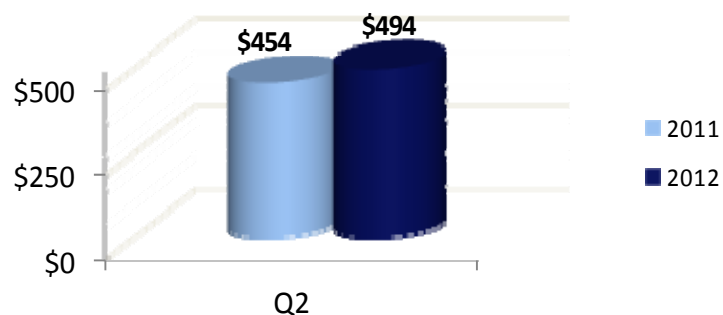
- Uncertainty in several OEM end markets
- CVI restructuring continues through year-end



IDEX Q2 2012 Financial Performance

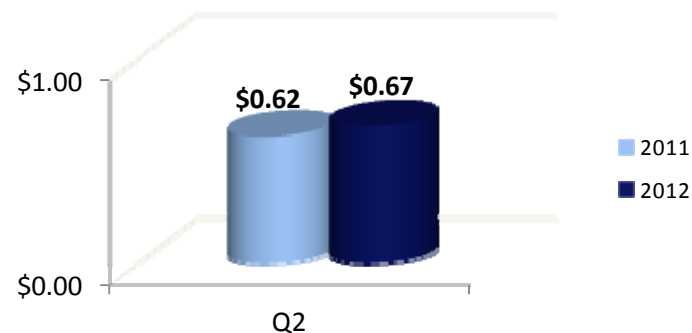
Total Revenue

Organic: 6% Growth



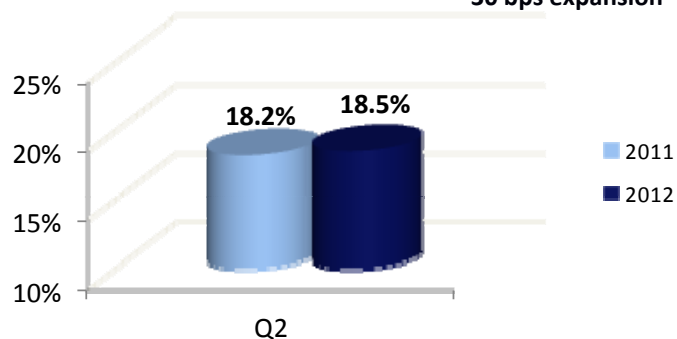
EPS*

8% Growth



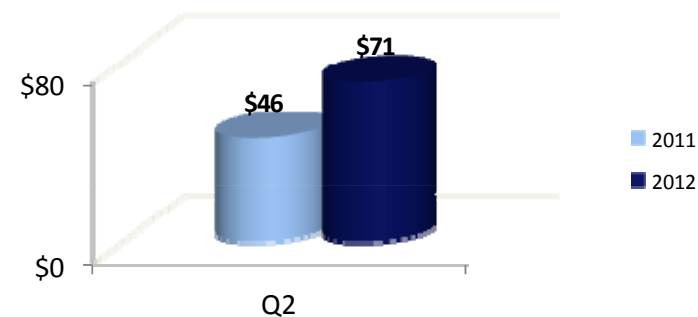
Operating Margin*

30 bps expansion



Free Cash Flow

54% Growth



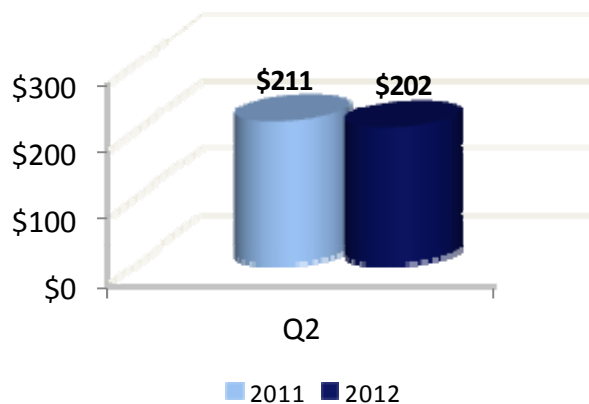
* EPS / Op Margin data adjusted for \$2.6M restructuring expense (2012) and \$3M CVI inventory step-up expense (2011)



Fluid & Metering

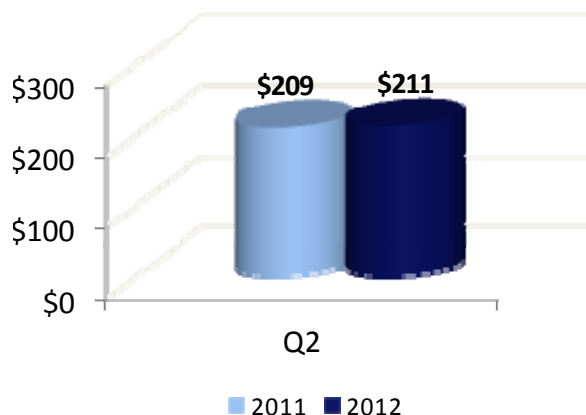
Total Orders

Organic: 2% Decline



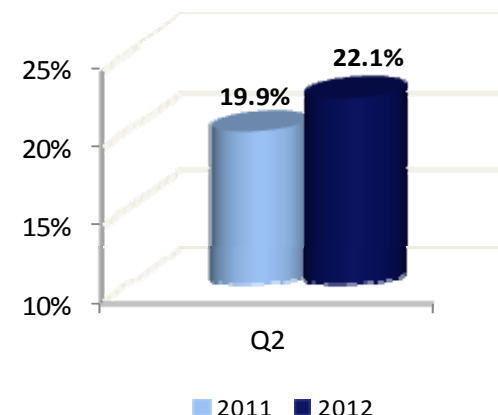
Total Revenue

Organic: 3% Growth



Operating Margin*

220 bps expansion



Q2 Sales Mix: Organic	+3%
Acquisition	-%
Fx	-2%
Total	+1%

Q2 Summary:

- ❑ Order softness experienced in Europe and China
- ❑ Energy, Chemical, Ag strong in NA and emerging markets
- ❑ Water / Waste water outlook improving in NA, while still challenged internationally
- ❑ 2H market environment will be volatile; expecting continued slower markets in Europe

* Op Margin data adjusted for restructuring expense (2012)

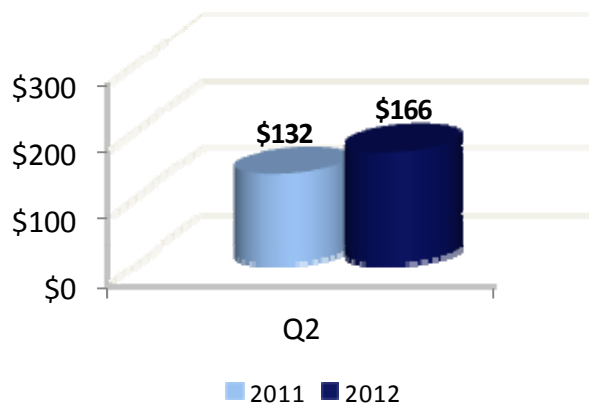
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Productivity and strong execution generated margin expansion of 220 bps



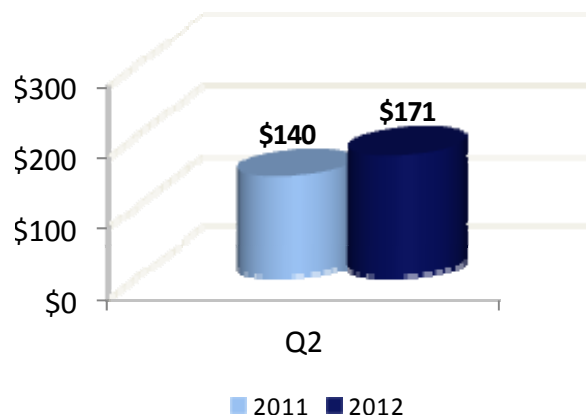
Total Orders

Organic: 7% Growth



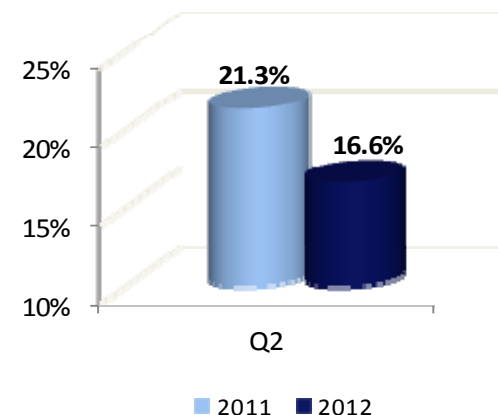
Total Revenue

Organic: 3% Growth



Operating Margin*

470 bps contraction



Q2 Sales Mix: Organic	+3%
Acquisition	+19%
Fx	-1%
Total	+21%

Q2 Summary:

- ❑ Acquired Matcon LTD (Material Process Technology “MPT” Platform)
- ❑ MPT platform performed well, driven by strong demand for food and pharma processing equipment (particularly in Asia)
- ❑ Scientific Fluidics experiencing market softness on inconsistent OEM demand
- ❑ Optics end markets challenged; right-sizing the business for the bottom of the cycle
- ❑ Excluding acquisitions, Op margins expanded modestly

* Op Margin data adjusted for restructuring expense (2012) and \$3M CVI inventory step-up expense (2011)

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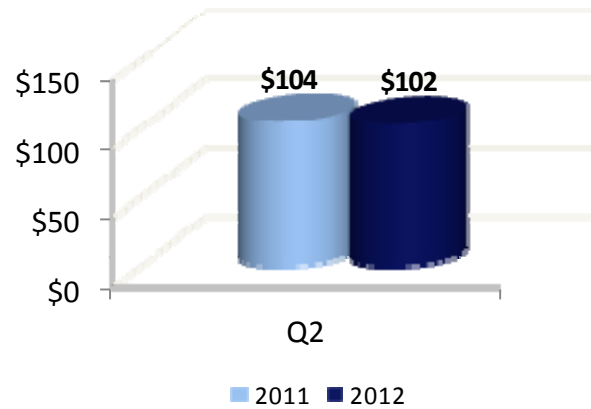
Right-sizing Optics platform and global positioning are key to segment recovery



Fire & Safety/Diversified

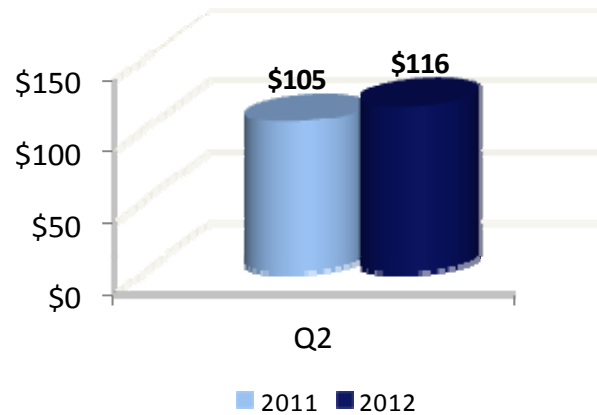
Total Orders

Organic: 3% Growth



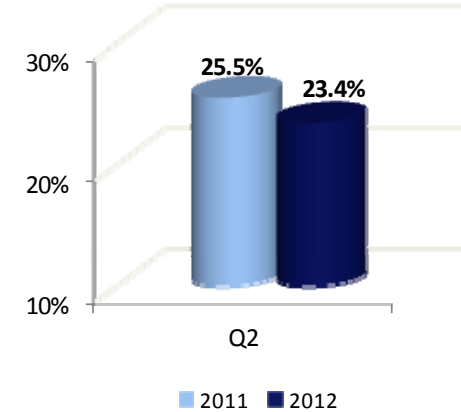
Total Revenue

Organic: 15% Growth



Operating Margin*

210 bps contraction



Q2 Sales Mix: Organic	+15%
Acquisition	-
Fx	<u>-5%</u>
Total	+10%

Q2 Summary:

- North American Fire markets stabilized, now growing through adjacencies
- Fire restructuring activities will begin to provide benefit in FY13
- Rescue continues to win internationally despite headline challenges
- Dispensing initiated delivery on large replenishment order; domestic markets improving while European markets are uncertain
- Op margins are up 50 bps excluding PY gain on sale of property

* Op Margin data adjusted for restructuring expense (2012)

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Great performance across diversified businesses



Outlook: Revised Guidance

	FY12	
	<u>Revenue</u>	<u>Adjusted EPS</u>
April 2012 - Prior Guidance	~\$2.0 B	\$2.80 - \$2.85
Q2 miss (Compared to midpoint of prior guidance)	(15)	(0.04)
Slower 2H Organic / Cost actions	(30)	(0.06)
Optics (Challenging end markets)	(10)	(0.04)
Fx impact	(20)	(0.03)
ERC acquisition impact	<u>15</u>	<u>0.02</u>
July 2012 - Revised Guidance	<u>~\$1.94 B</u>	<u>\$2.65 - \$2.70</u>

Outlook: 2012 Guidance Summary

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Q3 2012

- ❑ **Adjusted EPS estimate range: \$0.62 – \$0.64**
 - Organic revenue growth of ~ 3%
 - Negative Fx impact of ~3% to sales (at June 30 rates)

FY 2012

- ❑ **Adjusted EPS estimate range: \$2.65 – \$2.70**
 - Organic revenue growth ~ 4-5%
 - Positive impact of 4% from acquisitions
 - Operating margin of ~18.5%
 - Negative Fx impact of ~2% to sales (at June 30 rates)
- ❑ **Other modeling items**
 - Tax rate = ~30%
 - Cap Ex ~\$40M
 - Free Cash Flow will exceed net income
 - Continued selective share repurchase
 - EPS estimate excludes future restructuring, acquisitions and acquisition–related costs and charges

Q&A