Second Quarter Earnings

JULY 23, 2014







AGENDA

- IDEX Strategic Priorities
- Q2 2014 Financial Performance
- Q2 2014 Segment Performance
 - Fluid & Metering
 - Health & Science
 - Fire & Safety / Diversified
- Guidance Update
- Q&A



REPLAY INFORMATION

Dial toll–free: 877.660.6853

International: 201.612.7415

Conference ID: #13583593

Log on to: www.idexcorp.com



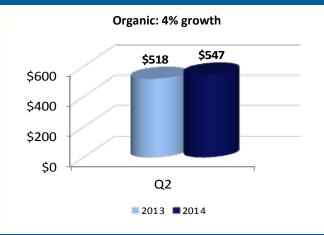
Cautionary Statement Under the Private Securities Litigation Reform Act

This presentation and discussion will include forward-looking statements.

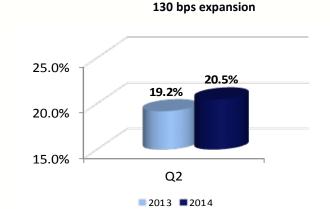
Our actual performance may differ materially from that indicated or suggested by any such statements. There are a number of factors that could cause those differences, including those presented in our most recent annual report and other company filings with the SEC.



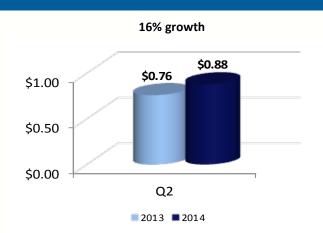
Revenue



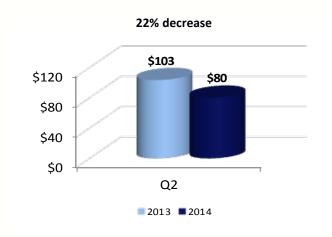
Operating Margin



EPS



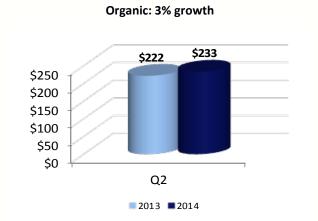
Free Cash Flow



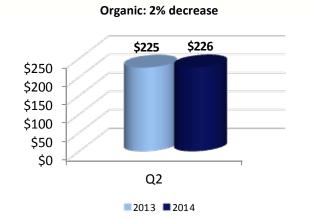


Fluid & Metering

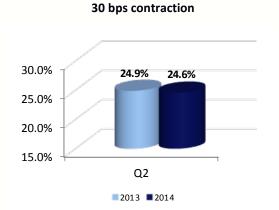
Orders

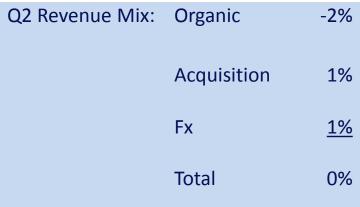


Revenue



Operating Margin



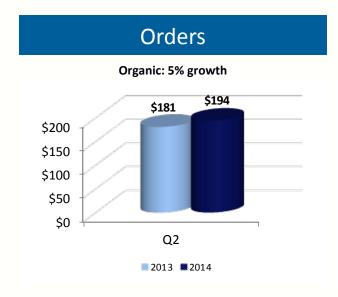


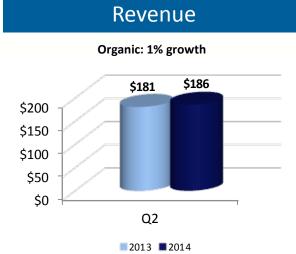
Q2 Summary:

- □ Solid organic order growth has built a healthy backlog and positions us well going forward
- □ Energy and Chemical markets have experienced demand volatility due to large project delays
- ☐ Water Services continues to deliver strong results as they take share, expand into new geographies and introduce new products
- ☐ Agriculture outlook is soft, as anticipated, driven by bumper crop and lower corn and soybean prices

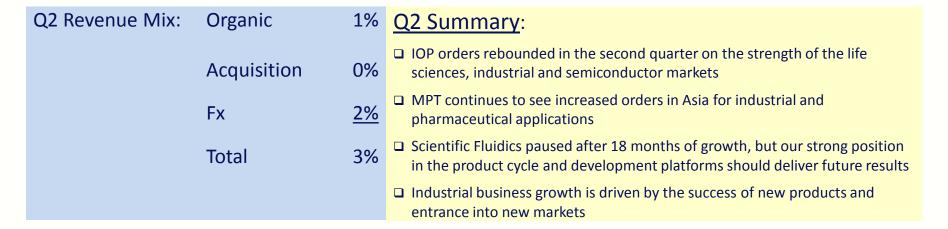


Health & Science











Fire & Safety Diversified







Q2 Rev	venue Mix:	Organic	17%	Q2 Sun
		Acquisition	0%	□ Across volume
		Fx	2%	□ Dispen Europe
		Total	19%	□ Rescue project
				□ Band-I

Q2 Summary:

- Across the segment, outstanding operating margin improvement is due to volume leverage, productivity and a prior year charge from a facility disposal
- ☐ Dispensing growth realized from mature markets of North America and Europe, with greater penetration of X-Smart product across Asia
- Rescue has a positive outlook for the second half of the year based on large project orders, combined with new product introductions
- ☐ Band-It is seeing growth in all primary markets



Outlook: 2014 Guidance Summary

Q3 2014

• EPS estimate range: \$0.83 – \$0.85

Operating margin: ~ 20%

Tax rate: ~ 30%

FY 2014

• EPS estimate range: \$3.50 – \$3.55

○ Organic revenue growth: ~ 5% – 6%

Operating margin: > 20%

Minimal FX impact

Other modeling items

• Tax rate: ~ 29.0% – 29.5%

• Cap Ex: ~ \$45M - \$50M

• Free Cash Flow will be ~120% of net income

• Continued share repurchases: ~ net 1% reduction

• EPS estimate excludes future acquisitions and associated costs and charges



Q&A