
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): APRIL 22, 2004

IDEX CORPORATION (Exact Name of Registrant as Specified in its Charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

1-10235

(Commission (I.R.S. Employer incorporation or organization)

File Number)

Identification No.)

1-10235

36-3555336

630 DUNDEE ROAD NORTHBROOK, ILLINOIS 60062 (Address of principal executive offices, including zip code)

> (847) 498-7070 (Registrant's telephone number)

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The information in this Item is furnished to, but not filed with, the Securities and Exchange Commission solely under Item 12 of Form 8-K, "Results of Operations and Financial Condition."

On April 22, 2004, IDEX Corporation issued a press release announcing financial results for the quarter ended March 31, 2004. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

IDEX CORPORATION

/s/ DOMINIC A. ROMEO

Dominic A. Romeo Vice President and Chief Financial Officer

April 22, 2004

EXHIBIT INDEX

EXHIBIT
NUMBER DESCRIPTION

99.1 First quarter 2004 earnings release dated April 22, 2004

IDEX CORPORATION REPORTS RECORD ORDERS AND SALES AND SIGNIFICANTLY INCREASED NET INCOME FOR THE FIRST QUARTER OF 2004

NORTHBROOK, IL, APRIL 22, 2004 - IDEX CORPORATION (NYSE: IEX) today announced its financial results for the three months ended March 31, 2004. Orders increased 15 percent, sales were up 10 percent, and net income rose 39 percent from the first quarter of 2003. Diluted earnings per share were 52 cents versus 39 cents in the year-ago period.

FIRST OUARTER 2004 HIGHLIGHTS

improves."

- Orders increased 15 percent to a record \$237.8 million; base business orders - excluding acquisitions and foreign currency translation - were up 7
- Record sales of \$214.6 million rose 10 percent.
- Gross margin improved 190 basis points to 39.9 percent of sales, while operating margins at 14.6 percent were 260 basis points higher.
- Net income at \$17.7 million increased 39 percent.
- Diluted EPS at 52 cents was 13 cents ahead of the first quarter of 2003.
- Cash flow from operating activities of \$19.4 million increased 15 percent.
- Debt-to-total capitalization was 25 percent. Free cash flow, after a \$6.7 million annual pension contribution, increased 8 percent to \$14.1 million.
- The acquisition of Manfred Vetter was completed in January 2004.
- Operational excellence initiatives remain on track, fueling new product innovation to drive growth.
- The Board has declared a 3-for-2 stock split and approved a 29 percent increase in the company's quarterly cash dividend.

"We are encouraged by our company's financial and operating performance during the first three months of 2004. Improving economic conditions and global demand enabled our business units to deliver historic high levels of orders and sales and a 39 percent increase in first quarter earnings. The quarter reflects our ninth consecutive quarter of year-over-year gross margin expansion, our seventh consecutive quarter of year-over-year earnings growth, and our sixth consecutive quarter of year-over-year growth in base business sales. Organic revenue growth in our pump and engineered products businesses more than offset the slight weakness we experienced during the quarter in dispensing equipment sales. Although we are off to a strong start in 2004, our visibility for the remainder of 2004 is limited due to the short cycle nature of our business. We continue to use all the tools at our disposal to drive growth, profitability and cash

generation, positioning IDEX to deliver even stronger performance as the economy

Dennis K. Williams Chairman, President and CEO

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FIRST QUARTER FINANCIAL HIGHLIGHTS
_ ____
(In millions, except per share amounts and percentages)
  FOR THE
  QUARTER
ENDED ----
-----
-----
- March 31,
 December
 31, MARCH
31, -----
-----
-----
-----
 ---- 2004
2003 Change
2003 Change
-----
-----
-----
------
  Orders
 Written $
  237.8 $
206.1 15% $
 193.8 23%
Sales 214.6
 195.5 10
  198.0 8
 Operating
Income 31.3
  23.4 34
  28.0 12
 Operating
  Margin
14.6% 12.0%
  260 bp
14.1% 50 bp
Net Income
 $ 17.7 $
12.7 39% $
  16.2 9%
Diluted EPS
 .52 .39 33
.48 8 Other
  Data --
  Income
  before
  Taxes $
27.9 $ 19.7
42% $ 25.1
  11% --
Depreciation
   and
Amortization
7.6 7.9 (4)
 6.6 16 --
 Interest
3.4 3.7 (8)
 3.4 - --
EBITDA 38.9
  31.3 24
 35.1 11 --
 Cash Flow
   from
 Operating
Activities
 19.4 16.9
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15 21.4 (9)

--Capital Expenditures 5.3 3.8 41 6.7 (20) --Free Cash Flow 14.1 13.1 8 14.7 (4)

ORDERS, SALES, NET INCOME AND EPS UP SEQUENTIALLY AND YEAR-OVER-YEAR New orders in the quarter totaled \$237.8 million, 15 percent higher than the same period in 2003 and up 23 percent from the 2003 fourth quarter. Excluding the impact of foreign currency translation and acquisitions, orders were 7 percent higher than the first quarter of 2003 and 19 percent higher than the fourth quarter of 2003. At March 31, 2004, the company had an unfilled order backlog of just over one month's sales.

Sales in the first quarter of 2004 of \$214.6 million were up 10 percent from the prior-year period and up 8 percent sequentially. Compared with last year, base business shipments grew 3 percent, foreign currency translation provided a 5 percent improvement, and acquisitions accounted for a 2 percent increase. Base business sales grew 4 percent domestically and 2 percent internationally during the recent quarter. Sales to international customers from base businesses represented approximately 44 percent of total sales for both the 2004 and 2003 first quarters.

First quarter 2004 gross margins of 39.9 percent of sales were 190 basis points higher than last year's first quarter and 120 basis points higher than the fourth quarter of 2003. This improvement reflects volume leverage and savings realized from the company's Global Sourcing, Six Sigma, Kaizen and Lean Manufacturing initiatives. SG&A expenses as a percent of sales decreased to 25.3 percent from 26.0 percent in 2003. Total SG&A expense declined due to higher than normal legal, professional and other costs in the first quarter of 2003, offset by acquisitions, currency effects, and expenses related to higher volume in this year's first quarter. SG&A expenses as a percent of sales increased sequentially by 70 basis points. Total SG&A expense increased sequentially due to acquisitions, currency effects, and volume-related expenses. First quarter 2004 operating margins of 14.6 percent of sales were 260 basis points higher than the first quarter of 2003 and 50 basis points ahead of the fourth quarter of 2003.

Net income at \$17.7 million increased 39 percent over the first quarter of 2003 and 9 percent sequentially. Diluted earnings per share of 52 cents improved 13 cents from the first quarter of 2003 and were up 4 cents from the fourth quarter of 2003.

SEGMENT RESULTS

Pump Product sales of \$121.2 million rose 9 percent, reflecting 4 percent base business growth, a 2 percent favorable impact from currency translation, and a 3 percent increase due to acquisitions. Operating profit of \$18.8 million represented a 140 basis point operating margin improvement compared with the first quarter of 2003.

Dispensing Equipment sales of \$41.6 million rose 6 percent, reflecting a 10 percent increase due to currency translation, offset by a 4 percent reduction in base business related to weaker domestic demand. Operating profit of \$7.9 million represented a 660 basis point operating margin improvement compared with a year ago. Approximately half the improvement in operating margin year over year was due to higher than normal expenses in the first quarter of 2003.

Sales of Other Engineered Products were \$52.4 million, an increase of 14 percent, reflecting 6 percent base business growth, 6 percent favorable foreign currency translation, and a 2 percent improvement due to acquisitions. Base business sales in this segment increased due to strengthening global markets. Operating profit of \$10.7 million represented a 480 basis point operating margin improvement compared to the year-ago quarter.

STRONG FINANCIAL POSITION AND FREE CASH FLOW

IDEX ended the first quarter with total assets of \$1.02 billion and working capital of \$108.0 million. Total debt increased \$22.2 million during the quarter to \$198.8 million. The increase reflects the acquisition of Manfred Vetter GmbH in January 2004, partially offset by free cash flow generation during the quarter. Free cash flow (cash flow from operating activities less capital expenditures) for the first three months of 2004 was \$14.1 million versus \$13.1 million in 2003. Free cash flow during the first quarter of 2004 was impacted by a \$6.7 million annual pension plan contribution. At March 31, 2004, EBITDA (earnings before interest, taxes, depreciation and amortization) totaled \$38.9 million (18 percent of sales) and covered interest expense by more than 11 times. Debt-to-total capitalization at March 31, 2004 was 25 percent.

VETTER ACQUISITION

profitable growth."

In January 2004, IDEX announced the acquisition of Manfred Vetter GmbH, a manufacturer of rescue and environmental protection equipment, and disaster control products. Based in Zulpich, Germany, with sales of approximately \$15 million, Vetter is the world leader in the design and manufacture of pneumatic lifting and sealing bags for vehicle and air rescue, environmental protection, industrial maintenance, and disaster recovery and control.

PROGRESS CONTINUES ON CORPORATE INITIATIVES

"We continue to use our long-term initiatives to create top- and bottom-line growth," Williams said. "Our drive for rapid process improvement is increasing the gross margin. Gross margin of 39.9 percent improved 190 basis points versus the prior year and 120 basis points sequentially. Six Sigma, Kaizen and Lean Manufacturing, and Global Sourcing continue to contribute to our margin expansion. First quarter savings from Six Sigma, Kaizen and Lean totaled \$2.6 million, while Global Sourcing savings were \$2.9 million."

3-FOR-2 STOCK SPLIT AND DIVIDEND INCREASE

In a separate news release issued today, the company announced that its Board of Directors has declared a 3-for-2 split of its common stock and approved a 29 percent increase in the quarterly cash dividend. The stock split will be payable on May 28, 2004, to shareholders of record as of May 14, 2004. The dividend action represents an increase to \$0.12 per share on a post-split basis and will be paid July 30, 2004, to shareholders of record as of July 15, 2004.

Looking ahead, Williams said, "Economic conditions in the first three months of 2004 certainly improved from the prior year and our performance in subsequent quarters will depend on the strength of the recovery. As a short-cycle business, our performance is reliant upon the current pace of incoming orders, and we have limited visibility on future business conditions. We believe IDEX is well positioned for earnings growth as the economy improves. This is based on our lower cost levels resulting from our restructuring actions; our operational excellence initiatives; and our use of strong cash flow to cut debt and interest expense. We continue to invest in new products, applications and global markets,

while pursuing strategic acquisitions to help drive IDEX's longer term

2004 RESULTS DEPEND ON PACE OF NEW ORDERS, SPEED OF RECOVERY

CONFERENCE CALL TO BE BROADCAST OVER THE INTERNET

IDEX will broadcast its first quarter earnings conference call over the Internet on Thursday, April 22, at 1:30 p.m. CDT. Chairman, President and Chief Executive Officer Dennis Williams, and Vice President and Chief Financial Officer Dominic Romeo will discuss the company's recent financial performance and respond to questions from the financial analyst community.

IDEX invites interested investors to listen to the presentation, which will be carried live on its Web site at www.idexcorp.com. Access also is available at www.ccbn.com by selecting "Investment Portals," then "Company Boardroom," followed by entering the IDEX ticker symbol "IEX." Replays will be available on both sites through May 6. Those who wish to listen should go to either Web site several minutes before the discussion begins. After clicking on the presentation icon, investors should follow the instructions to ensure their systems are set up to hear the event, or download the correct applications at no charge. Investors also will be able to hear a replay of the call by dialing 800-216-4437 (or 402-220-3876 for international participants) and using the passcode "IDEX."

A NOTE ON EBITDA AND FREE CASH FLOW

EBITDA means earnings before interest, income taxes, depreciation and amortization, while free cash flow means cash flow from operating activities less capital expenditures. Management uses these non-GAAP financial measures as internal operating metrics. Management believes these measures are useful as analytical indicators of leverage capacity and debt servicing ability, and uses them to measure financial performance as well as for planning purposes. However, they should not be considered as alternatives to net income, cash flow from operating activities or any other items calculated in accordance with U.S. GAAP, or as an indicator of operating performance. The definitions of EBITDA and free cash flow used here may differ from those used by other companies.

FORWARD-LOOKING STATEMENTS

This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended. These statements may relate to, among other things, capital expenditures, cost reductions, cash flow, and operating improvements and are indicated by words or phrases such as "anticipate, "estimate," "plans," "expects," "projects," "should," "will," "management believes," "the company believes," "the company intends," and similar words or phrases. These statements are subject to inherent uncertainties and risks that could cause actual results to differ materially from those anticipated at the date of this news release. The risks and uncertainties include, but are not limited to, the following: economic and political consequences resulting from terrorist attacks and wars; levels of industrial activity and economic conditions in the U.S. and other countries around the world; pricing pressures and other competitive factors, and levels of capital spending in certain industries - all of which could have a material impact on order rates and IDEX's results, particularly in light of the low levels of order backlogs it typically maintains; its ability to make acquisitions and to integrate and operate acquired businesses on a profitable basis; the relationship of the U.S. dollar to other currencies and its impact on pricing and cost competitiveness; political and economic conditions in foreign countries in which the company operates; interest rates; capacity utilization and the effect this has on costs; labor markets; market conditions and material costs; and developments with respect to contingencies, such as litigation and environmental matters. The forward-looking statements included here are only made as of the date of this news release, and management undertakes no obligation to publicly update them to reflect subsequent events or circumstances. Investors are cautioned not to rely unduly on forward-looking statements when evaluating the information presented here.

ABOUT IDEX

IDEX Corporation is a manufacturer of proprietary pumps and metering products, dispensing equipment, and other engineered products with leading positions in niche markets. Its products are sold to a wide range of industries throughout the world. IDEX shares are traded on the New York Stock Exchange and Chicago Stock Exchange under the symbol "IEX."

FOR FURTHER INFORMATION ON IDEX CORPORATION AND ITS BUSINESS UNITS, VISIT THE COMPANY'S WEB SITE AT WWW.IDEXCORP.COM.

IDEX CORPORATION Condensed Statements of Consolidated Operations (in thousands except per share amounts) First Quarter Ended March 31, (a) 2004 2003
administrative expenses 54,444 50,902
administrative expenses 54,444 50,902 Operating income 31,286 23,401 Other income - net 11 20 Interest expense 3,436 3,739
net 11 20 Interest expense 3,436 3,739 Income before income taxes 27,861 19,682 Provision for income taxes 10,169 6,987
Provision for income taxes 10,169 6,987 Net income \$ 17,692 \$ 12,695
Earnings per Common Share: Basic earnings per common share \$ 0.54 \$ 0.39 Diluted earnings per common share \$ 0.52 \$ 0.39
Share Data: Basic weighted average common shares outstanding 32,983 32,291 Diluted weighted average common shares outstanding 34,186 32,805
Condensed Consolidated Balance Sheets (in thousands) March 31, December 31, 2004 2003
Assets Current assets Cash and cash equivalents \$ 7,832 \$ 8,552 Receivables - net 113,216 101,859 Inventories 109,077 105,304 Other current assets 10,464 8,781 Total current
assets 240,589 224,496 Property, plant and equipment - net 150,127 147,095 Goodwill - net 592,556 559,008 Intangible assets - net 19,470 19,401 Other noncurrent assets 17,276 10,739
Total \$ 1,020,018 \$ 960,739
Liabilities and shareholders' equity Trade accounts payable \$ 67,233 \$ 56,252 Dividends payable 4,669 4,622 Accrued expenses 60,667 54,807
Total current liabilities 132,569 115,681 Long-term debt 198,794 176,546 Other noncurrent liabilities 77,532 76,410
Total liabilities 408,895 368,637 Shareholders' equity 611,123 592,102
Total \$ 1,020,018 \$ 960,739
See following page for notes to condensed financial statements.

-more

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IDEX CORPORATION
Add -6-
    IDEX
CORPORATION
Company and
  Business
   Group
 Financial
Information
(dollars in
 thousands)
   First
  Quarter
Ended March
31, (a)
2004 2003 -
    Pump
 Products
Net sales $
 121,210 $
  111,004
 Operating
 income (b)
   18,800
   15,675
 Operating
margin 15.5
 % 14.1 %
```

Depreciation and amortization

\$ 3,859 \$ 4,432 Capital

expenditures 3,733 2,339

Dispensing Equipment

Net sales \$ 41,619 \$ 39,282

Operating income (b) 7,896 4,852

Operating margin 19.0 % 12.4 %

Depreciation and

amortization \$ 1,430 \$

1,574 Capital expenditures

651 414 0ther Engineered

Products Net sales \$ 52,444 \$

46,004 **Operating** income (b) 10,669

7,150 **Operating** margin 20.3 % 15.5 %

Depreciation

and amortization \$ 1,432 \$ 1,300 Capital expenditures 844 1,008 Company Net sales \$ 214,600 \$ 195,498 **Operating** income 31,286 23,401 **Operating** margin 14.6 % 12.0 % Depreciation and amortization (c) \$ 7,628 \$ 7,911 Capital expenditures 5,348 3,792 ---------------(a) Includes acquisition of Sponsler Co., Inc. (June 2003) and Classic Engineering, Inc. (September 2003) in the Pump Products Group and Manfred Vetter GmbH (January 2004) in the Other Engineered Products Group from the dates of acquisition. (b) Group operating income excludes unallocated corporate operating expenses in both years. (c) Excludes amortization of debt issuance expenses.