UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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                Date of report: JANUARY 30, 2007
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                (Date of earliest event reported)
    IDEX CORPORATION
(Exact name of registrant as specified in its charter)
DELAWARE 1-10235 36-3555336

36-3555336
(IRS Employer
Identification No.)

630 DUNDEE ROAD
NORTHBROOK, ILLINOIS 60062 (Address of principal executive offices, including zip code)
(847) 498-7070
(Registrant's telephone number, including area code)
Check the appropriate box if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 - Results of Operations and Financial Condition.
The information in this Item is furnished to, but not filed with, the Securities and Exchange Commission solely under Item 2.02 of Form 8-K, "Results of Operations and Financial Condition."

On January 30, 2007, IDEX Corporation issued a press release announcing financial results for the quarter and year ended December 31, 2006. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form $8-K$ and is incorporated herein by reference.

Item 9.01 - Financial Statements and Exhibits.
(c) Exhibits
99.1 Press release dated January 30, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

IDEX CORPORATION

## By: /s/ Dominic A. Romeo

Dominic A. Romeo
Vice President and Chief Financial Officer
99.1 Fourth quarter 2007 earnings release dated January 30, 2007

IDEX CORPORATION REPORTS RECORD RESULTS FOR 2006; CONTINUED STRONG ORGANIC GROWTH, MARGIN EXPANSION AND CASH FLOW

NORTHBROOK, IL, JANUARY 30 - IDEX CORPORATION (NYSE: IEX) today announced its financial results for the three- and twelve-month periods ended December 31, 2006. From continuing operations, orders in the fourth quarter were up 25 percent, sales increased 19 percent, and income rose 28 percent to $\$ 36.2$ million. Diluted earnings per share from continuing operations were 67 cents versus 53 cents in the year-ago quarter. Fourth quarter 2006 results include stock option expense of $\$ 1.5$ million. From continuing operations, full year 2006 orders increased 16 percent, sales rose 14 percent and diluted earnings per share were \$2.48 versus \$2.06 in 2005.

## FULL YEAR 2006 HIGHLIGHTS (FROM CONTINUING OPERATIONS)

- Orders for 2006 were $\$ 1.18$ billion, 16 percent higher than a year ago; excluding foreign currency translation and acquisitions, organic orders growth was 10 percent.
- Full year sales of $\$ 1.15$ billion rose 14 percent; excluding foreign currency translation and acquisitions, organic sales growth was 9 percent.
- Operating margins at 18.8 percent were 90 basis points higher than a year ago.
- Stock option expense of $\$ 7.6$ million had a 70 basis point impact on operating margin during the year.
- Income increased 23 percent to $\$ 133.7$ million.
- Diluted EPS at $\$ 2.48$ was 42 cents or 20 percent ahead of last year.
- EBITDA of $\$ 248.3$ million was 21 percent of sales and covered interest expense by 15 times.
- Free cash flow was strong at $\$ 144.5$ million and 1.1 times income.
- Five strategic acquisitions were completed during the year, including the most recent acquisition, as previously announced, of Toptech Systems on December 1, 2006.
- Operational and commercial excellence initiatives continue to fuel product innovation to drive growth.
"In 2006, our businesses again delivered very strong financial results, highlighted by 10 percent organic orders growth and 9 percent organic sales growth, coupled with the completion of 5 acquisitions. For the year, organic sales growth was led by our Health \& Science Technologies and Fluid \& Metering Technologies businesses which grew 13 percent and 10 percent, respectively. We continue to complement our organic growth with strategic acquisitions, such as recently-acquired Toptech Systems. Toptech is an applied solutions provider specializing in controls and software for downstream energy applications, as well as other high-value fluid systems. As we move forward, our businesses are well positioned in attractive product segments supported by strong underlying industry fundamentals. We are leveraging operational and commercial excellence, while continuously innovating to more effectively serve our customers and expand our market position."

Lawrence D. Kingsley
Chairman and Chief Executive Officer
(Dollars in millions, except per share amounts and percentages)

|  | YEAR ENDED DECEMBER 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | Change |
| ORDERS WRITTEN |  | 184.5 |  | 1,024.7 | 16\% |
| SALES |  | 154.9 |  | 1,011.3 | 14 |
| OPERATING INCOME |  | 217.2 |  | 181.0 | 20 |
| OPERATING MARGIN |  | 18.8\% |  | 17.9\% | 90bp |
| INCOME FROM CONTINUING OPERATIONS | \$ | 133.7 | \$ | 108.6 | 23\% |
| NET INCOME |  | 146.7 |  | 109.8 | 34 |
| DILUTED EPS: |  |  |  |  |  |
| INCOME FROM CONTINUING OPERATIONS |  | 2.48 |  | 2.06 | 20 |
| NET INCOME |  | 2.72 |  | 2.08 | 31 |
| OTHER DATA |  |  |  |  |  |
| - Income before Taxes | \$ | 201.9 | \$ | 167.2 | 21\% |
| - Depreciation and Amortization |  | 30.0 |  | 26.3 | 14 |
| - Interest |  | 16.4 |  | 14.4 | 14 |
| - EBITDA |  | 248.3 |  | 207.9 | 19 |
| - Cash Flow from Operating Activities |  | 159.9 |  | 142.9 | 12 |
| - Capital Expenditures |  | 21.2 |  | 22.5 | (6) |
| - Excess Tax Benefit from Stock-Based Compensation |  | 5.8 |  | -- | -- |
| - Free Cash Flow |  | 144.5 |  | 120.4 | 20 |

2006 ORDERS, SALES, INCOME, AND EPS FROM CONTINUING OPERATIONS WELL AHEAD OF LAST YEAR

New orders for full year 2006 totaled $\$ 1.18$ billion, 16 percent higher than 2005. Excluding the impact of acquisitions and foreign currency translation, orders in 2006 were 10 percent higher than in 2005.

Sales for 2006 increased 14 percent to $\$ 1.15$ billion from $\$ 1.01$ billion a year earlier. Excluding the impact of acquisitions and foreign currency translation, organic growth was 9 percent. Sales to international customers represented approximately 45 percent of total sales for both 2006 and 2005.

Full year 2006 operating margin was 18.8 percent, 90 basis points higher than the 17.9 percent reported in the prior year. This improvement reflects volume leverage, along with a 40 basis point improvement in gross margin to 41.3 percent, resulting mainly from strategic sourcing and other operational excellence initiatives. Selling, general and administrative expenses as a percent of sales improved 50 basis points from 2005. Higher total SG\&A expenses reflect acquisitions, volume-related expenses, stock option expense and reinvestment in the business to drive organic growth. Stock option expense impacted operating margins by 70 basis points in 2006.

Income from continuing operations of $\$ 133.7$ million increased 23 percent in 2006 compared to 2005. Diluted earnings per share from continuing operations of $\$ 2.48$ rose 42 cents, or 20 percent, from the $\$ 2.06$ recorded for 2005.

FOURTH QUARTER FINANCIAL RESULTS
(Dollars in millions, except per share amounts and percentages)

|  | FOR THE QUARTER ENDED |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31 |  | September 30 |  |  |
|  | 2006 | 2005 | Change | 2006 | Change |
| ORDERS WRITTEN | \$314.9 | \$251.1 | 25\% | \$285. 6 | 10\% |
| SALES | 302.1 | 252.9 | 19 | 289.8 | 4 |
| OPERATING INCOME | 59.0 | 46.8 | 26 | 54.4 | 8 |
| OPERATING MARGIN | 19.5\% | 18.5\% | 100bp | 18.8\% | 70bp |
| INCOME FROM CONTINUING OPERATIONS | \$36.2 | \$28.3 | 28\% | \$33.3 | 9\% |
| NET INCOME | 35.6 | 28.7 | 24 | 46.0 | (23) |
| DILUTED EPS: |  |  |  |  |  |
| INCOME FROM CONTINUING OPERATIONS | . 67 | . 53 | 26 | . 62 | 8 |
| NET INCOME | . 66 | . 54 | 22 | . 85 | (22) |
| OTHER DATA |  |  |  |  |  |
| - Income before Taxes | \$ 53.3 | \$ 43.7 | 22\% | \$ 51.5 | 3\% |
| - Depreciation and Amortization | 9.3 | 6.2 | 49 | 6.6 | 41 |
| - Interest | 6.0 | 3.2 | 88 | 3.4 | 78 |
| - EBITDA | 68.6 | 53.1 | 29 | 61.5 | 11 |
| - Cash Flow from Operating Activities | 50.3 | 42.6 | 18 | 40.8 | 23 |
| - Capital Expenditures | 5.2 | 5.7 | (9) | 6.3 | (17) |
| - Excess Tax Benefit from Stock-Based Compensation | 0.9 | -- | -- | 0.3 | -- |
| - Free Cash Flow | 46.0 | 36.9 | 25 | 34.8 | 32 |

Q4 ORDERS, SALES, INCOME AND EPS FROM CONTINUING OPERATIONS UP YEAR-OVER-YEAR
New orders in the quarter totaled $\$ 314.9$ million, 25 percent higher than the same period in 2005. Excluding the impact of acquisitions and foreign currency translation, orders were up 12 percent.

Sales in the fourth quarter of $\$ 302.1$ million increased 19 percent from the prior-year period. Excluding the impact of acquisitions and foreign currency translation, organic growth was 7 percent, led by Fluid \& Metering Technologies at 10 percent. Sales to international customers represented approximately 45 percent of total sales for the fourth quarter of 2006 versus 44 percent in the same period of 2005.

Fourth quarter operating margin was 19.5 percent, 100 basis points higher than the 18.5 percent reported in the prior-year period. Gross margin of 41.6 percent was 70 basis points higher than the fourth quarter of 2005. Strategic sourcing and other operational excellence initiatives drove the gross margin improvement. Selling, general and administrative expenses as a percent of sales improved 30 basis points to 22.1 percent in the fourth quarter of 2006. Higher total SG\&A expenses reflect acquisitions, volume-related expenses, stock option expense and reinvestment in the business to drive organic growth. Stock option expense impacted operating margins by 50 basis points in the fourth quarter of 2006.

Income from continuing operations of $\$ 36.2$ million increased 28 percent over the fourth quarter of 2005. Diluted earnings per share from continuing operations of 67 cents improved 14 cents, or 26 percent, from the fourth quarter of 2005. The effective tax rate in the fourth quarter of 2006 was favorably impacted by the December renewal of the U.S. Federal Research and Development Tax Credit.

## SEGMENT RESULTS

Fluid \& Metering Technologies orders in the fourth quarter of $\$ 124.1$ million reflected 14 percent organic growth, while sales in the fourth quarter of $\$ 119.5$ million reflected 10 percent organic growth. Operating margin of 21.4 percent represented a 160 basis point improvement compared with the fourth quarter of 2005.

Health \& Science Technologies orders in the fourth quarter of $\$ 78.5$ million reflected 10 percent organic growth, while sales in the fourth quarter of $\$ 79.3$ million reflected 7 percent organic growth. Operating margin of 21.4 percent represented a 150 basis point improvement compared with the fourth quarter of 2005.

Dispensing Equipment orders in the fourth quarter of $\$ 39.8$ million reflected 5 percent organic growth. Sales of $\$ 36.0$ million in the fourth quarter reflected flat year-over-year organic growth due primarily to the timing of deliveries related to project-based orders in North America. Operating margin of 21.0 percent represented a 30 basis point improvement compared with the fourth quarter of 2005.

Fire \& Safety/Diversified Products orders in the fourth quarter of $\$ 74.3$ million reflected 16 percent organic growth, while sales of $\$ 69.1$ million in the fourth quarter reflected 6 percent organic growth. Operating margin of 24.5 percent represented a 120 basis point decline compared with the fourth quarter of 2005, due in part to start up costs in the company's new China production facility.

For the full year 2006, Fluid \& Metering Technologies contributed 38 percent of sales and 36 percent operating income; Health \& Science Technologies accounted for 26 percent of sales and 24 percent of operating income; Dispensing Equipment accounted for 14 percent of sales and 15 percent of operating income; and Fire \& Safety/Diversified Products represented 22 percent of sales and 25 percent of operating income.

## DISCONTINUED OPERATIONS

During the fourth quarter, the company recognized a $\$ 0.5$ million loss from discontinued operations resulting primarily from the company's decision to sell its Halox product line.

## STRONG FINANCIAL POSITION

IDEX ended the year with total assets of $\$ 1.67$ billion and working capital of $\$ 239$ million. Total borrowings were $\$ 362$ million at December 31, 2006. Free cash flow (cash flow from operating activities less capital expenditures plus the excess tax benefit from stock-based compensation) for 2006 was $\$ 144$ million. Full year 2006 EBITDA (earnings before interest, taxes, depreciation and amortization) totaled $\$ 248$ million (21 percent of sales) and covered interest expense by more than 15 times. Debt-to-total capitalization at year-end was 27 percent.

PROGRESS CONTINUES ON GROWTH INITIATIVES: OPERATIONAL AND COMMERCIAL EXCELLENCE
"IDEX's broad-based growth stems from our ability to expand our served application base through operational and commercial excellence," Kingsley said. "We continue to reinvest in product innovation, incorporating stretch thinking to completely understand our customers' application and the final use and requirements of their products, as well as goal deployment to ensure we execute. Our focus on fluidics solutions and other carefully targeted engineered product segments is enabling organic growth opportunities in all four business segments. Our businesses are doing a terrific job of bringing new products to market, faster, to enable us to effectively serve new industry applications.
"Our operating mindset, which centers on Mixed Model Lean, similarly enables us to flexibly respond to new market and new customer product requirements, as well as changing customer needs," Kingsley continued. "We continue to reduce plant cycle times and total lead times, so that our customers remain competitive. Our other operational excellence and strategic sourcing initiatives continue to improve our total operating efficiency and allow us to further leverage our plant investment.
"We're also pleased with our progress toward applying an expanded operational and commercial excellence toolset," Kingsley continued. "Our customer metrics and margin expansion are evidence that our strategy is working. The fourth quarter operating margin improved to 19.5 percent, 100 basis points ahead of the year-ago quarter. Excluding the impact of stock option expense, the improvement was 150 basis points."

## ACQUISITION OF TOPTECH SYSTEMS

As previously announced, on December 1, 2006, IDEX completed the acquisition of Toptech Systems, Inc., a leading provider of terminal automation systems used in the custody transfer and control of high-value fluids and gases. Based in Longwood, Florida, with revenues of approximately $\$ 22$ million, Toptech's products include terminal automation hardware and software used by customers in the oil, gas and refined fuels markets to control and manage inventories, as well as transactional data and invoicing. Toptech is now operated as part of the company's Liquid Controls business within its Fluid \& Metering Technologies segment.

## "Toptech's expertise in terminal automation and management is highly

complementary to our precision metering capability and growth within the oil, gas and alternative fuels markets," Kingsley said. "With the addition of Toptech, IDEX now offers a robust platform of controls complementing our
"This continues to be an exciting time for IDEX," Kingsley concluded. "As we enter 2007, our business fundamentals are very strong. We are as focused as ever on generating organic growth and reinvesting in new products, markets and acquisitions that complement our existing businesses. Our health and science segment now represents 26 percent of our total revenue base and continues to expand rapidly. Our fluid and metering business is meeting both existing and emerging industrial infrastructure needs which are growing worldwide. We continue to enjoy an excellent market position and strong cash generation within our dispensing, fire and safety, and engineered band clamping businesses. Across the company, we are using operational and commercial excellence to better serve our customers, leverage our growth and further enable the success of our niche market strategy."

CONFERENCE CALL TO BE BROADCAST OVER THE INTERNET
IDEX will broadcast its fourth quarter earnings conference call over the Internet on Tuesday, January 30, 2007 at 1:30 p.m. CST. Chairman and Chief Executive Officer Larry Kingsley and Vice President and Chief Financial Officer Dominic Romeo will discuss the company's recent financial performance and respond to questions from the financial analyst community. IDEX invites interested investors to listen to the call and view the accompanying slide presentation, which will be carried live on its website at www.idexcorp.com. Those who wish to participate should log on several minutes before the discussion begins. After clicking on the presentation icon, investors should follow the instructions to ensure their systems are set up to hear the event and view the presentation slides, or download the correct applications at no charge. Investors also will be able to hear a replay of the call by dialing 800.642.1687 or 706.645.9291 and using conference ID \#5707350.

## A Note on ebitda and free cash flow

EBITDA means earnings before interest, income taxes, depreciation and amortization, while free cash flow means cash flow from operating activities less capital expenditures plus the excess tax benefit from stock-based compensation. Management uses these non-GAAP financial measures as internal operating metrics and for enterprise valuation purposes. Management believes these measures are useful as analytical indicators of leverage capacity and debt servicing ability, and uses them to measure financial performance as well as for planning purposes. However, they should not be considered as alternatives to net income, cash flow from operating activities or any other items calculated in accordance with U.S. GAAP, or as an indicator of operating performance. The definitions of EBITDA and free cash flow used here may differ from those used by other companies.

## FORWARD-LOOKING STATEMENTS

This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended. These statements may relate to, among other things, capital expenditures, cost reductions, cash flow, and operating improvements and are indicated by words or phrases such as "anticipate," "estimate," "plans," "expects," "projects," "should," "will," "management believes," "the company believes," "the company intends," and similar words or phrases. These statements are subject to inherent uncertainties and risks that could cause actual results to differ materially from those anticipated at the date of this news release. The risks and uncertainties include, but are not limited to, the following: economic and political consequences resulting from terrorist attacks and wars; levels of industrial activity and economic conditions in the U.S. and other countries around the world; pricing pressures and other competitive factors, and levels of capital spending in certain industries - all of which could have a material impact on order rates and IDEX's results, particularly in light of the low levels of order backlogs it typically maintains; its ability to make acquisitions and to integrate and operate acquired businesses on a profitable basis; the relationship of the U.S. dollar to other currencies and its impact on pricing and cost competitiveness; political and economic conditions in foreign countries in which the company operates; interest rates; capacity utilization and the effect this has on costs; labor markets; market conditions and material costs; and developments with respect to contingencies, such as litigation and environmental matters. The forward-looking statements included here are only made as of the date of this news release, and management undertakes no obligation to publicly update them to reflect subsequent events or circumstances. Investors are cautioned not to rely unduly on forward-looking statements when evaluating the information presented here.
metering technologies, health and science technologies, dispensing equipment, and fire, safety and other diversified products built to its customers' exacting specifications. Its products are sold in niche markets to a wide range of industries throughout the world. IDEX shares are traded on the New York Stock Exchange and Chicago Stock Exchange under the symbol "IEX".

IDEX CORPORATION
CONDENSED STATEMENTS OF CONSOLIDATED OPERATIONS
(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

NET SALES
COST OF SALES
GROSS PROFIT
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES
OPERATING INCOME
OTHER INCOME - NET
INTEREST EXPENSE
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES PROVISION FOR INCOME TAXES

INCOME FROM CONTINUING OPERATIONS
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX
NET GAIN (LOSS) ON SALE OF DISCONTINUED OPERATIONS, NET OF TAX
INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX
NET INCOME

BASIC EARNINGS PER COMMON SHARE:

```
CONTINUING OPERATIONS
discontinued operations
```

NET INCOME
DILUTED EARNINGS PER COMMON SHARE:
CONTINUING OPERATIONS
DISCONTINUED OPERATIONS
NET INCOME
SHARE DATA:
BASIC WEIGHTED AVERAGE COMMON SHARES OUTSTANDING
diluted weighted average common shares outstanding

FOURTH QUARTER ENDED DECEMBER 31,

| 2006 | 2005 |
| :---: | :---: |


| \$302, 131 | \$252, 866 |
| :---: | :---: |
| 176,543 | 149,338 |
| 125,588 | 103,528 |
| 66,557 | 56,760 |
| 59,031 | 46,768 |
| 270 | 78 |
| 5,985 | 3,176 |
| 53,316 | 43,670 |
| 17,127 | 15,343 |
| 36,189 | 28,327 |
| (234) | 383 |
| (314) | -- |
| (548) | 383 |
| \$ 35,641 | \$ 28,710 |



| \$ | $\begin{gathered} 0.68 \\ (0.01) \end{gathered}$ | \$ | $\begin{aligned} & 0.54 \\ & 0.01 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| \$ | 0.67 | \$ | 0.55 |
| \$ | 0.67 | \$ | 0.53 |
|  | (0.01) |  | 0.01 |
| \$ | 0.66 | \$ | 0.54 |

53,293 52,306
54,186 53,492

| \$ | 2.52 | \$ | 2.11 |
| :---: | :---: | :---: | :---: |
|  | 0.25 |  | 0.03 |
| \$ | 2.77 | \$ | 2.14 |
|  |  |  |  |
| \$ | 2.48 | \$ | 2.06 |
|  | 0.24 |  | 0.02 |
| \$ | 2.72 | \$ | 2.08 |

51,392
53, 018
53,984

CONDENSED CONSOLIDATED BALANCE SHEETS


| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS |  |  |  |  |
| CASH AND CASH EQUIVALENTS | \$ | 77,941 | \$ | 77,201 |
| RECEIVABLES - NET |  | 166,485 |  | 129,428 |
| INVENTORIES |  | 160,687 |  | 123, 281 |
| ASSETS HELD FOR SALE |  | 829 |  | 10,099 |
| OTHER CURRENT ASSETS |  | 15,292 |  | 10,962 |
| TOTAL CURRENT ASSETS |  | 421,234 |  | 350,971 |
| PROPERTY, PLANT AND EQUIPMENT - NET |  | 165,949 |  | 142,485 |
| GOODWILL AND INTANGIBLE ASSETS |  | 1,083,963 |  | 720, 014 |
| OTHER NONCURRENT ASSETS |  | 2,625 |  | 30,710 |
| TOTAL ASSETS |  | ,673,771 |  | 244,180 |

CURRENT LIABILITIES
TRADE ACCOUNTS PAYABLE
ACCRUED EXPENSES SHORT-TERM BORROWINGS
LIABILITIES HELD FOR SALE
DIVIDENDS PAYABLE
TOTAL CURRENT LIABILITIES
LONG-TERM BORROWINGS
OTHER NONCURRENT LIABILITIES
TOTAL LIABILITIES
SHAREHOLDERS' EQUITY
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

| \$ 75,444 | \$ 66,859 |
| :---: | :---: |
| 90,328 | 72,180 |
| 8,210 | 3,144 |
| 373 | 4,792 |
| 8,055 | 6,321 |
| 182,410 | 153,296 |
| 353,770 | 156,899 |
| 158,319 | 110,975 |
| 694,499 | 421, 170 |
| 979,272 | 823, 010 |
| \$1,673,771 | \$1, 244, 180 |

-MORE -

IDEX CORPORATION
COMPANY AND BUSINESS GROUP FINANCIAL INFORMATION
(DOLLARS IN THOUSANDS)

|  | FOURTH QUARTER ENDED DECEMBER 31, |  |  |  | YEAR ENDED DECEMBER 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 (A) |  | (2005) |  | 2006 (A) |  | (2005) |  |
| FLUID \& METERING TECHNOLOGIES |  |  |  |  |  |  |  |  |
| NET SALES |  | 19,522 | \$ | 94,475 | \$ | 435,532 | \$ | 383,163 |
| OPERATING INCOME (B) |  | 25,538 |  | 18,684 |  | 89,899 |  | 72,596 |
| OPERATING MARGIN |  | 21.4\% |  | 19.8\% |  | 20.6\% |  | 18.9\% |
| DEPRECIATION AND AMORTIZATION | \$ | 3,642 | \$ | 2,274 | \$ | 10,524 | \$ | 9,824 |
| CAPITAL EXPENDITURES |  | 1,972 |  | 1,742 |  | 5,487 |  | 8,204 |
| HEALTH \& SCIENCE TECHNOLOGIES |  |  |  |  |  |  |  |  |
| NET SALES |  | 79,320 | \$ | 62,520 | \$ | 304, 892 | \$ | 235,499 |
| OPERATING INCOME (B) |  | 16,948 |  | 12,440 |  | 58,229 |  | 43,133 |
| OPERATING MARGIN |  | 21.4\% |  | 19.9\% |  | 19.1\% |  | 18.3\% |
| DEPRECIATION AND AMORTIZATION | \$ | 2,740 | \$ | 1,432 | \$ | 9,043 | \$ | 5,917 |
| CAPITAL EXPENDITURES |  | 1,318 |  | 1,230 |  | 4,726 |  | 5,525 |
| DISPENSING EQUIPMENT |  |  |  |  |  |  |  |  |
| NET SALES | \$ | 36,015 | \$ | 34,309 | \$ | 159,794 | \$ | 158, 111 |
| OPERATING INCOME (B) |  | 7,577 |  | 7,102 |  | 38, 021 |  | 37,772 |
| OPERATING MARGIN |  | 21.0\% |  | 20.7\% |  | 23.8\% |  | 23.9\% |
| DEPRECIATION AND AMORTIZATION | \$ | 1,252 | \$ | 1,151 | \$ | 3,861 | \$ | 4,376 |
| CAPITAL EXPENDITURES |  | 378 |  | 853 |  | 2,362 |  | 3,383 |
| FIRE \& SAFETY/DIVERSIFIED PRODUCTS |  |  |  |  |  |  |  |  |
| NET SALES |  | 69,079 | \$ | 62,833 | \$ | 260, 080 | \$ | 238,992 |
| OPERATING INCOME (B) |  | 16,898 |  | 16,143 |  | 62,664 |  | 56,593 |
| OPERATING MARGIN |  | 24.5\% |  | 25.7\% |  | 24.1\% |  | 23.7\% |
| DEPRECIATION AND AMORTIZATION | \$ | 1,583 | \$ | 1,352 | \$ | 6, 086 | \$ | 5,712 |
| CAPITAL EXPENDITURES |  | 962 |  | 1,719 |  | 6, 060 |  | 4,365 |
| COMPANY |  |  |  |  |  |  |  |  |
| NET SALES |  | 202, 131 |  | 252, 866 |  | , 154, 940 |  | , 011, 253 |
| OPERATING INCOME |  | 59,031 |  | 46,768 |  | 217, 206 |  | 181, 032 |
| OPERATING MARGIN |  | 19.5\% |  | 18.5\% |  | 18.8\% |  | 17.9\% |
| DEPRECIATION AND AMORTIZATION (C) | \$ | 9,269 | \$ | 6,226 | \$ | 29,956 | \$ | 26,254 |
| CAPITAL EXPENDITURES |  | 5,213 |  | 5,742 |  | 21,198 |  | 22,532 |

(A) FOURTH QUARTER AND TWELVE MONTH DATA INCLUDES ACQUISITION OF BANJO (OCTOBER 2006) AND TOPTECH (DECEMBER 2006) IN THE FLUID \& METERING TECHNOLOGIES GROUP, WHILE TWELVE MONTH DATA ALSO INCLUDES JUN-AIR (FEBRUARY 2006) AND EPI (MAY 2006) IN THE HEALTH \& SCIENCE TECHNOLOGIES GROUP AND AIRSHORE (JANUARY 2006) IN THE FIRE \& SAFETY/DIVERSIFIED PRODUCTS GROUP FROM THE DATES OF ACQUISITION.
(B) GROUP OPERATING INCOME EXCLUDES UNALLOCATED CORPORATE OPERATING EXPENSES.
(C) EXCLUDES AMORTIZATION OF DEBT ISSUANCE EXPENSES AND UNEARNED COMPENSATION.

