## Form 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-10235

## IDEX CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| Delaware | 36-3555336 |
| :---: | :---: |
| (State or other jurisdiction of <br> incorporation or organization) | (I.R.S. Employer <br> Identification No.) |
| $\mathbf{1 9 2 5}$ West Field Court, Lake Forest, Illinois | $\mathbf{6 0 0 4 5}$ |
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number: (847) 498-7070
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\checkmark$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes $\checkmark$ No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Number of shares of common stock of IDEX Corporation outstanding as of October 28, 2013: 81,119,481.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

## IDEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands except share and per share amounts) (unaudited)

|  | September 30, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 399,805 | \$ | 318,864 |
| Receivables, less allowance for doubtful accounts of \$6,269 at September 30, 2013 and \$5,596 at December 31, 2012 |  | 255,977 |  | 256,095 |
| Inventories - net |  | 236,771 |  | 234,950 |
| Other current assets |  | 58,216 |  | 71,956 |
| Total current assets |  | 950,769 |  | 881,865 |
| Property, plant and equipment - net |  | 214,253 |  | 219,161 |
| Goodwill |  | 1,344,176 |  | 1,321,727 |
| Intangible assets - net |  | 321,400 |  | 341,372 |
| Other noncurrent assets |  | 18,783 |  | 21,265 |
| Total assets | \$ | 2,849,381 | \$ | 2,785,390 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current liabilities |  |  |  |  |
| Trade accounts payable | \$ | 130,683 | \$ | 117,341 |
| Accrued expenses |  | 155,235 |  | 150,176 |
| Current portion of long-term debt and short-term borrowings |  | 4,379 |  | 7,335 |
| Dividends payable |  | 18,745 |  | 16,575 |
| Total current liabilities |  | 309,042 |  | 291,427 |
| Long-term borrowings |  | 780,043 |  | 779,241 |
| Deferred income taxes |  | 126,006 |  | 121,349 |
| Other noncurrent liabilities |  | 119,766 |  | 128,375 |
| Total liabilities |  | 1,334,857 |  | 1,320,392 |
| Commitments and contingencies |  |  |  |  |
| Shareholders' equity |  |  |  |  |
| Preferred stock: |  |  |  |  |
| Authorized: 5,000,000 shares, \$.01 per share par value; Issued: None |  | - |  | - |

Common stock:
Authorized: 150,000,000 shares, $\$ .01$ per share par value
Issued: 89,050,455 shares at September 30, 2013 and 87,732,405 shares at December 31, 2012


IDEX CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS <br> (in thousands except per share amounts) (unaudited)

|  | Three Months EndedSeptember 30, |  |  |  | Nine Months EndedSeptember 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net sales | \$ | 490,617 | \$ | 479,859 | \$ | 1,503,510 | \$ | 1,463,420 |
| Cost of sales |  | 279,108 |  | 285,019 |  | 857,155 |  | 862,578 |
| Gross profit |  | 211,509 |  | 194,840 |  | 646,355 |  | 600,842 |
| Selling, general and administrative expenses |  | 114,140 |  | 107,167 |  | 354,715 |  | 332,431 |
| Restructuring expenses |  | - |  | 7,085 |  | - |  | 14,604 |
| Operating income |  | 97,369 |  | 80,588 |  | 291,640 |  | 253,807 |
| Other income (expense) - net |  | (188) |  | 132 |  | 518 |  | 19 |
| Interest expense |  | 10,570 |  | 10,536 |  | 31,724 |  | 31,734 |
| Income before income taxes |  | 86,611 |  | 70,184 |  | 260,434 |  | 222,092 |
| Provision for income taxes |  | 22,812 |  | 20,057 |  | 72,774 |  | 65,443 |
| Net income | \$ | 63,799 | \$ | 50,127 | \$ | 187,660 | \$ | 156,649 |
| Basic earnings per common share | \$ | 0.78 | \$ | 0.60 | \$ | 2.28 | \$ | 1.88 |
| Diluted earnings per common share | \$ | 0.78 | \$ | 0.60 | \$ | 2.27 | \$ | 1.87 |
| Share data: |  |  |  |  |  |  |  |  |
| Basic weighted average common shares outstanding |  | 81,259 |  | 82,482 |  | 81,762 |  | 82,820 |
| Diluted weighted average common shares outstanding |  | 82,218 |  | 83,370 |  | 82,701 |  | 83,785 |

[^0]
## IDEX CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands) <br> (unaudited)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net income | \$ | 63,799 | \$ | 50,127 | \$ | 187,660 | \$ | 156,649 |
| Other comprehensive income |  |  |  |  |  |  |  |  |
| Reclassification adjustments for derivatives, net of tax |  | 1,174 |  | 1,204 |  | 3,551 |  | 3,644 |
| Pension and other postretirement adjustments, net of tax |  | 696 |  | 1,428 |  | 2,907 |  | 4,516 |
| Cumulative translation adjustment |  | 28,835 |  | 23,335 |  | 5,726 |  | 11,635 |
| Other comprehensive income |  | 30,705 |  | 25,967 |  | 12,184 |  | 19,795 |
| Comprehensive income | \$ | 94,504 | \$ | 76,094 | \$ | 199,844 | \$ | 176,444 |

See Notes to Condensed Consolidated Financial Statements

## IDEX CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY <br> (in thousands except share and per share amounts) (unaudited)

|  | $\begin{gathered} \text { Common } \\ \text { Stock and } \\ \text { Additional } \\ \text { Paid-In Capital } \end{gathered}$ |  | Retained Earnings |  | Accumulated Other Comprehensive Income (Loss) |  |  |  |  |  | $\begin{aligned} & \text { Treasury } \\ & \text { Stock } \end{aligned}$ |  | Total <br> Shareholders' <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cumulative Translation Adjustment | Retirement Benefits Adjustments |  | Cumulative Unrealized Loss on Derivatives |  |  |  |  |  |
| Balance, December 31, 2012 | \$ | 551,559 |  |  | \$ | 1,113,541 | \$ | 38,639 | \$ | $(45,645)$ | \$ | $(36,397)$ | \$ | $(156,699)$ | \$ | 1,464,998 |
| Net income |  | - |  | 187,660 |  | - |  | - |  | - |  | - |  | 187,660 |
| Cumulative translation adjustment |  | - |  | - |  | 5,726 |  | - |  | - |  | - |  | 5,726 |
| Pension and other postretirement adjustments (net of tax of $\$ 1,877$ ) |  | - |  | - |  | - |  | 2,907 |  | - |  | - |  | 2,907 |
| Amortization of forward starting swaps (net of tax of \$2,036) |  | - |  | - |  | - |  | - |  | 3,551 |  | - |  | 3,551 |
| Issuance of 1,318,268 shares of common stock from issuance of unvested shares, exercise of stock options and deferred compensation plans (net of tax of \$4,024) |  | 37,240 |  | - |  | - |  | - |  | - |  | - |  | 37,240 |
| Repurchase of $2,510,306$ shares of common stock |  | - |  | - |  | - |  | - |  | - |  | $(139,994)$ |  | $(139,994)$ |
| Unvested shares surrendered for tax withholding |  | - |  | - |  | - |  | - |  | - |  | $(1,781)$ |  | $(1,781)$ |
| Share-based compensation |  | 10,614 |  | - |  | - |  | - |  | - |  | - |  | 10,614 |
| Cash dividends declared - $\$ .69$ per common share |  |  |  | $(56,397)$ |  |  |  |  |  |  |  |  |  | $(56,397)$ |
| Balance, September 30, 2013 | \$ | 599,413 | \$ | 1,244,804 | \$ | 44,365 | \$ | $(42,738)$ | \$ | $(32,846)$ | \$ | $(298,474)$ | \$ | 1,514,524 |

See Notes to Condensed Consolidated Financial Statements

## IDEX CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) <br> (unaudited)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 187,660 | \$ | 156,649 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 26,413 |  | 27,204 |
| Amortization of intangible assets |  | 33,282 |  | 30,734 |
| Amortization of debt issuance expenses |  | 1,275 |  | 1,109 |
| Share-based compensation expense |  | 13,464 |  | 11,162 |
| Deferred income taxes |  | 1,184 |  | 4,621 |
| Excess tax benefit from share based compensation |  | $(6,897)$ |  | $(3,295)$ |
| Non-cash interest expense associated with forward starting swaps |  | 5,587 |  | 5,743 |
| Changes in: |  |  |  |  |
| Receivables |  | 2,954 |  | $(8,199)$ |
| Inventories |  | 2,644 |  | 9,187 |
| Other current assets |  | 7,381 |  | $(7,216)$ |
| Trade accounts payable |  | 13,209 |  | $(2,797)$ |
| Accrued expenses |  | 11,062 |  | 15,929 |
| Other - net |  | 692 |  | (333) |
| Net cash flows provided by operating activities |  | 299,910 |  | 240,498 |
| Cash flows from investing activities |  |  |  |  |
| Cash purchases of property, plant and equipment |  | $(23,140)$ |  | $(28,108)$ |
| Acquisition of businesses, net of cash acquired |  | $(36,849)$ |  | $(69,021)$ |
| Other - net |  | (217) |  | (365) |
| Net cash flows used in investing activities |  | $(60,206)$ |  | $(97,494)$ |
| Cash flows from financing activities |  |  |  |  |
| Borrowings under revolving facilities for acquisitions |  | 34,648 |  | 35,000 |
| Borrowings under revolving facilities |  | 28,426 |  | 69,503 |
| Payments under revolving facilities |  | $(67,009)$ |  | $(130,395)$ |
| Dividends paid |  | $(53,957)$ |  | $(47,552)$ |
| Proceeds from stock option exercises |  | 29,838 |  | 35,015 |
| Excess tax benefit from stock-based compensation |  | 6,897 |  | 3,295 |
| Purchase of common stock |  | $(137,272)$ |  | $(75,174)$ |
| Unvested shares surrendered for tax withholding |  | $(1,781)$ |  | $(2,326)$ |
| Other |  | $(3,181)$ |  | $(1,240)$ |
| Net cash flows used in financing activities |  | $(163,391)$ |  | $(113,874)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | 4,628 |  | 1,114 |
| Net increase in cash |  | 80,941 |  | 30,244 |
| Cash and cash equivalents at beginning of year |  | 318,864 |  | 230,259 |
| Cash and cash equivalents at end of period | \$ | 399,805 | \$ | 260,503 |

## Supplemental cash flow information

| Cash paid for: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest | \$ | 17,431 | \$ | 22,610 |
| Income taxes |  | 48,161 |  | 62,053 |
| Significant non-cash activities: |  |  |  |  |
| Contingent consideration for acquisition |  | - |  | 8,370 |
| Debt acquired with acquisition of business |  | - |  | 4,680 |

## IDEX CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

## 1. Basis of Presentation and Significant Accounting Policies

The Condensed Consolidated Financial Statements of IDEX Corporation ("IDEX" or the "Company") have been prepared in accordance with the instructions to Form 10-Q under the Securities Exchange Act of 1934, as amended. The statements are unaudited but include all adjustments, consisting only of recurring items, except as noted, that the Company considers necessary for a fair presentation of the information set forth herein. The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the results to be expected for the entire year.

The Condensed Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

## Adoption of New Accounting Standards

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-02 which requires additional disclosures regarding the reporting of reclassifications out of accumulated other comprehensive income. ASU 2013-02 requires an entity to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. This guidance is effective for reporting periods beginning after December 15, 2012. The Company adopted this guidance effective January 1, 2013 and its adoption did not impact the consolidated financial position, results of operations or cash flows of the Company. See Note 13 for a further discussion on other comprehensive income (loss).

## New Accounting Pronouncements

In July 2012, the FASB issued ASU 2012-02, "Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment" which allows an entity to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test of an indefinite-lived intangible asset. Under ASU 2012-02, an entity would not be required to calculate the fair value of an indefinite-lived intangible asset if the entity determines, based on qualitative assessment, that it is not more likely than not impaired. The revised standard is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The Company does not expect ASU 2012-02 to have a material impact on the consolidated financial position, results of operations or cash flows of the Company.

## 2. Restructuring

During 2012, the Company recorded restructuring costs as a part of 2011 restructuring initiatives that support the implementation of key strategic efforts designed to facilitate long-term sustainable growth through cost reduction actions, primarily consisting of employee reductions and facility rationalization. The costs incurred related to these initiatives are included in Restructuring expenses in the Consolidated Statements of Operations while the related accruals are included in Accrued expenses in the Consolidated Balance Sheets. Severance costs primarily consist of severance benefits through payroll continuation, COBRA subsidies, outplacement services, conditional separation costs and employer tax liabilities, while exit costs primarily consisted of asset disposals or impairments, the termination of a defined benefit plan, legal costs and relocation charges. During the three and nine months ended September 30, 2012, the Company recorded $\$ 7.1$ million and $\$ 14.6$ million, respectively, of pre-tax restructuring expenses related to its 2011 restructuring initiative for employee severance related to employee reductions across various functional areas as well as facility rationalization. The 2011 restructuring initiatives included severance benefits for 226 employees. These initiatives were completed by the end of 2012 and severance payments are expected to be fully paid by December 31, 2013 using cash from operations.

Pre-tax restructuring expenses, by segment, for the three months ended September 30, 2012, were as follows:

|  | Severance Costs |  | Exit Costs |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Fluid \& Metering Technologies | \$ | 698 | \$ | 26 | \$ | 724 |
| Health \& Science Technologies |  | 2,700 |  | 475 |  | 3,175 |
| Fire \& Safety/Diversified Products |  | 450 |  | 1,618 |  | 2,068 |
| Corporate/Other |  | 1,118 |  | - |  | 1,118 |
| Total restructuring costs | \$ | 4,966 | \$ | 2,119 | \$ | 7,085 |

Pre-tax restructuring expenses, by segment, for the nine months ended September 30, 2012, were as follows:

|  | Ceverance |  | Exit Costs |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Fluid \& Metering Technologies | \$ | 3,666 | \$ | 36 | \$ | 3,702 |
| Health \& Science Technologies |  | 4,607 |  | 1,175 |  | 5,782 |
| Fire \& Safety/Diversified Products |  | 730 |  | 2,910 |  | 3,640 |
| Corporate/Other |  | 1,281 |  | 199 |  | 1,480 |
| Total restructuring costs | \$ | 10,284 | \$ | 4,320 | \$ | 14,604 |

Restructuring accruals of $\$ 0.6$ million and $\$ 10.9$ million at September 30, 2013 and December 31, 2012, respectively, are reflected in Accrued expenses in the Consolidated Balance Sheets as follows:

| Balance at January 1, 2013 | \$ | 10,887 |
| :---: | :---: | :---: |
| Restructuring expenses |  | - |
| Payments/utilization |  | $(10,279)$ |
| Balance at September 30, 2013 | \$ | 608 |

## 3. Acquisitions

All of the Company's acquisitions have been accounted for under Accounting Standards Codification ("ASC") 805, Business Combinations. Accordingly, the accounts of the acquired companies, after adjustments to reflect fair values assigned to assets and liabilities, have been included in the consolidated financial statements from their respective dates of acquisition.

## 2013 Acquisitions

On March 18, 2013, the Company acquired the assets of FTL Seals Technology, Ltd ("FTL"). FTL specializes in the design and application of high integrity rotary seals, specialty bearings, and other custom products for the oil \& gas, mining, power generation, and marine markets. Located in Leeds, England, FTL has annual revenues of approximately $\$ 22.5$ million ( $£ 15.0$ million). FTL, along with Precision Polymer Engineering ("PPE"), operates within the Health \& Science Technologies segment as part of the Sealing Solutions group (formerly the Containment group) and will expand the range of PPE's technology expertise and markets served. FTL was acquired for an aggregate purchase price of $\$ 34.5$ million ( $£ 23.1$ million) in cash. The entire purchase price was funded with borrowings under the Company's revolving credit facility. Goodwill and intangible assets recognized as part of this transaction were $\$ 18.0$ million and $\$ 13.0$ million, respectively. The $\$ 18.0$ million of goodwill is not deductible for tax purposes.

The purchase price for FTL has been allocated to the assets acquired and liabilities assumed based on estimated fair values at the date of the acquisition. These nonrecurring fair value measurements are classified as Level 3 in the fair value hierarchy. The Company is continuing to evaluate the initial purchase price allocations, as of the acquisition date, which will be adjusted as

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited)

additional information relative to the fair values of the assets and liabilities of the business become known. Accordingly, management has used its best estimate in the initial purchase price allocation as of the date of these financial statements.

The allocation of the acquisition costs to the assets acquired and liabilities assumed, based on their estimated fair values, is as follows:

| (In thousands) |  |  |
| :---: | :---: | :---: |
| Accounts receivable | \$ | 3,454 |
| Inventory |  | 4,524 |
| Other current assets, net of cash acquired |  | 131 |
| Property, plant and equipment |  | 1,357 |
| Goodwill |  | 17,994 |
| Intangible assets |  | 13,016 |
| Total assets acquired |  | 40,476 |
| Total liabilities assumed |  | $(5,939)$ |
| Net assets acquired | \$ | 34,537 |

Acquired intangible assets consist of trade names, non-compete agreements, customer relationships and unpatented technology. The goodwill recorded for the acquisition reflects the strategic fit, revenue and earnings growth potential of this business.

The acquired intangible assets and weighted average amortization periods are as follows:

| (In thousands) | Total |  | Weighted Average Life |
| :---: | :---: | :---: | :---: |
| Trade names | \$ | 1,005 | 15 |
| Non-compete agreements |  | 224 | 3 |
| Customer relationships |  | 10,950 | 9 |
| Unpatented technology |  | 837 | 8 |
| 2013 acquired intangible assets | \$ | 13,016 |  |

The Company incurred $\$ 1.4$ million of acquisition-related transaction costs in the nine months ended September 30, 2013. These costs were recorded in selling, general and administrative expense and were related to completed transactions, pending transactions and potential transactions, including transactions that ultimately were not completed. The Company incurred $\$ 1.8$ million of non-cash acquisition fair value inventory charges in 2013. These charges were recorded in cost of sales.

## 2012 Acquisitions

On April 11, 2012, the Company acquired the stock of Precision Photonics Corporation ("PPC"). PPC specializes in optical components and coatings for applications in the fields of scientific research, aerospace, telecommunications and electronics manufacturing. Located in Boulder, Colorado, PPC operates within the Health \& Science Technologies segment as a part of the IDEX Optics \& Photonics platform. The Company acquired PPC for an aggregate purchase price of $\$ 20.6$ million in cash, which was funded from operations. Goodwill and intangible assets recognized as part of this transaction were $\$ 13.9$ million and $\$ 5.1$ million, respectively. The $\$ 13.9$ million of goodwill is not deductible for tax purposes.

On April 30, 2012, the Company acquired the stock of ERC. ERC is a leader in the manufacture of gas liquid separations and detection solutions for the life science, analytical instrumentation and clinical chemistry markets. ERC's pioneering products include in-line membrane vacuum degassing solutions, refractive index detectors and ozone generation systems. ERC's original equipment degassing solutions are considered the "standard" for many of the world's leading instrument producers. Located in Kawaguchi, Japan, ERC operates as part of the Scientific Fluidics (formerly IDEX Health \& Science) platform within the Health \& Science Technologies segment. The Company acquired ERC for an aggregate purchase price of $\$ 18.0$ million ( $¥ 1.47$ billion), consisting of $\$ 13.3$ million in cash and assumption of approximately $\$ 4.7$ million of debt. The cash payment was financed with

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited) 

borrowings under the Company’s revolving credit facility. Goodwill and intangible assets recognized as part of this transaction were $\$ 8.5$ million and $\$ 5.6$ million, respectively. The $\$ 8.5$ million of goodwill is not deductible for tax purposes.

On July 20, 2012, the Company acquired the stock of Matcon. Matcon is a global leader in material processing solutions for high value powders used in the manufacture of pharmaceuticals, food, plastics, and fine chemicals. Matcon's innovative products include the original cone valve powder discharge system and filling, mixing and packaging systems, all of which support their customers' automation and process requirements. Matcon's products are critical to their customers' need to maintain clean, reliable and repeatable formulations of prepackaged foods and pharmaceuticals while helping them achieve lean and agile manufacturing. Located in Evesham, Worcestershire, England, Matcon operates within the Health \& Science Technologies segment as part of the Materials Process Technologies platform. The Company acquired Matcon for an aggregate purchase price of $\$ 45.8$ million (£29.1 million), consisting of $\$ 35.0$ million in cash, $\$ 2.4$ million of working capital adjustments, and contingent consideration valued at $\$ 8.4$ million as of the opening balance sheet date. The contingent consideration amount is based on Matcon's 2012 and 2013 earnings before interest, income taxes, depreciation and amortization. The Company paid $\$ 3.8$ million in April 2013 for settlement of the 2012 contingent consideration. Based on potential outcomes, the undiscounted amount of the remaining future payments that the Company could be required to pay under the contingent consideration arrangement is estimated between $\$ 0$ and $\$ 4.9$ million. As of September 30, 2013, the Company has $\$ 4.9$ million accrued for the 2013 contingent consideration. Approximately $\$ 15.0$ million of the cash portion of the purchase price was financed with borrowings under the revolving credit facility. Goodwill and intangible assets recognized as part of this transaction were $\$ 28.0$ million and $\$ 14.1$ million, respectively. The $\$ 28.0$ million of goodwill is not deductible for tax purposes.

The purchase price for PPC, ERC and Matcon was allocated to the assets acquired and liabilities assumed based on estimated fair values at the date of the acquisition.

## 4. Business Segments

The Company has three reportable business segments: Fluid \& Metering Technologies, Health \& Science Technologies and Fire \& Safety/Diversified Products.

The Fluid \& Metering Technologies segment designs, produces and distributes positive displacement pumps, flow meters, injectors, and other fluidhandling pump modules and systems and provides flow monitoring and other services for the water and wastewater industries. The Health \& Science Technologies segment designs, produces and distributes a wide range of precision fluidics, rotary lobe pumps, centrifugal and positive displacement pumps, roll compaction and drying systems used in beverage, food processing, pharmaceutical and cosmetics, pneumatic components and sealing solutions, very high precision, low-flow rate pumping solutions required in analytical instrumentation, clinical diagnostics and drug discovery, high performance molded and extruded, biocompatible medical devices and implantables, air compressors used in medical, dental and industrial applications, optical components and coatings for applications in the fields of scientific research, defense, biotechnology, aerospace, semiconductor, telecommunications and electronics manufacturing, laboratory and commercial equipment used in the production of micro and nano scale materials, precision photonic solutions used in life sciences, research and defense markets, and precision gear and peristaltic pump technologies that meet exacting original equipment manufacturer specifications. The Fire \& Safety/Diversified Products segment produces firefighting pumps and controls, rescue tools, lifting bags and other components and systems for the fire and rescue industry, engineered stainless steel banding and clamping devices used in a variety of industrial and commercial applications, and precision equipment for dispensing, metering and mixing colorants and paints used in a variety of retail and commercial businesses around the world.

Information on the Company's business segments is presented below, based on the nature of products and services offered. The Company evaluates performance based on several factors, of which operating income is the primary financial measure. Intersegment sales are accounted for at fair value as if the sales were to third parties.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued)

 (unaudited)|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| Fluid \& Metering Technologies: |  |  |  |  |  |  |  |  |
| External customers | \$ | 212,054 | \$ | 197,620 | \$ | 648,675 | \$ | 620,451 |
| Intersegment sales |  | 283 |  | 380 |  | 905 |  | 982 |
| Total group sales |  | 212,337 |  | 198,000 |  | 649,580 |  | 621,433 |
| Health \& Science Technologies: |  |  |  |  |  |  |  |  |
| External customers |  | 177,674 |  | 174,351 |  | 528,459 |  | 516,314 |
| Intersegment sales |  | 954 |  | 1,874 |  | 3,904 |  | 4,260 |
| Total group sales |  | 178,628 |  | 176,225 |  | 532,363 |  | 520,574 |
| Fire \& Safety/Diversified Products: |  |  |  |  |  |  |  |  |
| External customers |  | 100,889 |  | 107,888 |  | 326,376 |  | 326,655 |
| Intersegment sales |  | 188 |  | 311 |  | 450 |  | 1,518 |
| Total group sales |  | 101,077 |  | 108,199 |  | 326,826 |  | 328,173 |
| Intersegment elimination |  | $(1,425)$ |  | $(2,565)$ |  | $(5,259)$ |  | $(6,760)$ |
| Total net sales | \$ | 490,617 | \$ | 479,859 | \$ | 1,503,510 | \$ | 1,463,420 |
| Operating income: |  |  |  |  |  |  |  |  |
| Fluid \& Metering Technologies | \$ | 51,736 | \$ | 41,649 | \$ | 155,930 | \$ | 132,477 |
| Health \& Science Technologies |  | 36,775 |  | 27,305 |  | 103,564 |  | 84,711 |
| Fire \& Safety/Diversified Products |  | 22,119 |  | 24,738 |  | 74,027 |  | 74,524 |
| Corporate office and other |  | $(13,261)$ |  | $(13,104)$ |  | $(41,881)$ |  | $(37,905)$ |
| Total operating income |  | 97,369 |  | 80,588 |  | 291,640 |  | 253,807 |
| Interest expense |  | 10,570 |  | 10,536 |  | 31,724 |  | 31,734 |
| Other income (expense)-net |  | (188) |  | 132 |  | 518 |  | 19 |
| Income before income taxes | \$ | 86,611 | \$ | 70,184 | \$ | 260,434 | \$ | 222,092 |


|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | December 31, <br> 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Assets: |  |  |  |  |
| Fluid \& Metering Technologies | \$ | 1,053,338 | \$ | 1,023,143 |
| Health \& Science Technologies |  | 1,133,401 |  | 1,102,868 |
| Fire \& Safety/Diversified Products |  | 495,163 |  | 488,886 |
| Corporate office and other ${ }^{(1)}$ |  | 167,479 |  | 170,493 |
| Total assets | \$ | 2,849,381 | \$ | 2,785,390 |

(1) Includes intersegment eliminations.

## 5. Earnings Per Common Share

Earnings per common share ("EPS") are computed by dividing net income by the weighted average number of shares of common stock (basic) plus common stock equivalents outstanding (diluted) during the period. Common stock equivalents consist of stock options, which have been included in the calculation of weighted average shares outstanding using the treasury stock method, unvested shares, and shares issuable in connection with certain deferred compensation agreements ("DCUs").

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited) 

ASC 260 "Earnings Per Share" provides that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders. If awards are considered participating securities, the Company is required to apply the twoclass method of computing basic and diluted earnings per share. The Company has determined that its outstanding unvested shares are participating securities. Accordingly, earnings per common share are computed using the more dilutive of the treasury stock method and the two-class method prescribed by ASC 260. For the purposes of calculating diluted EPS, net income attributable to common shareholders was reduced by $\$ 0.3$ million and $\$ 0.2$ million for the three months ended September 30, 2013 and 2012, respectively and by $\$ 0.8$ million and $\$ 0.6$ million for the nine months ended September 30, 2013 and 2012, respectively.

Basic weighted average shares reconciles to diluted weighted average shares as follows:

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | (In thousands) |  |  |  |
| Basic weighted average common shares outstanding | 81,259 | 82,482 | 81,762 | 82,820 |
| Dilutive effect of stock options, unvested shares, performance share units and DCUs | 959 | 888 | 939 | 965 |
| Diluted weighted average common shares outstanding | 82,218 | 83,370 | 82,701 | 83,785 |

Options to purchase approximately 0.03 million and 0.6 million shares of common stock for the three and nine months ended September 30, 2013, respectively, were not included in the computation of diluted EPS because the effect of their inclusion would be antidilutive. Options to purchase approximately 1.3 million shares of common stock for the three and nine months ended September 30, 2012, respectively, were not included in the computation of diluted EPS because the effect of their inclusion would be antidilutive.

## 6. Inventories

The components of inventories as of September 30, 2013 and December 31, 2012 were:

|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Raw materials and component parts | \$ | 139,856 | \$ | 139,229 |
| Work-in-process |  | 40,652 |  | 33,025 |
| Finished goods |  | 56,263 |  | 62,696 |
| Total | \$ | 236,771 | \$ | 234,950 |

Inventories are stated at the lower of cost or market. Cost, which includes material, labor, and factory overhead, is determined on a FIFO basis.

## 7. Goodwill and Intangible Assets

The changes in the carrying amount of goodwill for the nine months ended September 30, 2013, by reportable business segment, were as follows:

| (In thousands) |  <br> Metering Technologies |  | $\begin{gathered} \text { Health \& } \\ \text { Science } \\ \text { Technologies } \\ \hline \end{gathered}$ |  | Fire \& Safety/ Diversified Products |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | \$ | 524,325 | \$ | 553,204 | \$ | 244,198 | \$ | 1,321,727 |
| Foreign currency translation |  | 1,973 |  | (465) |  | 2,947 |  | 4,455 |
| Acquisitions |  | - |  | 17,994 |  | - |  | 17,994 |
| Balance at September 30, 2013 | \$ | 526,298 | \$ | 570,733 | \$ | 247,145 | \$ | 1,344,176 |

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited) 

ASC 350 "Goodwill and Other Intangible Assets" requires that goodwill be tested for impairment at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying value. Annually on October 31, goodwill and other acquired intangible assets with indefinite lives are tested for impairment. The Company did not consider there to be any triggering event that would require an interim impairment assessment, therefore none of the goodwill or other acquired intangible assets with indefinite lives were tested for impairment during the nine months ended September 30, 2013.

The following table provides the gross carrying value and accumulated amortization for each major class of intangible asset at September 30, 2013 and December 31, 2012:

|  | At September 30, 2013 |  |  |  |  |  | Weighted Life | At December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GrossCarryingAmount |  | Accumulated Amortization |  | Net |  |  | Gross Carrying Amount |  | Accumulated Amortization |  | Net |  |
|  | (In thousands) |  |  |  |  |  |  | (In thousands) |  |  |  |  |  |
| Amortized intangible assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Patents | \$ | 10,611 | \$ | $(4,920)$ | \$ | 5,691 | 11 | \$ | 10,650 | \$ | $(4,273)$ | \$ | 6,377 |
| Trade names |  | 104,248 |  | $(26,583)$ |  | 77,665 | 16 |  | 103,113 |  | $(21,603)$ |  | 81,510 |
| Customer relationships |  | 241,836 |  | $(113,784)$ |  | 128,052 | 10 |  | 230,196 |  | $(93,273)$ |  | 136,923 |
| Non-compete agreements |  | 3,750 |  | $(3,195)$ |  | 555 | 3 |  | 3,505 |  | $(2,827)$ |  | 678 |
| Unpatented technology |  | 75,420 |  | $(30,840)$ |  | 44,580 | 11 |  | 74,758 |  | $(24,211)$ |  | 50,547 |
| Other |  | 6,881 |  | $(4,124)$ |  | 2,757 | 10 |  | 6,841 |  | $(3,604)$ |  | 3,237 |
| Total amortized intangible assets |  | 442,746 |  | $(183,446)$ |  | 259,300 |  |  | 429,063 |  | $(149,791)$ |  | 279,272 |
| Unamortized intangible assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banjo trade name |  | 62,100 |  | - |  | 62,100 |  |  | 62,100 |  | - |  | 62,100 |
| Total intangible assets | \$ | 504,846 | \$ | $(183,446)$ | \$ | 321,400 |  | \$ | 491,163 | \$ | $(149,791)$ | \$ | 341,372 |

The unamortized Banjo trade name is an indefinite lived intangible asset which is tested for impairment on an annual basis in accordance with ASC 350 or more frequently if events or changes in circumstances indicate that the asset might be impaired.

## 8. Accrued Expenses

The components of accrued expenses as of September 30, 2013 and December 31, 2012 were:

|  | $\begin{array}{c}\text { September 30, } \\ \mathbf{2 0 1 3}\end{array}$ |  | $\begin{array}{c}\text { December 31, } \\ \text { 2012 }\end{array}$ |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{( I n}$ thousands) |  |  |$)$

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited)

## 9. Other Noncurrent Liabilities

The components of Other noncurrent liabilities as of September 30, 2013 and December 31, 2012 were:

|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\underset{2012}{\text { December 31, }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Pension and retiree medical obligations | \$ | 94,216 | \$ | 96,853 |
| Liability for uncertain tax positions |  | 4,723 |  | 4,989 |
| Deferred revenue |  | 5,948 |  | 6,534 |
| Contingent consideration for acquisition |  | - |  | 5,515 |
| Other |  | 14,879 |  | 14,484 |
| Total other noncurrent liabilities | \$ | 119,766 | \$ | 128,375 |

## 10. Borrowings

Borrowings at September 30, 2013 and December 31, 2012 consisted of the following:

|  | September 30, 2013 <br> 2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Revolving Facility | \$ | 20,000 | \$ | 21,000 |
| 4.2\% Senior Notes, due December 2021 |  | 349,253 |  | 349,197 |
| 4.5\% Senior Notes, due December 2020 |  | 298,793 |  | 298,689 |
| 2.58\% Senior Euro Notes, due June 2015 |  | 109,512 |  | 107,042 |
| Other borrowings |  | 6,864 |  | 10,648 |
| Total borrowings |  | 784,422 |  | 786,576 |
| Less current portion |  | 4,379 |  | 7,335 |
| Total long-term borrowings | \$ | 780,043 | \$ | 779,241 |

On June 27, 2011, the Company and certain of its subsidiaries entered into a credit agreement (the "Credit Agreement"), as borrowers (the "Borrowers"), with Bank of America, N.A., as administrative agent, swing line lender and an issuer of letters of credit, and other lenders party thereto which provided for a new revolving credit facility (the "Revolving Facility"). The Revolving Facility replaced the Company's previous $\$ 600.0$ million credit facility, which expired in December 2011.

The Revolving Facility is an aggregate principal amount of $\$ 700.0$ million with a maturity date of June 27, 2016. Up to $\$ 75.0$ million of the Revolving Facility is available for the issuance of letters of credit. Additionally, up to $\$ 25.0$ million of the Revolving Facility is available to the Company for swing line loans, available on a same-day basis.

Proceeds of the Revolving Facility are available for use for working capital and other general corporate purposes, including refinancing existing debt of the Company and its subsidiaries. The Company may request increases in the lending commitments under the Credit Agreement, but the aggregate lending commitments may not exceed $\$ 950.0$ million. The Company has the right, subject to certain conditions set forth in the Credit Agreement, to designate certain foreign subsidiaries of the Company as borrowers under the Credit Agreement. In connection with any such designation, the Company is required to guarantee the obligations of any such subsidiaries under the Credit Agreement. Under the Credit Agreement, Fast \& Fluid Management Europe B.V., ("FME") and IDEX UK Ltd. ("IDEX UK") were approved by the lenders as designated borrowers. At September 30, 2013, FME and IDEX UK had no borrowings under the Revolving Facility.

Borrowings under the Revolving Facility bear interest, at either an alternate base rate or an adjusted LIBOR rate plus, in each case, an applicable margin. Such applicable margin is based on the Company's senior, unsecured, long-term debt rating and can range from $.875 \%$ to $1.70 \%$. Based on the Company's credit rating at September 30, 2013, the applicable margin was $1.05 \%$. Interest is payable (a) in the case of base rate loans, quarterly, and (b) in the case of LIBOR rate loans, on the maturity date of the borrowing, or quarterly from the effective date for borrowings exceeding three months. An annual Revolving Facility fee, also based on the Company's credit rating, is currently 20 basis points and is payable quarterly.

## IDEX CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited)

The Credit Agreement contains affirmative and negative covenants that the Company believes are usual and customary for senior unsecured credit agreements, including a financial covenant requiring a maximum leverage ratio of 3.25 to 1.0 , which is the ratio of the Company's consolidated total debt to its consolidated EBITDA, each as defined in the Credit Agreement.

The Credit Agreement also contains customary events of default (subject to grace periods, as appropriate) including among others: nonpayment of principal, interest or fees; breach of the representations or warranties in any material respect; breach of the financial, affirmative or negative covenants; payment default on, or acceleration of, other material indebtedness; bankruptcy or insolvency; material judgments entered against the Company or any of its subsidiaries; certain specified events under the Employee Retirement Income Security Act of 1974, as amended; certain changes in control of the Company; and the invalidity or unenforceability of the Credit Agreement or other documents associated with the Credit Agreement.

At September 30, 2013, $\$ 20.0$ million was outstanding under the Revolving Facility, with $\$ 9.1$ million of outstanding letters of credit, resulting in net available borrowing capacity under the Revolving Facility at September 30, 2013 of approximately $\$ 670.9$ million.

On June 9, 2010, the Company completed a private placement of $€ 81.0$ million ( $\$ 96.8$ million) aggregate principal amount of $2.58 \%$ Series 2010 Senior Euro Notes due June 9, 2015 (" $2.58 \%$ Senior Euro Notes") pursuant to a Master Note Purchase Agreement, dated June 9, 2010 (the "Purchase Agreement"). The Purchase Agreement provides for the issuance of additional series of notes in the future, provided that the aggregate principal amount outstanding under the agreement at any time does not exceed $\$ 750.0$ million. The $2.58 \%$ Senior Euro Notes bear interest at a rate of $2.58 \%$ per annum, which is payable semiannually in arrears on each June 9th and December 9th and will mature on June 9, 2015. The $2.58 \%$ Senior Euro Notes are unsecured obligations of the Company and rank pari passu in right of payment with all of the Company's other senior debt. The Company may at any time prepay all or any portion of the $2.58 \%$ Senior Euro Notes; provided that any such portion is greater than $5 \%$ of the aggregate principal amount of Notes then outstanding under the Purchase Agreement. In the event of a prepayment, the Company would be required to pay an amount equal to par plus accrued interest plus a make-whole premium. The Purchase Agreement contains certain covenants that restrict the Company's ability to, among other things, transfer or sell assets, create liens and engage in certain mergers or consolidations. In addition, the Company must comply with a leverage ratio and interest coverage ratio as set forth in the Purchase Agreement. The Purchase Agreement provides for customary events of default. In the case of an event of default arising from specified events of bankruptcy or insolvency, all outstanding $2.58 \%$ Senior Euro Notes will become due and payable immediately without further action or notice. In the case of payment events of defaults, any holder of the $2.58 \%$ Senior Euro Notes affected thereby may declare all the $2.58 \%$ Senior Euro Notes held by it due and payable immediately. In the case of any other event of default, a majority of the holders of the $2.58 \%$ Senior Euro Notes may declare all the $2.58 \%$ Senior Euro Notes to be due and payable immediately.

On December 6, 2010, the Company completed a public offering of $\$ 300.0$ million $4.5 \%$ senior notes due December 15, 2020 (" $4.5 \%$ Senior Notes"). The net proceeds from the offering of $\$ 295.7$ million, after deducting a $\$ 1.6$ million issuance discount, a $\$ 1.9$ million underwriting commission and $\$ 0.8$ million offering expenses, were used to repay $\$ 250.0$ million of outstanding bank indebtedness, with the balance used for general corporate purposes. The $4.5 \%$ Senior Notes bear interest at a rate of $4.5 \%$ per annum, which is payable semi-annually in arrears on each June 15th and December 15th. The Company may redeem all or a portion of the $4.5 \%$ Senior Notes at any time prior to maturity at the redemption prices set forth in the Note Indenture governing the $4.5 \%$ Senior Notes. The Company may issue additional debt from time to time pursuant to the Indenture. The Indenture and $4.5 \%$ Senior Notes contain covenants that limit the Company's ability to, among other things, incur certain liens securing indebtedness, engage in certain sale-leaseback transactions, and enter into certain consolidations, mergers, conveyances, transfers or leases of all or substantially all the Company's assets. The terms of the $4.5 \%$ Senior Notes also require the Company to make an offer to repurchase the $4.5 \%$ Senior Notes upon a change of control triggering event (as defined in the Indenture) at a price equal to $101 \%$ of their principal amount plus accrued and unpaid interest, if any.

On December 9, 2011, the Company completed a public offering of $\$ 350.0$ million $4.2 \%$ senior notes due December 15, 2021 ("4.2\% Senior Notes"). The net proceeds from the offering of $\$ 346.2$ million, after deducting a $\$ 0.9$ million issuance discount, a $\$ 2.3$ million underwriting commission and $\$ 0.6$ million offering expenses, were used to repay $\$ 306.0$ million of outstanding bank indebtedness, with the balance used for general corporate purposes. The $4.2 \%$ Senior Notes bear interest at a rate of $4.2 \%$ per annum, which is payable semi-annually in arrears on each June 15th and December 15th. The Company may redeem all or a portion of the $4.2 \%$ Senior Notes at any time prior to maturity at the redemption prices set forth in the Note Indenture governing the $4.2 \%$ Senior Notes. The Company may issue additional debt from time to time pursuant to the Indenture. The Indenture and $4.2 \%$ Senior Notes contain covenants that limit the Company's ability to, among other things, incur certain liens securing indebtedness, engage in certain sale-leaseback transactions, and enter into certain consolidations, mergers, conveyances, transfers or leases of all or substantially all the Company's assets. The terms of the $4.2 \%$ Senior Notes also require the Company to make
an offer to repurchase the $4.2 \%$ Senior Notes upon a change of control triggering event (as defined in the Indenture) at a price equal to $101 \%$ of their principal amount plus accrued and unpaid interest, if any.

Other borrowings of $\$ 6.9$ million at September 30, 2013 consisted of capital leases and debt at international locations maintained for working capital purposes. Interest is payable on the outstanding debt balances at the international locations at rates ranging from $0.4 \%$ to $1.4 \%$ per annum.

There are two key financial covenants that the Company is required to maintain in connection with the Revolving Facility and 2.58\% Senior Euro Notes. The most restrictive financial covenants under these debt instruments require a minimum interest coverage ratio of 3.0 to 1 and a maximum leverage ratio of 3.25 to 1 . At September 30, 2013, the Company was in compliance with both of these financial covenants. There are no financial covenants relating to the $4.5 \%$ Senior Notes or $4.2 \%$ Senior Notes however, both are subject to cross-default provisions.

## 11. Derivative Instruments

The Company enters into cash flow hedges to reduce the exposure to variability in certain expected future cash flows. The type of cash flow hedges the Company enters into includes foreign currency contracts and interest rate exchange agreements that effectively convert a portion of floating-rate debt to fixedrate debt and are designed to reduce the impact of interest rate changes on future interest expense.

The effective portion of gains or losses on interest rate exchange agreements is reported in accumulated other comprehensive income (loss) in shareholders' equity and reclassified into net income in the same period or periods in which the hedged transaction affects net income. The remaining gain or loss in excess of the cumulative change in the present value of future cash flows or the hedged item, if any, is recognized into net income during the period of change.

Fair values relating to derivative financial instruments reflect the estimated amounts that the Company would receive or pay to sell or buy the contracts based on quoted market prices of comparable contracts at each balance sheet date.

On April 15, 2010, the Company entered into a forward starting interest rate contract with a notional amount of $\$ 300.0$ million with a settlement date in December 2010. This contract was entered into in anticipation of the issuance of the $4.5 \%$ Senior Notes and was designed to lock in the market interest rate as of April 15, 2010. In December 2010, the Company settled and paid this interest rate contract for $\$ 31.0$ million. The $\$ 31.0$ million is being amortized into interest expense over the 10 year term of the $4.5 \%$ Senior Notes, which results in an effective interest rate of $5.8 \%$.

On July 12, 2011, the Company entered into a forward starting interest rate contract with a notional amount of $\$ 350.0$ million and a settlement date of September 30, 2011. This contract was entered into in anticipation of the issuance of the $4.2 \%$ Senior Notes and was designed to lock in the market interest rate as of July 12, 2011. On September 29, 2011, the Company settled this interest rate contract for $\$ 34.7$ million with a payment made on October 3, 2011. Simultaneously, the Company entered into a separate interest rate contract with a notional amount of $\$ 350.0$ million and a settlement date of February 28 , 2012. The contract was entered into in anticipation of the expected issuance of the $4.2 \%$ Senior Notes and was designed to maintain the market rate as of July 12, 2011. In December 2011, the Company settled and paid the September interest rate contract for $\$ 4.0$ million, resulting in a total settlement of $\$ 38.7$ million. Of the $\$ 38.7$ million, $\$ 0.8$ million was recognized as other expense in 2011 and the balance of $\$ 37.9$ million is being amortized into interest expense over the 10 year term of the $4.2 \%$ Senior Notes, which results in an effective interest rate of $5.3 \%$.

As of September 30, 2013, the Company did not have any interest rate contracts outstanding.
The following table summarizes the loss reclassified into income for interest rate contracts for September 30, 2013 and 2012:


Approximately $\$ 7.3$ million of the pre-tax amount included in accumulated other comprehensive income (loss) in shareholders' equity at September 30, 2013 will be recognized to net income over the next 12 months as the underlying hedged transactions are realized.

## 12. Fair Value Measurements

ASC 820 "Fair Value Measurements and Disclosures" defines fair value, provides guidance for measuring fair value and requires certain disclosures. This standard discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). The standard utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs, other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.
- Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

The following table summarizes the basis used to measure the Company's financial assets and (liabilities) at fair value on a recurring basis in the balance sheet at September 30, 2013 and December 31, 2012:

|  | Basis of Fair Value Measurements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Balance at } \\ \text { September 30, } 2013 \\ \hline \end{gathered}$ |  | Level 1 |  | Level 2 |  | Level 3 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Money market investment | \$ | 14,973 | \$ | 14,973 | \$ | - | \$ | - |
| Available for sale securities |  | 2,956 |  | 2,956 |  | - |  | - |
| Contingent consideration |  | $(4,890)$ |  | - |  | - |  | $(4,890)$ |


|  | Basis of Fair Value Measurements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Balance at } \\ \text { December 31, } 2012 \end{gathered}$ |  | Level 1 |  | Level 2 |  | Level 3 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Money market investment | \$ | 11,165 | \$ | 11,165 | \$ | - | \$ | - |
| Available for sale securities |  | 2,862 |  | 2,862 |  | - |  | - |
| Contingent consideration |  | $(9,043)$ |  | - |  | - |  | $(9,043)$ |

There were no transfers of assets or liabilities between Level 1 and Level 2 during the first nine months of 2013 or 2012.
In determining the initial fair value of the contingent consideration potentially due on the acquisition of Matcon, the Company used probability weighted estimates adjusted for the time value of money. In April 2013, the Company paid $\$ 3.8$ million on the contingent consideration arrangement based on Matcon's 2012 operating results. The remaining $\$ 4.9$ million represents management's best estimate of the remaining liability, based on a range of outcomes of Matcon's 2013 operating results and is expected to be paid during the first six months of 2014. At September 30, 2013, the $\$ 4.9$ million of contingent consideration is included in Accrued expenses in the Consolidated Balance Sheet.

The carrying value of our cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximates their fair values because of the short term nature of these instruments. At September 30, 2013, the fair value of our Revolving Facility, 2.58\% Senior Euro Notes, $4.5 \%$ Senior Notes and $4.2 \%$ Senior Notes, based on quoted market prices and current market rates for debt with similar credit risk and maturity, was approximately $\$ 792.2$ million compared to the carrying value of $\$ 777.6$ million. This fair value measurement is classified as Level 2 within the fair value hierarchy since it is determined based upon significant inputs observable in the market, including interest rates on recent financing transactions to entities with a credit rating similar to ours.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited)

## 13. Other Comprehensive Income (Loss)

The components of other comprehensive income (loss) are as follows:

|  | Three months ended September 30, 2013 |  |  |  |  |  | Three months ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax |  | Tax |  | Net of tax |  | Pre-tax |  | Tax |  | Net of tax |  |
|  | (In thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative translation adjustment | \$ | 28,835 | \$ | - | \$ | 28,835 | \$ | 23,335 | \$ | - | \$ | 23,335 |
| Pension and other postretirement adjustments |  | 1,328 |  | (632) |  | 696 |  | 2,217 |  | (789) |  | 1,428 |
| Reclassification adjustments for derivatives |  | 1,847 |  | (673) |  | 1,174 |  | 1,898 |  | (694) |  | 1,204 |
| Total other comprehensive income (loss) | \$ | 32,010 | \$ | $(1,305)$ | \$ | 30,705 | \$ | 27,450 | \$ | $(1,483)$ | \$ | 25,967 |
|  | Nine Months Ended September 30, 2013 |  |  |  |  |  | Nine Months Ended September 30, 2012 |  |  |  |  |  |
|  |  | e-tax |  | Tax |  | of tax |  | re-tax |  | Tax |  | of tax |
|  | (In thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative translation adjustment | \$ | 5,726 | \$ | - | \$ | 5,726 | \$ | 11,635 | \$ | - | \$ | 11,635 |
| Pension and other postretirement adjustments |  | 4,784 |  | $(1,877)$ |  | 2,907 |  | 7,024 |  | $(2,508)$ |  | 4,516 |
| Reclassification adjustments for derivatives |  | 5,587 |  | $(2,036)$ |  | 3,551 |  | 5,743 |  | $(2,099)$ |  | 3,644 |
| Total other comprehensive income (loss) | \$ | 16,097 | \$ | $(3,913)$ | \$ | 12,184 | \$ | 24,402 | \$ | $(4,607)$ | \$ | 19,795 |

The following table summarizes the amounts reclassified from accumulated other comprehensive income (loss) to net income (loss) during the three and nine months ended September 30, 2013 and 2012:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  | Income Statement Caption |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |  |
|  | (In thousands) |  |  |  |  |  |  |  |  |
| Pension and other postretirement plans: |  |  |  |  |  |  |  |  |  |
| Amortization of service cost | \$ | 1,328 | \$ | 2,217 | \$ | 4,784 | \$ | 7,024 | Selling, general and administrative expense |
| Total before tax |  | 1,328 |  | 2,217 |  | 4,784 |  | 7,024 |  |
| Provision for income taxes |  | (632) |  | (789) |  | $(1,877)$ |  | $(2,508)$ |  |
| Total net of tax | \$ | 696 | \$ | 1,428 | \$ | 2,907 | \$ | 4,516 |  |
| Derivatives: |  |  |  |  |  |  |  |  |  |
| Reclassification adjustments | \$ | 1,847 | \$ | 1,898 | \$ | 5,587 | \$ | 5,743 | Interest expense |
| Total before tax |  | 1,847 |  | 1,898 |  | 5,587 |  | 5,743 |  |
| Provision for income taxes |  | (673) |  | (694) |  | $(2,036)$ |  | $(2,099)$ |  |
| Total net of tax | \$ | 1,174 | \$ | 1,204 | \$ | 3,551 | \$ | 3,644 |  |

## 14. Common and Preferred Stock

On October 22, 2012, the Company's Board of Directors approved a $\$ 200.0$ million increase in the authorized level for repurchases of common stock. Repurchases under the program will be funded with future cash flow generation or cash available under the Revolving Facility. During the first nine months of 2013, the Company purchased a total of 2.5 million shares at a cost of $\$ 139.9$ million, of which $\$ 2.7$ million was settled in October 2013. During the first nine months of 2012, the Company purchased 1.9 million shares at a cost of $\$ 75.2$ million.

At September 30, 2013 and December 31, 2012, the Company had 150 million shares of authorized common stock, with a par value of $\$ .01$ per share, and 5 million shares of authorized preferred stock, with a par value of $\$ .01$ per share. No preferred stock was outstanding at September 30, 2013 and December 31, 2012.

## 15. Share-Based Compensation

During the nine months ended September 30, 2013, the Company granted approximately 0.6 million stock options and 0.2 million unvested shares. During the nine months ended September 30, 2012, the Company granted approximately 0.8 million stock options and 0.2 million unvested shares.

Beginning in 2013, the Company provides performance share units to selected key employees that may be earned based on IDEX total shareholder return over the three-year period following the date of grant. Performance share units (referred to as TSR awards) are expected to be made annually and are paid out at the end of a three-year period based on the Company's performance. Performance is measured by determining the percentile rank of the total shareholder return of IDEX common stock in relation to the total shareholder return of the S\&P Midcap 400 Industrial Group for the three-year period following the date of grant. The payment of awards following the three-year award period will be based on performance achieved in accordance with the scale set forth in the plan agreement and may range from 0 percent to 200 percent of the initial grant. A target payout of 100 percent is earned if total shareholder return is equal to the $50^{\text {th }}$ percentile of the S\&P Midcap 400 Industrial Group. Performance share units earn dividend equivalents for the award period, which will be paid to participants with the award payout at the end of the period based on the actual number of performance share units that are earned. Payments made at the end of the award period will be in the form of stock, except for dividend equivalents, which will be paid in cash. During the nine months ended September 30, 2013, the Company granted approximately 0.1 million performance share units.

Weighted average performance share unit fair values and assumptions for the period specified are disclosed below. The performance share units are market condition awards and have been assessed at fair value on the date of grant using a Monte Carlo simulation model.

|  | Nine Months Ended <br> September 30, 2013 |
| :--- | ---: |
| Weighted average fair value of performance share units | $\$ 50.45$ |
| Dividend yield | $0.00 \%$ |
| Volatility | $28.99 \%$ |
| Risk-free forward interest rate | $0.40 \%$ |
| Expected life (in years) | 2.87 |

Weighted average option fair values and assumptions for the periods specified are disclosed below. The fair value of each option grant was estimated on the date of grant using the Binomial lattice option pricing model.

|  | Three Months Ended <br> September 30, |  |  |
| :--- | :---: | :---: | :---: |
|  |  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
|  |  | $\$ 15.09$ | $\$ 9.55$ |
| Weighted average fair value of option grants | $1.57 \%$ | $2.07 \%$ |  |
| Dividend yield | $30.65 \%$ | $31.96 \%$ |  |
| Volatility | $0.11 \%-4.60 \%$ | $0.18 \%-3.34 \%$ |  |
| Risk-free forward interest rate | 5.85 | 5.89 |  |

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued)

 (unaudited)|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
| Weighted average fair value of option grants | \$12.94 | \$11.40 |
| Dividend yield | 1.57\% | 1.59\% |
| Volatility | 30.93\% | 32.01\% |
| Risk-free forward interest rate | 0.17\%-4.12\% | 0.17\%-3.97\% |
| Expected life (in years) | 5.86 | 5.97 |

The Company's policy is to recognize compensation cost on a straight-line basis over the requisite service period for the entire award. Additionally, the Company's general policy is to issue newly issued shares of common stock to satisfy stock option exercises, grants of unvested shares and vesting of performance share units.

Total compensation cost for stock options is as follows:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Cost of goods sold | \$ | 94 | \$ | 111 | \$ | 385 | \$ | 593 |
| Selling, general and administrative expenses |  | 1,238 |  | 1,233 |  | 4,659 |  | 4,661 |
| Total expense before income taxes |  | 1,332 |  | 1,344 |  | 5,044 |  | 5,254 |
| Income tax benefit |  | (439) |  | (442) |  | $(1,620)$ |  | $(1,642)$ |
| Total expense after income taxes | \$ | 893 | \$ | 902 | \$ | 3,424 | \$ | 3,612 |

Total compensation cost for unvested shares is as follows:

|  | Three Months EndedSeptember 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Cost of goods sold | \$ | 338 | \$ | 199 | \$ | 1,065 | \$ | 802 |
| Selling, general and administrative expenses |  | 2,077 |  | 1,443 |  | 6,721 |  | 5,106 |
| Total expense before income taxes |  | 2,415 |  | 1,642 |  | 7,786 |  | 5,908 |
| Income tax benefit |  | (551) |  | (412) |  | $(1,864)$ |  | $(1,552)$ |
| Total expense after income taxes | \$ | 1,864 | \$ | 1,230 | \$ | 5,922 | \$ | 4,356 |

Total compensation cost for performance share units is as follows:

|  | Three Months Ended September 30, 2013 |  | Nine Months Ended September 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Cost of goods sold | \$ | - | \$ | - |
| Selling, general and administrative expenses |  | 229 |  | 634 |
| Total expense before income taxes |  | 229 |  | 634 |
| Income tax benefit |  | (82) |  | (195) |
| Total expense after income taxes | \$ | 147 | \$ | 439 |

Classification of stock compensation cost within the Consolidated Statements of Operations is consistent with classification of cash compensation for the same employees.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (continued) (unaudited) 

As of September 30, 2013, there was $\$ 10.4$ million of total unrecognized compensation cost related to stock options that is expected to be recognized over a weighted-average period of 1.4 years, $\$ 13.4$ million of total unrecognized compensation cost related to unvested shares/units that is expected to be recognized over a weighted-average period of 1.1 years, and $\$ 1.9$ million of total unrecognized compensation cost related to performance share units that is expected to be recognized over a weighted-average period of 1.2 years.

A summary of the Company's stock option activity as of September 30, 2013, and changes during the nine months ended September 30, 2013 is presented in the following table:

| Stock Options | Shares | Weighted <br> Average <br> Price |  | Weighted-Average Remaining Contractual Term | AggregateIntrinsic Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2013 | 3,223,742 | \$ | 33.16 | 6.37 | \$ | 43,106,153 |
| Granted | 647,767 |  | 50.58 |  |  |  |
| Exercised | $(1,085,455)$ |  | 28.14 |  |  |  |
| Forfeited/Expired | $(73,136)$ |  | 42.56 |  |  |  |
| Outstanding at September 30, 2013 | 2,712,918 | \$ | 39.07 | 6.97 | \$ | 71,000,856 |
| Vested and expected to vest at September 30, 2013 | 2,119,596 | \$ | 38.97 | 6.80 | \$ | 55,701,676 |
| Exercisable at September 30, 2013 | 1,237,438 | \$ | 32.11 | 5.15 | \$ | 41,013,330 |

## 16. Retirement Benefits

The Company sponsors several qualified and nonqualified defined benefit and defined contribution pension plans and other postretirement plans for its employees. The following tables provide the components of net periodic benefit cost for its major defined benefit plans and its other postretirement plans.

|  | Pension Benefits |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  |  |  |  |  |
|  | 2013 |  |  |  | 2012 |  |  |  |
|  | U.s. |  | Non-U.s. |  | U.s. |  | Non-U.S. |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Service cost | \$ | 381 | \$ | 373 | + | 239 | \$ | 328 |
| Interest cost |  | 673 |  | 593 |  | 876 |  | 527 |
| Expected return on plan assets |  | $(1,326)$ |  | (298) |  | (964) |  | (256) |
| Net amortization |  | 1,491 |  | 263 |  | 817 |  | 77 |
| Net periodic benefit cost | \$ | 1,219 | \$ | 931 | \$ | 968 | \$ | 676 |


|  | Pension Benefits |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  |  |  |  |  |  |  |
|  | 2013 |  |  |  | 2012 |  |  |  |
|  | U.s. |  | Non-U.S. |  | U.s. |  | Non-U.s. |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Service cost | \$ | 1,144 | \$ | 1,057 | \$ | 1,272 | \$ | 1,006 |
| Interest cost |  | 2,825 |  | 1,645 |  | 3,051 |  | 1,632 |
| Expected return on plan assets |  | $(3,989)$ |  | (814) |  | $(3,361)$ |  | (773) |
| Net amortization |  | 4,482 |  | 731 |  | 4,244 |  | 244 |
| Net periodic benefit cost | \$ | 4,462 | \$ | 2,619 | \$ | 5,206 | \$ | 2,109 |


|  | Other Postretirement Benefits |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
|  | (In Thousands) |  |  |  |  |  |  |  |
| Service cost | \$ | 241 | \$ | 191 | \$ | 726 | \$ | 572 |
| Interest cost |  | 226 |  | 230 |  | 680 |  | 687 |
| Net amortization |  | 6 |  | (37) |  | 17 |  | (111) |
| Net periodic benefit cost | \$ | 473 | \$ | 384 | \$ | 1,423 | \$ | 1,148 |

The Company previously disclosed in its financial statements for the year ended December 31, 2012, that it expected to contribute approximately $\$ 7.0$ million to its defined benefit plans and $\$ 0.9$ million to its other postretirement benefit plans in 2013. As of September 30, 2013, $\$ 6.0$ million of contributions have been made to the defined benefit plans and $\$ 0.6$ million has been made to its other postretirement benefit plans. The Company presently anticipates contributing up to an additional $\$ 0.5$ million in 2013 to fund these plans.

## 17. Legal Proceedings

The Company is party to various legal proceedings arising in the ordinary course of business, none of which are expected to have a material impact on its business, financial condition, results of operations or cash flows.

## 18. Income Taxes

The Company's provision for income taxes is based upon estimated annual tax rates for the year applied to federal, state and foreign income. The provision for income taxes increased to $\$ 22.8$ million in the third quarter of 2013 from $\$ 20.1$ million in the third quarter of 2012. The effective tax rate decreased to $26.3 \%$ for the third quarter of 2013 compared to $28.6 \%$ in the third quarter of 2012 due to discrete tax benefits and the mix of global pre-tax income among jurisdictions.

The provision for income taxes increased to $\$ 72.8$ million in the first nine months of 2013 from $\$ 65.4$ million in the same period of 2012. The effective tax rate decreased to $27.9 \%$ for the first nine months of 2013 compared to $29.5 \%$ in the same period of 2012 primarily due to discrete tax benefits, the enactment of the American Taxpayer Relief Act of 2012 on January 2, 2013, which reinstated the U.S. R\&D credit retroactively to January 1, 2012, as well as the mix of global pre-tax income among jurisdictions.

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction, and various state and foreign jurisdictions. Due to the potential for resolution of federal, state and foreign examinations, and the expiration of various statutes of limitation, it is reasonably possible that the Company's gross unrecognized tax benefits balance may change within the next twelve months by a range of zero to $\$ 1.5$ million.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## Cautionary Statement Under the Private Securities Litigation Reform Act

The "Overview and Outlook" and the "Liquidity and Capital Resources" sections of this Management’s Discussion and Analysis of Financial Condition and Results of Operations contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements relate to, among other things, operating results and are indicated by words or phrases such as "expects," "should," "will," and similar words or phrases. These statements are subject to inherent uncertainties and risks that could cause actual results to differ materially from those statements. The risks and uncertainties include, but are not limited to, those risks and uncertainties identified under the heading "Risk Factors" in item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012, and information contained in subsequent reports filed by IDEX with the Securities and Exchange Commission. Investors are cautioned not to rely unduly on forward-looking statements when evaluating the information presented here.

## Overview and Outlook

IDEX is an applied solutions company specializing in fluid and metering technologies, health and science technologies, and fire, safety and other diversified products built to customers' specifications. IDEX's products are sold in niche markets to a wide range of industries throughout the world. Accordingly, IDEX's businesses are affected by levels of industrial activity and economic conditions in the U.S. and in other countries where it does business and by the relationship of the U.S. dollar to other currencies. Levels of capacity utilization and capital spending in certain industries and overall industrial activity are among the factors that influence the demand for IDEX's products.

The Company has three reportable business segments: Fluid \& Metering Technologies, Health \& Science Technologies and Fire \& Safety/Diversified Products. Within these three reportable segments, the Company maintains six platforms, where we will invest in organic growth and acquisitions with a strategic view towards a platform with the potential for at least $\$ 500$ million in revenue, and eight groups, where we will focus on organic growth and strategic acquisitions. The Fluid \& Metering Technologies segment is comprised of the Energy, Diaphragm \& Dosing Pump Technology, and Chemical, Food \& Process platforms as well as the Water Services \& Technology and Agricultural groups. The Health \& Science Technologies segment is comprised of the IDEX Optics \& Photonics, Scientific Fluidics and Material Process Technologies platforms, as well as the Sealing Solutions and the Industrial groups. The Fire \& Safety/Diversified Products segment is comprised of the Dispensing, Rescue, Band-It, and Fire Suppression groups.

The Fluid \& Metering Technologies segment designs, produces and distributes positive displacement pumps, flow meters, injectors, and other fluidhandling pump modules and systems and provides flow monitoring and other services for the food, chemical, general industrial, water and wastewater, agricultural and energy industries.

The Health \& Science Technologies segment designs, produces and distributes a wide range of precision fluidics, rotary lobe pumps, centrifugal and positive displacement pumps, roll compaction and drying systems used in beverage, food processing, pharmaceutical and cosmetics, pneumatic components and sealing solutions, very high precision, low-flow rate pumping solutions required in analytical instrumentation, clinical diagnostics and drug discovery, high performance molded and extruded, biocompatible medical devices and implantables, air compressors used in medical, dental and industrial applications, optical components and coatings for applications in the fields of scientific research, defense, biotechnology, aerospace, telecommunications and electronics manufacturing, laboratory and commercial equipment used in the production of micro and nano scale materials, precision photonic solutions used in life sciences, research and defense markets, and precision gear and peristaltic pump technologies that meet exacting original equipment manufacturer specifications.

The Fire \& Safety/Diversified Products segment produces firefighting pumps and controls, rescue tools, lifting bags and other components and systems for the fire and rescue industry, and engineered stainless steel banding and clamping devices used in a variety of industrial and commercial applications, precision equipment for dispensing, metering and mixing colorants and paints used in a variety of retail and commercial businesses around the world.

Some of our key financial highlights for the three months ended September 30, 2013 are as follows:

- Sales of $\$ 491$ million increased $2 \%$; organic sales - excluding acquisitions and foreign currency translation - were up $1 \%$.
- Operating income of $\$ 97.4$ million increased $21 \%$.
- Net income increased $27 \%$ to $\$ 63.8$ million.
- Diluted EPS of \$0.78 increased 18 cents, or 30\%, compared to 2012.

Some of our key financial highlights for the nine months ended September 30, 2013 are as follows:

- Sales of $\$ 1,504$ million increased $3 \%$; organic sales - excluding acquisitions and foreign currency translation - were up slightly.
- Operating income of $\$ 291.6$ million increased $15 \%$.
- Net income increased $20 \%$ to $\$ 187.7$ million.
- Diluted EPS of \$2.27 increased 40 cents, or 21\%, compared to 2012.

Our projected fourth quarter 2013 EPS is in the range of $\$ 0.78$ to $\$ 0.80$. Given the Company's current outlook and the projection of $2 \%$ organic revenue growth for the year, we have increased our full year EPS outlook - we now expect full year 2013 diluted EPS of $\$ 3.05$ to $\$ 3.07$.

## Results of Operations

The following is a discussion and analysis of our results of operations for the three and nine month periods ended September 30, 2013 and 2012. Segment operating income excludes unallocated corporate operating expenses.

In this report, references to organic sales, a non-GAAP measure, refers to sales from continuing operations calculated according to generally accepted accounting principles in the United States but excludes (1) sales from acquired businesses during the first twelve months of ownership and (2) the impact of foreign currency translation. The portion of sales attributable to foreign currency translation is calculated as the difference between (a) the period-to-period change in organic sales and (b) the period-to-period change in organic sales after applying prior period foreign exchange rates to the current year period. Management believes that reporting organic sales provides useful information to investors by helping identify underlying growth trends in our business and facilitating easier comparisons of our revenue performance with prior and future periods and to our peers. The Company excludes the effect of foreign currency translation from organic sales because foreign currency translation is not under management's control, is subject to volatility and can obscure underlying business trends. The Company excludes the effect of acquisitions because the nature, size, and number of acquisitions can vary dramatically from period to period and between the Company and its peers and can also obscure underlying business trends and make comparisons of long-term performance difficult.

Management's primary measurements of segment performance are sales, operating income, and operating margin. In addition, due to the highly acquisitive nature of the Company, the determination of operating income includes amortization of acquired intangible assets and, as a result, management reviews depreciation and amortization as a percentage of sales. These measures are monitored by management and significant changes in operating results versus current trends in end markets and variances from forecasts are analyzed with segment management.

## Consolidated Results in the Three Months Ended September 30, 2013 Compared with the Same Period of 2012

| (In thousands) | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Net sales | \$ | 490,617 | \$ | 479,859 |
| Operating income |  | 97,369 |  | 80,588 |
| Operating margin |  | 19.8\% |  | 16.8\% |
| Depreciation and amortization | \$ | 19,779 | \$ | 19,545 |
| Depreciation and amortization as a percentage of net sales |  | 4.0\% |  | 4.1\% |

Sales in the three months ended September 30, 2013 were $\$ 490.6$ million, a $2 \%$ increase from the comparable period last year. This increase reflects a $1 \%$ increase in organic sales and $1 \%$ from acquisitions (Matcon - July 2012 and FTL - March 2013). Organic sales to customers outside the U.S. represented approximately $51 \%$ of total sales in the third quarter of 2013 compared with $49 \%$ in the same period in 2012.

For the third quarter of 2013, Fluid \& Metering Technologies contributed $43 \%$ of sales and $47 \%$ of operating income; Health \& Science Technologies accounted for $36 \%$ of sales and $33 \%$ of operating income; and Fire \& Safety/Diversified Products represented $21 \%$ of sales and $20 \%$ of operating income.

Gross profit of $\$ 211.5$ million in the third quarter of 2013 increased $\$ 16.7$ million, or $9 \%$, from the third quarter of 2012. Gross profit as a percentage of sales, or gross margin, was $43.1 \%$ in the third quarter of 2013 and $40.6 \%$ for the same period in 2012. The increase in gross margin primarily reflects volume leverage, improved productivity and benefits from prior period restructuring activities.

Selling, general and administrative ("SG\&A") expenses increased to $\$ 114.1$ million in the third quarter of 2013 from $\$ 107.2$ million in 2012. The $\$ 6.9$ million increase reflects approximately $\$ 1.6$ million of incremental costs from new acquisitions and $\$ 5.3$ million of volume related expenses. As a percentage of sales, SG\&A expenses were $23.3 \%$ for 2013 and $22.3 \%$ for 2012.

During the three months ended September 30, 2012, the Company recorded pre-tax restructuring expenses totaling $\$ 7.1$ million. These restructuring expenses were mainly attributable to employee severance related to employee reductions across various functional areas, the termination of a defined benefit pension plan and facility rationalization resulting from the Company's cost savings initiatives.

Operating income of $\$ 97.4$ million and operating margin of $19.8 \%$ in the third quarter of 2013 were up from the $\$ 80.6$ million of operating income and $16.8 \%$ of operating margin recorded during the same period in 2012, primarily due to an increase in volume, improved productivity and benefits from our structural cost actions taken in the prior year, as well as third quarter 2012 operating margin being negatively impacted by $\$ 7.1$ million of restructuring charges.

Other expense, net was $\$ 0.2$ million in the third quarter of 2013 compared with $\$ 0.1$ million of income recorded in the third quarter of 2012, primarily due to higher losses on foreign currency.

Interest expense of $\$ 10.6$ million in the third quarter of 2013 increased slightly from $\$ 10.5$ million during the same period in 2012.
The provision for income taxes is based upon estimated annual tax rates for the year applied to federal, state and foreign income. The provision for income taxes increased to $\$ 22.8$ million in the third quarter of 2013 compared to $\$ 20.1$ million in the third quarter of 2012. The effective tax rate decreased to $26.3 \%$ for the third quarter of 2013 compared to $28.6 \%$ in the third quarter of 2012 due to discrete tax benefits and the mix of global pre-tax income among jurisdictions.

Net income for the third quarter of $\$ 63.8$ million increased from the $\$ 50.1$ million during the same period in 2012. Diluted earnings per share in the third quarter of 2013 of $\$ 0.78$ increased $\$ 0.18$, or $30 \%$, compared with the third quarter 2012.

## Fluid \& Metering Technologies Segment

| (In thousands) | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Net sales | \$ | 212,337 | \$ | 198,000 |
| Operating income |  | 51,736 |  | 41,649 |
| Operating margin |  | 24.4\% |  | 21.0\% |
| Depreciation and amortization | \$ | 6,981 | \$ | 7,246 |
| Depreciation and amortization as a percentage of net sales |  | 3.3\% |  | 3.7\% |

Sales of $\$ 212.3$ million increased $\$ 14.3$ million, or $7 \%$, in the third quarter of 2013 compared with the same period of 2012. This sales increase reflects a $6 \%$ increase in organic sales and $1 \%$ favorable foreign currency translation. In the third quarter of 2013 , organic sales increased approximately $7 \%$ domestically and $5 \%$ internationally. Organic sales to customers outside the U.S. were approximately $46 \%$ of total segment sales during the third quarter of 2013, compared with $48 \%$ in the same period of 2012.

Sales increased across all platforms and groups of the Fluid \& Metering Technologies segment, compared to the third quarter of 2012. The increase within our Energy platform was primarily due to strength of electronic retrofits in the North American market as well as international aviation orders. Sales increased within our Chemical, Food \& Process platform primarily due to strength within our chemical markets, while our core markets of Germany and North America distribution remain stable. The sales increase within our Diaphragm \& Dosing Pump Technology platform is mainly attributable to strength in the oil and gas markets. Sales within our Agricultural group increased due to an early order pattern and new product introductions. The sales increase within our Water Services \& Technology group is primarily attributable to increased quote activity in North America and stability in Northern Europe and Asia.

Operating income and operating margin of $\$ 51.7$ million and $24.4 \%$, respectively, were higher than the $\$ 41.6$ million and $21.0 \%$ recorded in the third quarter of 2012, primarily due to volume leverage, operational execution, and the continued benefit of cost-out actions along with 2012 being negatively impacted by $\$ 0.7$ million of restructuring charges.

## Health \& Science Technologies Segment

|  | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2013 |  | 2012 |  |
| Net sales | \$ | 178,628 | \$ | 176,225 |
| Operating income |  | 36,775 |  | 27,305 |
| Operating margin |  | 20.6\% |  | 15.5\% |
| Depreciation and amortization | \$ | 10,798 | \$ | 10,273 |
| Depreciation and amortization as a percentage of net sales |  | 6.0\% |  | 5.8\% |

Sales of $\$ 178.6$ million increased $\$ 2.4$ million, or $1 \%$, in the third quarter of 2013 compared with the same period of 2012. This increase reflects a $2 \%$ decrease in organic sales, $4 \%$ growth from acquisitions (Matcon and FTL) and $1 \%$ unfavorable foreign currency translation. In the third quarter of 2013, organic sales decreased $9 \%$ domestically and increased $5 \%$ internationally. Organic sales to customers outside the U.S. were approximately $54 \%$ of total segment sales in the third quarter of 2013, compared with $48 \%$ in the third quarter of 2012.

Sales within our Material Process Technologies platform increased compared to the third quarter of 2012 primarily due to the Matcon acquisition and strength in the Asian food and pharmaceutical markets. Sales increased compared to the third quarter of 2012 within our Scientific Fluidics platform due to growth in the North American and Western European markets, driven by new product introductions and gains in market share. Sales within our Sealing Solutions group increased compared to the third quarter of 2012 due to the acquisition of FTL and strong sales to the oil \& gas and scientific markets. Sales within our Optics and Photonics platform decreased compared to the third quarter of 2012 due to the exit of low margin businesses at the end of 2012 and weakness in the semiconductor market. Sales within our Industrial group decreased compared to the third quarter of 2012 due to certain OEM business from the prior year not repeating in the current year.

Operating income and operating margin of $\$ 36.8$ million and $20.6 \%$, respectively, in the third quarter of 2013 were higher than the $\$ 27.3$ million and $15.5 \%$ recorded in the third quarter of 2012, primarily due to acquisitions, improved productivity and benefits from prior period restructuring actions along with the third quarter of 2012 being negatively impacted by $\$ 3.2$ million of restructuring charges.

## Fire \& Safety/Diversified Products Segment

|  | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2013 |  | 2012 |  |
| Net sales | \$ | 101,077 | \$ | 108,199 |
| Operating income |  | 22,119 |  | 24,738 |
| Operating margin |  | 21.9\% |  | 22.9\% |
| Depreciation and amortization | \$ | 1,726 | \$ | 1,622 |
| Depreciation and amortization as a percentage of net sales |  | 1.7\% |  | 1.5\% |

Sales of $\$ 101.1$ million decreased $\$ 7.1$ million, or $6 \%$, in the third quarter of 2013 compared with the third quarter of 2012 . This decrease reflects a $7 \%$ decrease in organic sales and $1 \%$ favorable foreign currency translation. In the third quarter of 2013, organic sales decreased $12 \%$ domestically and $3 \%$ internationally. Organic sales to customers outside the U.S. were approximately $55 \%$ of total segment sales in the third quarter of 2013, compared with $54 \%$ in the third quarter of 2012.

Sales within our Dispensing group decreased as 2012 third quarter sales included a large replenishment order; however, North American demand continued to gain traction with a large equipment order, and the X-Smart product drove market share gains in Europe and emerging markets. The sales increase within our Band-It group was driven by new vehicle platforms in North America and continued cable management shipments in China. Sales within our Fire Suppression group increased slightly as a result of strong China project orders. Sales within our Rescue group decreased slightly as a result of project funding delays in China, offset by a slight improvement in the Eastern Europe market.

Operating income and operating margin of $\$ 22.1$ million and $21.9 \%$, respectively, were lower than the $\$ 24.7$ million and $22.9 \%$ recorded in the third quarter of 2012, primarily due to lower volume and unfavorable product mix across the segment. The 2012 operating margin was also negatively impacted by $\$ 2.1$ million of restructuring charges.

## Consolidated Results in the Nine Months Ended September 30, 2013 Compared with the Same Period of 2012

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2013 |  | 2012 |  |
| Net sales | \$ | 1,503,510 | \$ | 1,463,420 |
| Operating income |  | 291,640 |  | 253,807 |
| Operating margin |  | 19.4\% |  | 17.4\% |
| Depreciation and amortization | \$ | 59,695 | \$ | 57,938 |
| Depreciation and amortization as a percentage of net sales |  | 4.0\% |  | 4.0\% |

Sales in the nine months ended September 30, 2013 were $\$ 1,503.5$ million, a $3 \%$ increase from the comparable period last year. This increase reflects a $1 \%$ increase in organic sales and a 2\% increase from acquisitions (ERC - April 2012, Matcon - July 2012 and FTL - March 2013). Organic sales to customers outside the U.S. represented approximately $50 \%$ of total sales in both periods.

For the first nine months of 2013, Fluid \& Metering Technologies contributed $43 \%$ of sales and $47 \%$ of operating income; Health \& Science Technologies accounted for $35 \%$ of sales and $31 \%$ of operating income; and Fire \& Safety/Diversified Products represented $22 \%$ of sales and $22 \%$ of operating income.

Gross profit of $\$ 646.4$ million in the first nine months of 2013 increased $\$ 45.5$ million, or $8 \%$, from the same period in 2012. Gross margin of $43.0 \%$ in the first nine months of 2013 increased from $41.1 \%$ during the same period in 2012. The increase in gross margin primarily resulted from an increase in volume and benefits from the Company's structural cost actions taken in prior years.

Selling, general and administrative expenses increased to $\$ 354.7$ million in the first nine months of 2013 from $\$ 332.4$ million during the same period of 2012. The change reflects an increase of approximately $\$ 9.2$ million for incremental costs from new acquisitions and an increase in volume related expenses of $\$ 13.1$ million. As a percentage of sales, SG\&A expenses were $23.6 \%$ for the first nine months of 2013 and $22.7 \%$ for the same period of 2012.

During the nine months ended September 30, 2012, the Company recorded pre-tax restructuring expenses totaling $\$ 14.6$ million. These restructuring expenses were mainly attributable to employee severance related to employee reductions across various functional areas and facility rationalization resulting from the Company's cost savings initiatives.

Operating income of $\$ 291.6$ million in the first nine months of 2013 was up from the $\$ 253.8$ million recorded during the same period in 2012, primarily reflecting an increase in volume, improved productivity and restructuring-related charges recorded in 2012. Operating margin of $19.4 \%$ in the first nine months of 2013 was up from $17.3 \%$ during the same period of 2012, primarily due to increased volume, productivity, and benefits from the Company's structural cost actions taken in prior years along with 2012 being negatively impacted by $\$ 14.6$ million of restructuring charges.

Other income, net of $\$ 0.5$ million in the first nine months of 2013 was up $\$ 0.5$ million compared with the same period in 2012, primarily due to higher gains on foreign currency transactions.

Interest expense was $\$ 31.7$ million in the first nine months of 2013 and 2012.
The provision for income taxes is based upon estimated annual tax rates for the year applied to federal, state and foreign income. The provision for income taxes of $\$ 72.8$ million for the first nine months of 2013 increased compared to $\$ 65.4$ million recorded in the same period of 2012. The effective tax rate decreased to $27.9 \%$ for the first nine months of 2013 compared to $29.5 \%$ in the same period of 2012 primarily due to discrete tax benefits, the enactment of the American Taxpayer Relief Act of 2012 on January 2, 2013, which reinstated the U.S. R\&D credit retroactively to January 1, 2012, as well as the mix of global pre-tax income among jurisdictions.

Net income in the first nine months of 2013 of $\$ 187.7$ million increased from $\$ 156.6$ million during the same period of 2012. Diluted earnings per share in the first nine months of 2013 of $\$ 2.27$ increased $\$ 0.40$, or $21 \%$, compared with the same period in 2012.

## Fluid \& Metering Technologies Segment

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2013 |  | 2012 |  |
| Net sales | \$ | 649,580 | \$ | 621,433 |
| Operating income |  | 155,930 |  | 132,477 |
| Operating margin |  | 24.0\% |  | 21.3\% |
| Depreciation and amortization | \$ | 20,953 | \$ | 22,194 |
| Depreciation and amortization as a percentage of net sales |  | 3.2\% |  | 3.6\% |

Sales of $\$ 649.6$ million increased $\$ 28.1$ million, or $5 \%$, in the first nine months of 2013 compared with the same period of 2012. This reflects a $4 \%$ increase in organic sales and $1 \%$ favorable foreign currency translation. In the first nine months of 2013, organic sales increased $6 \%$ domestically and $2 \%$ internationally. Organic sales to customers outside the U.S. were approximately $45 \%$ of total segment sales during the first nine months of 2013, compared with $47 \%$ during the same period in 2012.

Sales within our Energy platform increased in the first nine months of 2013 compared to the same period of 2012, due to a stronger than anticipated North American LPG market, international aviation and project sales to emerging markets. Sales within our Chemical Food \& Process platform increased compared to the first nine months of 2012 based on strength in the chemical markets and large projects in emerging markets, partially offset by weak general industrial demand. Sales within our Agriculture group increased due to higher demand in North America and new product introductions. Diaphragm \& Dosing Pump Technology platform sales increased slightly compared to the first nine months of 2012 due to growth within our North American markets and low growth within the European and Asian markets. Our Water Services \& Technology group saw increased sales in the first nine months of 2013 compared to the same period in 2012 based on demand for new systems and increased order activity in the North American municipal water markets.

Operating income and operating margin of $\$ 155.9$ million and $24.0 \%$, respectively, were higher than the $\$ 132.5$ million and $21.3 \%$ recorded in the first nine months of 2012, primarily due to increased volume, operational execution, benefits from the Company's structural cost actions taken in prior years and 2012 being negatively impacted by $\$ 3.7$ million of restructuring charges.

## Health \& Science Technologies Segment

| (In thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Net sales | \$ | 532,363 | \$ | 520,574 |
| Operating income |  | 103,564 |  | 84,711 |
| Operating margin |  | 19.5\% |  | 16.3\% |
| Depreciation and amortization | \$ | 32,537 | \$ | 29,293 |
| Depreciation and amortization as a percentage of net sales |  | 6.1\% |  | 5.6\% |

Sales of $\$ 532.4$ million increased $\$ 11.8$ million, or $2 \%$, in the first nine months of 2013 compared with the same period in 2012. This reflects $7 \%$ growth from acquisitions (ERC, Matcon and FTL), partially offset by a $4 \%$ decrease in organic sales and $1 \%$ unfavorable foreign currency translation. In the first nine months of 2013, organic sales decreased $4 \%$ both domestically and internationally. Organic sales to customers outside the U.S. were approximately $52 \%$ of total segment sales in the first nine months of 2013 compared with $50 \%$ during the same period in 2012.

Sales within our Material Process Technologies platform increased compared to the first nine months of 2012 due to a full nine months of sales from Matcon, which was acquired in July 2012, and strength in the Asian food and pharmaceutical markets. Sales within our Scientific Fluidics platform increased compared to the first nine months of 2012 due to gaining market share through new product introductions as well as strengthening within the North American and Western European markets. Sales within the Sealing Solutions group increased compared to the first nine months of 2012 due to the acquisition of FTL in March 2013 as well as strong sales in the scientific and oil \& gas markets. Sales within our Optics and Photonics platform decreased compared to the first nine months of 2012 due to our exit of low margin businesses at the end of 2012, partially offset by a stabilization within the industrial, semiconductor and defense markets. Sales within our Industrial group decreased compared to the first nine months of 2012 due to lower North American distributor sales, partially offset by slightly higher sales in the automotive end markets.

Operating income and operating margin of $\$ 103.6$ million and $19.5 \%$, respectively, in the first nine months of 2013 was up from the $\$ 84.7$ million and $16.3 \%$ recorded in the same period of 2012, primarily due to increased volume, productivity, cost savings from our prior period restructuring actions and 2012 being negatively impacted by $\$ 5.8$ million of restructuring charges.

## Fire \& Safety/Diversified Products Segment

| (In thousands) | Nine Months EndedSeptember 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Net sales | \$ | 326,826 | \$ | 328,173 |
| Operating income |  | 74,027 |  | 74,524 |
| Operating margin |  | 22.7\% |  | 22.7\% |
| Depreciation and amortization | \$ | 5,175 | \$ | 5,225 |
| Depreciation and amortization as a percentage of net sales |  | 1.6\% |  | 1.6\% |

Sales of $\$ 326.8$ million decreased $\$ 1.3$ million in the first nine months of 2013 compared with the same period in 2012. This reflects $-1 \%$ organic growth offset by $1 \%$ favorable foreign currency translation. In the first nine months of 2013, organic sales decreased $2 \%$ domestically and increased $1 \%$ internationally. Organic sales to customers outside the U.S. were approximately 57\% of total segment sales in the first nine months of 2013 and 2012.

Sales within our Dispensing group decreased as a result of softness within the European markets. The sales increase within our Band-It group was driven by new vehicle platforms in North America and continued cable management shipments in China. Sales within our Fire Suppression group increased as a result of demand in international markets, particularly China and Eastern Europe, and new products in adjacent markets. Sales within our Rescue group increased as a result of robust demand for rescue tools from emerging markets.

Operating income of $\$ 74.0$ million was lower than the $\$ 74.5$ million recorded in the first nine months of 2012, primarily due to lower volume and unfavorable product mix across the segment. Operating margin was $22.7 \%$ in the first nine months of 2013 and 2012. The 2012 operating margin was negatively impacted by $\$ 3.6$ million of restructuring charges.

## Liquidity and Capital Resources

At September 30, 2013, working capital was $\$ 641.7$ million and the current ratio was 3.1 to 1 . Cash flows from operating activities for the first nine months of 2013 increased $\$ 59.4$ million, or $25 \%$, to $\$ 299.9$ million compared to the first nine months of 2012 mainly due to higher earnings and improved working capital utilization.

Cash flows provided by operating activities were more than adequate to fund capital expenditures of $\$ 23.1$ million and $\$ 28.1$ million in the first nine months of 2013 and 2012, respectively. Capital expenditures were generally for machinery and equipment that improved productivity, tooling, business system technology and replacement of equipment and facilities. Management believes that the Company has sufficient capacity in its plants and equipment to meet expected needs for future growth.

The Company maintains the Revolving Facility, which is a $\$ 700.0$ million unsecured, multi-currency bank credit facility expiring on June 27, 2016. At September 30, 2013, there were $\$ 20$ million of outstanding borrowings under the Revolving Facility and outstanding letters of credit totaled approximately $\$ 9.1$ million. The net available borrowing capacity under the Revolving Facility at September 30, 2013, was approximately $\$ 670.9$ million. Borrowings under the Revolving Facility bear interest, at either an alternate base rate or an adjusted LIBOR rate plus, in each case, an applicable margin. Such applicable margin is based on the Company's senior, unsecured, long-term debt rating and can range from $.875 \%$ to $1.70 \%$. Based on the Company's credit rating at September 30, 2013, the applicable margin was $1.05 \%$. Interest is payable (a) in the case of base rate loans, quarterly, and (b) in the case of LIBOR rate loans, on the maturity date of the borrowing, or quarterly from the effective date for borrowings exceeding three months. An annual Revolving Facility fee, also based on the Company's credit rating, is currently 20 basis points and is payable quarterly.

On June 9, 2010, the Company completed a private placement of $€ 81.0$ million ( $\$ 96.8$ million) aggregate principal amount of $2.58 \%$ Series 2010 Senior Euro Notes due June 9, 2015 ("2.58\% Senior Euro Notes") pursuant to a Master Note Purchase Agreement, dated June 9, 2010 (the "Purchase Agreement"). The Purchase Agreement provides for the issuance of additional series of notes in the future, provided that the aggregate principal amount outstanding under the agreement at any time does not exceed $\$ 750.0$ million. The $2.58 \%$ Senior Euro Notes bear interest at a rate of $2.58 \%$ per annum, which is payable semiannually in arrears on each June 9th and December 9th and will mature on June 9, 2015. The 2.58\% Senior Euro Notes are unsecured
obligations of the Company and rank pari passu in right of payment with all of the Company's other senior debt. The Company may at any time prepay all or any portion of the $2.58 \%$ Senior Euro Notes; provided that any such portion is greater than $5 \%$ of the aggregate principal amount of Notes then outstanding under the Purchase Agreement. In the event of a prepayment, the Company would be required to pay an amount equal to par plus accrued interest plus a make-whole premium. The Purchase Agreement contains certain covenants that restrict the Company's ability to, among other things, transfer or sell assets, create liens and engage in certain mergers or consolidations. In addition, the Company must comply with a leverage ratio and interest coverage ratio as set forth in the Purchase Agreement. The Purchase Agreement provides for customary events of default. In the case of an event of default arising from specified events of bankruptcy or insolvency, all outstanding $2.58 \%$ Senior Euro Notes will become due and payable immediately without further action or notice. In the case of payment events of defaults, any holder of the $2.58 \%$ Senior Euro Notes affected thereby may declare all the $2.58 \%$ Senior Euro Notes held by it due and payable immediately. In the case of any other event of default, a majority of the holders of the $2.58 \%$ Senior Euro Notes may declare all the 2.58\% Senior Euro Notes to be due and payable immediately.

On December 6, 2010, the Company completed a public offering of $\$ 300.0$ million $4.5 \%$ senior notes due December 15 , 2020 (" $4.5 \%$ Senior Notes"). The net proceeds from the offering of $\$ 295.7$ million, after deducting a $\$ 1.6$ million issuance discount, a $\$ 1.9$ million underwriting commission and $\$ 0.8$ million offering expenses, were used to repay $\$ 250.0$ million of outstanding bank indebtedness, with the balance used for general corporate purposes. The $4.5 \%$ Senior Notes bear interest at a rate of $4.5 \%$ per annum, which is payable semi-annually in arrears on each June 15th and December 15th. The Company may redeem all or a portion of the $4.5 \%$ Senior Notes at any time prior to maturity at the redemption prices set forth in the Note Indenture governing the $4.5 \%$ Senior Notes. The Company may issue additional debt from time to time pursuant to the Indenture. The Indenture and $4.5 \%$ Senior Notes contain covenants that limit the Company's ability to, among other things, incur certain liens securing indebtedness, engage in certain sale-leaseback transactions, and enter into certain consolidations, mergers, conveyances, transfers or leases of all or substantially all the Company's assets. The terms of the $4.5 \%$ Senior Notes also require the Company to make an offer to repurchase the $4.5 \%$ Senior Notes upon a change of control triggering event (as defined in the Indenture) at a price equal to $101 \%$ of their principal amount plus accrued and unpaid interest, if any.

On December 9, 2011, the Company completed a public offering of $\$ 350.0$ million $4.2 \%$ senior notes due December 15 , 2021 (" $4.2 \%$ Senior Notes"). The net proceeds from the offering of $\$ 346.2$ million, after deducting a $\$ 0.9$ million issuance discount, a $\$ 2.3$ million underwriting commission and $\$ 0.6$ million offering expenses, were used to repay $\$ 306.0$ million of outstanding bank indebtedness, with the balance used for general corporate purposes. The $4.2 \%$ Senior Notes bear interest at a rate of $4.2 \%$ per annum, which is payable semi-annually in arrears on each June 15th and December 15th. The Company may redeem all or a portion of the $4.2 \%$ Senior Notes at any time prior to maturity at the redemption prices set forth in the Note Indenture governing the $4.2 \%$ Senior Notes. The Company may issue additional debt from time to time pursuant to the Indenture. The Indenture and $4.2 \%$ Senior Notes contain covenants that limit the Company's ability to, among other things, incur certain liens securing indebtedness, engage in certain sale-leaseback transactions, and enter into certain consolidations, mergers, conveyances, transfers or leases of all or substantially all the Company's assets. The terms of the $4.2 \%$ Senior Notes also require the Company to make an offer to repurchase the $4.2 \%$ Senior Notes upon a change of control triggering event (as defined in the Indenture) at a price equal to $101 \%$ of their principal amount plus accrued and unpaid interest, if any.

On April 15, 2010, the Company entered into a forward starting interest rate contract with a notional amount of $\$ 300.0$ million with a settlement date in December 2010. This contract was entered into in anticipation of the issuance of the $4.5 \%$ Senior Notes and was designed to lock in the market interest rate as of April 15, 2010. In December 2010, the Company settled and paid this interest rate contract for $\$ 31.0$ million. The $\$ 31.0$ million is being amortized into interest expense over the 10 year term of the $4.5 \%$ Senior Notes, which results in an effective interest rate of $5.8 \%$.

On July 12, 2011, the Company entered into a forward starting interest rate contract with a notional amount of \$350.0 million and a settlement date of September 30, 2011. This contract was entered into in anticipation of the issuance of the $4.2 \%$ Senior Notes and was designed to lock in the market interest rate as of July 12, 2011. On September 29, 2011, the Company settled this interest rate contract for $\$ 34.7$ million with a payment made on October 3 , 2011. Simultaneously, the Company entered into a separate interest rate contract with a notional amount of $\$ 350.0$ million and a settlement date of February 28 , 2012. The contract was entered into in anticipation of the expected issuance of the $4.2 \%$ Senior Notes and was designed to maintain the market rate as of July 12, 2011. In December 2011, the Company settled and paid the September interest rate contract for $\$ 4.0$ million, resulting in a total settlement of $\$ 38.7$ million. Of the $\$ 38.7$ million, $\$ 0.8$ was recognized as other expense in 2011 and the balance of $\$ 37.9$ million is being amortized into interest expense over the 10 year term of the $4.2 \%$ Senior Notes, which results in an effective interest rate of $5.3 \%$.

There are two key financial covenants that the Company is required to maintain in connection with the Revolving Facility and $2.58 \%$ Senior Euro Notes. The most restrictive financial covenants under these debt instruments require a minimum interest coverage ratio of 3.0 to 1 and a maximum leverage ratio of 3.25 to 1 . At September 30, 2013, the Company was in compliance with both of these financial covenants, as the Company's interest coverage ratio was 11.05 to 1 and the leverage ratio was 1.75 to

1. There are no financial covenants relating to the $4.5 \%$ Senior Notes or $4.2 \%$ Senior Notes; however, both are subject to cross-default provisions.

On October 22, 2012, the Company's Board of Directors approved a $\$ 200.0$ million increase in the authorized level for repurchases of common stock. Repurchases under the program will be funded with future cash flow generation or cash available under the revolving facility. During the first nine months of 2013, the Company purchased a total of 2.5 million shares at a cost of $\$ 139.9$ million, of which $\$ 2.7$ million was settled in October 2013. As of September 30, 2013, the Company had $\$ 95.4$ million remaining from the October 22, 2012 authorized repurchase.

The Company believes current cash, cash from operations and cash available under the Revolving Facility will be sufficient to meet its operating cash requirements, planned capital expenditures, interest on all borrowings, pension and postretirement funding requirements, authorized share repurchases and annual dividend payments to holders of the Company's stock for the remainder of 2013 and 2014. Additionally, in the event that suitable businesses are available for acquisition upon acceptable terms, the Company may obtain all or a portion of the financing for these acquisitions through the incurrence of additional borrowings. As of September 30, 2013, $\$ 20.0$ million was outstanding under the Revolving Facility, with $\$ 9.1$ million of outstanding letters of credit, resulting in net available borrowing capacity under the Revolving Facility at September 30, 2013 of approximately $\$ 670.9$ million.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

The Company is subject to market risk associated with changes in foreign currency exchange rates and interest rates. The Company may, from time to time, enter into foreign currency forward contracts and interest rate swaps on its debt when it believes there is a financial advantage in doing so. A treasury risk management policy, adopted by the Board of Directors, describes the procedures and controls over derivative financial and commodity instruments, including foreign currency forward contracts and interest rate swaps. Under the policy, the Company does not use derivative financial or commodity instruments for trading purposes, and the use of these instruments is subject to strict approvals by senior officers. Typically, the use of derivative instruments is limited to foreign currency forward contracts and interest rate swaps on the Company's outstanding long-term debt.

The Company's foreign currency exchange rate risk is limited principally to the Euro, British Pound, Canadian Dollar, Japanese Yen, Indian Rupee and Chinese Renminbi. The Company manages its foreign exchange risk principally through invoicing customers in the same currency as the source of products. The effect of transaction gains and losses is reported within other income (expense)-net on the Consolidated Statements of Operations.

The Company's interest rate exposure is primarily related to the $\$ 784.4$ million of total debt outstanding at September 30, 2013. Approximately 3\% of the debt is priced at interest rates that float with the market. A 50 basis point movement in the interest rate on the floating rate debt would result in an approximate $\$ 0.1$ million annualized increase or decrease in interest expense and cash flows. The remaining debt is fixed rate debt.

## Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As required by Rule 13a-15(b) promulgated under the Securities Exchange Act, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, the Company’s Chief Executive Officer and Chief Financial Officer concluded as of September 30, 2013, that the Company's disclosure controls and procedures were effective.

There has been no change in the Company's internal controls over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings.

The Company and six of its subsidiaries are presently named as defendants in a number of lawsuits claiming various asbestos-related personal injuries, allegedly as a result of exposure to products manufactured with components that contained asbestos. These components were acquired from third party suppliers, and were not manufactured by any of the subsidiaries. To date, the majority of the Company's settlements and legal costs, except for costs of coordination, administration, insurance investigation and a portion of defense costs, have been covered in full by insurance, subject to applicable deductibles. However, the Company cannot predict whether and to what extent insurance will be available to continue to cover these settlements and legal costs, or how insurers may respond to claims that are tendered to them. Claims have been filed in jurisdictions throughout the United States. Most of the claims resolved to date have been dismissed without payment. The balance have been settled for various insignificant amounts. Only one case has been tried, resulting in a verdict for the Company's business unit. No provision has been made in the financial statements of the Company, other than for insurance deductibles in the ordinary course, and the Company does not currently believe the asbestos-related claims will have a material adverse effect on the Company's business, financial position, results of operations or cash flows.

The Company is also party to various other legal proceedings arising in the ordinary course of business, none of which is expected to have a material adverse effect on its business, financial condition, results of operations or cash flows.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information about the Company's purchases of its common stock during the quarter ended September 30, 2013:

| Period | Total Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(1) | Maximum Dollar Value that May Yet be Purchased Under the Plans or Programs(1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 1, 2013 to July 31, 2013 | 307,712 | \$ | 57.75 | 307,712 | \$ | 130,947,725 |
| August 1, 2013 to August 31, 2013 | 293,184 | \$ | 60.80 | 293,184 | \$ | 113,122,274 |
| September 1, 2013 to September 30, 2013 | 279,849 | \$ | 63.18 | 279,849 | \$ | 95,442,553 |
| Total | 880,745 | \$ | 60.58 | 880,745 | \$ | 95,442,553 |

(1) On October 22, 2012, the Company announced that its Board of Directors had increased the authorized level for repurchases of its common stock by approximately $\$ 200.0$ million.

## Item 6. Exhibits.

The exhibits listed in the accompanying "Exhibit Index" are filed or furnished as part of this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## IDEX Corporation

| By: $\quad$ | /s/ Heath A. Mitts |
| ---: | :--- |
|  | Heath A. Mitts <br>  <br>  <br>  <br> (Principal President and Chief Financial Officer) |

By: /s/ Michael J. Yates
Michael J. Yates
Vice President and Chief Accounting Officer (Principal Accounting Officer)

## EXHIBIT INDEX

| Exhibit <br> Number |
| :--- |
| 3.1 |

## Description

Restated Certificate of Incorporation of IDEX Corporation (incorporated by reference to Exhibit No. 3.1 to the Registration Statement on Form S-1 of IDEX, et al., Registration No. 33-21205, as filed on April 21, 1988)
3.1(a) Amendment to Restated Certificate of Incorporation of IDEX Corporation (incorporated by reference to Exhibit No. 3.1(a) to the Quarterly Report of IDEX on Form 10-Q for the quarter ended March 31, 1996, Commission File No. 1-10235)
3.1(b) Amendment to Restated Certificate of Incorporation of IDEX Corporation (incorporated by reference to Exhibit No. 3.1(b) to the Current Report of IDEX on Form 8-K dated March 24, 2005, Commission File No. 1-10235)
3.2 Amended and Restated By-Laws of IDEX Corporation (incorporated by reference to Exhibit No. 3.1 to the Current Report of IDEX Corporation on form 8-K filed November 14, 2011, Commission File No. 1-10235)
3.2(a) Amended and Restated Article III, Section 13 of the Amended and Restated By-Laws of IDEX Corporation (incorporated by reference to Exhibit No. 3.2(a) to Post-Effective Amendment No. 3 to the Registration Statement on Form S-1 of IDEX, et al., Registration No. 33-21205, as filed on February 12, 1990)
*31.1 Certification of Chief Executive Officer Pursuant to Section 302 of Sarbanes Oxley Act of 2002
*31.2 Certification of Chief Financial Officer Pursuant to Section 302 of Sarbanes Oxley Act of 2002

Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350

Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350
*101
The following financial information from IDEX Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL includes: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Earnings, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statement of Shareholders' Equity, (v) the Condensed Consolidated Statements of Cash Flows, and (vi) Notes to the Condensed Consolidated Financial Statements.

* Filed Herewith


## Certification of Chief Executive Officer Pursuant to Section 302 of the

 Sarbanes-Oxley Act of 2002
## I, Andrew K. Silvernail, certify that:

1. I have reviewed this quarterly report on Form 10-Q of IDEX Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ ANDREW K. SILVERNAIL
Andrew K. Silvernail
Chairman of the Board and Chief Executive Officer

## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Heath A. Mitts, certify that:

1. I have reviewed this quarterly report on Form 10-Q of IDEX Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ HEATH A. MITTS
Heath A. Mitts
Vice President and Chief Financial Officer

## Certification of Chief Executive Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of IDEX Corporation (the "Company") hereby certifies, to such officer's knowledge, that:
(i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarterly period ended September 30, 2013 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ ANDREW K. SILVERNAIL<br>Andrew K. Silvernail<br>Chairman of the Board and Chief Executive Officer

## Certification of Chief Executive Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of IDEX Corporation (the "Company") hereby certifies, to such officer's knowledge, that:
(i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarterly period ended September 30, 2013 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ HEATH A. MITTS<br>Heath A. Mitts<br>Vice President and Chief Financial Officer


[^0]:    See Notes to Condensed Consolidated Financial Statements

